

### **WINCHESTER REGIONAL AIRPORT**

491 AIRPORT ROAD WINCHESTER, VIRGINIA 22602 (540) 662-5786

### Monthly Business Meeting AGENDA

The Winchester Regional Airport Authority will meet in the Terminal Building Conference Room, July 11, 2019 at 5:00 P.M.

#### Gene Fisher, Chairman, Presiding

- Open Meeting
- 2. Nomination and Election of Officers FY 2020
  - a. Nomination and Election of Chairman
  - b. Nomination and Election of Vice-Chairman
  - c. Nomination and Election of Secretary/Treasurer
- 3. Approve Meeting Agenda
- 4. Approve Minutes

June 13, 2019, WRAA Monthly Business Meeting

- 5. Comments Audience
- 6. Chairman Opening Remarks
- 7. Committee Reports
  - a. Financial Report Secretary/Treasurer J.J. Smith

June 2019 Financial Report – Pre-Audit

- b. Building/Lease Paul Anderson
- c. Minimum Standards/Personnel/Security David Reichert
- d. Marketing/Development Bill Pifer
- 8. Comments Executive Director
- 9. Comments Board Members
- 10. Adjourn

## JUNE 2019 Meeting Minutes Winchester Regional Airport Authority

The Winchester Regional Airport Authority met in regular session in the conference room of the terminal building at 5:00 P.M. on June 13, 2019.

Present: Gene Fisher, Paul Anderson, Bill Pifer, Joey Bailey, Frank Haun, Dave Reichert

**Absent:** J.J. Smith, John Crawford, Archie Fox

#### **OPEN MEETING**

Chairman Gene Fisher called the meeting to order at 5:00 P.M.

#### **APPROVE MEETING AGENDA**

**Motion:** Approve agenda as distributed – by Bill Pifer, second by Paul Anderson. Motion passed unanimously.

#### APPROVE MEETING MINUTES - May 9, 2019 Regular Business Meeting

**Motion:** Approve meeting minutes as distributed - by Paul Anderson, second by Bill Pifer. Motion passed unanimously.

#### **COMMENTS - AUDIENCE**

None

#### CHAIRMAN - OPENING REMARKS

Chairman Fisher talked about the spirit of volunteerism in the community that was on display during Wings and Wheels that benefited Arc of the Northern Shenandoah Valley. Gene specifically thanked airport staff for their tremendous efforts in support of the event.

#### **COMMITTEE REPORTS**

(a) Finance Report – J.J. Smith, Secretary/Treasurer – Nick provided an overview of the preaudit May 2019 financial statements.

**Motion:** Accept finance report – by Paul Anderson, second by Dave Reichert. Motion passed unanimously.

**(b)** Building/Lease Committee – Paul Anderson, Chair – The Building/Lease Committee met to review the proposed lease terms for business tenants in the FBO Maintenance Hangar, including Aero Services, Aero Engines, AV-ED Flight School, Brite Air, and Cole Construction. Nick reviewed the terms for each. There was discussion about how the Authority should handle tenants in default.

**Motion:** Approve lease terms proposed as "guidelines" and authorize Executive Director to finalize leases and execute them effective 1 July, and to further authorize Executive Director to terminate any lease agreements in default without further action necessary by Authority board - by Paul Anderson, second by Joey Bailey. Motion passed unanimously.

- (c) Minimum Standards/Personnel Committee David Reichert, Chair No meeting
- **(d) Marketing Committee Bill Pifer, Chair –** Joey mentioned how recent interest from flight training businesses are likely due in part to the personal property tax being lowered. Gene reiterated the importance of sharing this feedback with elected officials.

#### **EXECUTIVE DIRECTOR COMMENTS**

Nick discussed a recent meeting with the FAA that will effectively change the sequence of the phasing for the taxiway relocation project. Instead of beginning on the south end near the RWY 32 approach end, we are now programming the start to be the middle section adjacent to the main apron. This more favorably aligns the taxiway relocation with the terminal replacement project.

Elections will be held next month for the Chairman, Vice-Chairman, and Authority committees.

Nick announced that there will be an FAA Safety Team meeting at the terminal on June 24<sup>th</sup> at 9:00am. There will be a Rusty Pilots seminar on November 2<sup>nd</sup>, time TBD.

#### **CLOSED MEETING**

Upon Motion duly made by Mr. Anderson, seconded by Mr. Bailey, the Authority unanimously RESOLVED to go into a closed meeting pursuant to Section § 2.2-3711(A)(3) of the Code of Virginia (1950, as amended) for the discussion or consideration of the acquisition of real property for a public purpose, or of the disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the Authority.

#### **RETURN TO OPEN MEETING**

At the conclusion of the closed meeting concerning the discussion or consideration of the acquisition of real property for a public purpose, or the disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the Authority, the following Resolution was unanimously adopted upon roll call vote as set forth below:

WHEREAS, the Winchester Regional Airport Authority has concluded its "closed meeting" at a meeting held on June 13, 2019, and desires to return to an "open meeting"; and

WHEREAS, the adoption of this Resolution is intended to serve as the "Certificate" described in Section § 2.2-3712(D) of the Code of Virginia (1950, as amended).

NOW THEREFORE, BE IT RESOLVED that the "Winchester Regional Airport Authority does hereby reconvene in an "open meeting" at its meeting held on June 13, 2019; and

BE IT FURTHER RESOLVED that each and every Member of said Authority who votes in the affirmative for this Resolution does thereby certify to the best of each Member's knowledge that only public business matters lawfully exempted from open meeting requirements of the Virginia Freedom of Information Act were heard, discussed or considered during the closed meeting, and that only such public business matters as were identified in the Motion which convened the closed meeting were heard, discussed or considered during the course of said closed meeting by the Authority:

Roll Call Vote
Gene Fisher Aye

WRAA Meeting Minutes – June 13, 2019 Page 3 of 3

Paul Anderson	Aye
Dave Reichert	Aye
Joey Bailey	Aye
Bill Pifer	Aye
Frank Haun	Aye
J.J. Smith	Absent
John Crawford	Absent
Archie Fox	Absent

#### **RESOLUTIONS**

**Motion:** Pass resolution authorizing the Executive Director or Chairman to enter into a purchase agreement with Wells Fargo for acquisition of the "Pro Jet" hangar facility and associated ground lease under the terms proposed - the Chairman asked if all were in favor. Motion passed unanimously.

**Motion:** Pass resolution approving the submission of a financing application to the Virginia Resource Authority and to third party lenders in an amount not to exceed \$1,700,000.00 and requesting its member jurisdictions to approve such transactions and authorizing the Executive Director or Chairman to execute all associated documents – by Joey Bailey, second by Paul Anderson. Motion passed unanimously.

#### **COMMENTS - BOARD MEMBERS**

None

#### **ADJOURNMENT**

**Motion:** There being no further business, a motion was made to adjourn at 6:25 P.M. – by Paul Anderson, second by Frank Haun. Motion passed unanimously.

Respectfully submitted,

J.J. Smith, Secretary/Treasurer	
WRAA Adopted:	

Run: 7/08/2019 9:39AM Winchester Regional Airport Authority General Ledger Balance Sheet Report As Of: 6/30/2019

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#### **All Departments Consolidated**

#### <u>Assets</u>

10001011 Undeposited Receipts	(911.62)
10171010 Operating Cash In Bank	41,943.56
10171011 Petty Cash	500.00
10171080 Inventory - Fuel	47,178.36
10171082 Inventory - Merchandise	1,757.36
10171083 Inventory - Oil	627.13
10171084 Inventory - Automobile Gas/Airport Use	220.82
10171085 Inventory - Diesel Airport Use	(1,161.68)
10171090 Pre-Paid Insurance	12,334.00
10171094 Prepaid Postage	150.38
10171153 Accounts Receivable	23,837.08
10172002 VRS - Deferred Outflow	61,108.00
10172003 GLI Deferred Outflow	3,590.04
10851010 Capital Cash In Bank	25,181.19
10851100 Construction In Progress	195,748.71
10851153 Capital Accounts Receivable	0.78
10851200 Net Fixed Assets	26,700,733.59
Total Assets:	27,112,837.70

#### **Liabilities**

20172010 Amt Held For Employee Benefits	3,482.98
20172020 Accounts Payable - Operating Fund	19,980.70
20172021 Long-Term Notes	236,403.76
20172024 Bad Check Account	(360.00)
20172094 Accrued Leave & Fringes	64,864.24
20172201 VRS - Deferred Inflow	53,850.00
20172202 VRS - Pension Liability	152,184.68
20172203 GLI Deferred Inflow	3,674.00
20172204 GLI Net Pension Liability	33,058.00
20172804 Virginia State Sales Tax	0.40
20852020 Accounts Payable - Capital Fund	11,235.07
20852090 Retainage Payable	7,190.00
30000000 Current Earnings	441,665.18
30000001 Retained Earnings	26,085,608.69
Total Liabilities And Equity:	27,112,837.70

#### Notes:

All Departments Consolidated.

Run: 7/08/2019 9:43AM

## Winchester Regional Airport Authority General Ledger Standard Income Report For The Period: 7/01/2018 Through: 6/30/2019

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**Selected Departments Consolidated** 

**Income** 

	6/30/2019 MTD	Year-To-Date
40172404 State Operating Reimbursement	5,369.04	11,285.75
40174500 Sale - Fuel	71,022.26	842,250.02
40174502 Sale - Merchandise	175.31	561.82
40174503 Sale - Oil	9.35	872.64
40174600 Rental Income	38,913.00	453,047.50
40174601 Income - Land Leases	1,876.00	61,054.02
40174617 Special Fees	565.00	11,710.13
40174618 Facility & Line Service Fees	2,798.75	39,721.25
40174899 Miscellaneous Revenue	181.01	4,143.32
40174900 Operating Appropriations	13,310.50	159,617.00
Total Income:	134,220.22	1,584,263.45

**Expense** 

ž	6/30/2019 MTD	Year-To-Date
54140000 Cost - Fuel	45,233.13	472,922.23
54140002 Cost - Merchandise	174.04	772.56
54140003 Cost - Oil	7.19	670.86
61000000 Accrued Salaries	0.00	(10,536.59)
61001000 Salaries	40,871.82	512,829.99
61005001 Overtime Pay	1,474.11	19,303.75
62000000 Accrued Leave - Fringe Benefit Expense	0.00	(806.06)
62001000 FICA	2,874.43	38,451.63
62002000 VSRS	4,001.30	46,948.76
62005000 Hospital/Medical Plans	9,975.60	103,023.48
62005001 Retiree Health Ins	0.00	8,570.94
62006000 Group Life Insurance	535.44	6,390.30
62008000 Short/Long Disab	112.00	1,223.83
62011000 Worker's Compensation	1,138.41	14,989.66
63002000 Professional Svcs - Other	2,186.50	31,886.00
63004001 Outside Repairs & Maint Vehicle/Equip	0.00	2,916.33
63004003 Repair - Blgs & Grounds Outside Repairs	6,900.00	14,190.52
63005000 Maintenance Contracts	252.00	5,862.44
63005001 State Funded Maintenance Contracts	0.00	3,300.00
63007000 Advertising	424.00	459.00
63010000 Contractual Services	6,535.03	27,455.90
65101000 Electrical Services	3,957.66	57,303.35
65102000 Heating Service	122.63	7,068.23
65103000 Water & Sewer Services	793.75	5,187.59
65204001 Postage Meter Expense	13.80	151.76
65204002 Telephones/Internet/TV Cable Expense	735.67	7,810.83
65302000 Fire/Property Insurance	1,023.00	12,275.00
65305000 Motor Vehicle Insurance	508.00	6,098.00
65307000 Public Officials Liability Ins	43.00	516.00
65308000 General Liability Insurance	0.00	7,707.67
65401000 Office Supplies & Computers	89.99	2,483.18
65405000 Janitorial Supplies	0.00	1,234.79
65407000 Repair/Maint Parts & Supplies	216.03	5,848.63
65407001 State Reimb - Repairs/Maint/Supplies	0.00	2,966.54
65408000 Vehicle/Equip - Parts/Supplies	123.10	11,185.73
65408001 Airport Vehicle Fuel	639.15	14,112.28

Run: 7/08/2019 9:43AM

## Winchester Regional Airport Authority General Ledger Standard Income Report For The Period: 7/01/2018 Through: 6/30/2019

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**Selected Departments Consolidated** 

	6/30/2019 MTD	Year-To-Date
65413000 Operational Expense	638.39	2,790.86
65413001 Line Service Equipment	27.90	1,272.29
65413002 Security Materials & Supplies	67.50	401.98
65506000 Travel Expenses	0.00	2,629.06
65715000 Promotional Fund Expenses	454.10	16,869.49
65801000 Dues & Membership	0.00	1,720.20
65804000 Va Sales Tax Paid	25.79	74.84
65806000 Snow Removal Contingency Fund	0.00	5,611.53
75810000 Unemployment Claim	0.00	(109.12)
79001000 Lease/Rent Of Equipment	2,557.41	31,166.20
79101000 Loan - VRA Bond	0.00	7,984.67
Total Expense:	134,731.87	1,513,187.11
Net Income:	(511.65)	71,076.34

Notes: Report Period: 7/01/2018 - 6/30/2019

Year-End Totals include Year-End Adjustments.

Selected Departments Consolidated:

(Un-Departmentalized) **WINCHESTER AVIATION**  Run: 7/08/2019 9:40AM

# Winchester Regional Airport Authority General Ledger Two-Year Income Report For the Current-Year Period: 7/01/2018 Through: 6/30/2019

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**Selected Departments Consolidated** 

	Current Month Totals Last Year This Year		Gain ( vs Las	Loss) st Year	Year-To- Last Year	Date Totals This Year	Gain (Loss) vs Last Year		
<u>Income</u>									
40172404 State Operating Reimbursen	501.00	5,369.04	4,868.04	971.7%	6,982.63	11,285.75	4,303.12 61.6%		
40174500 Sale - Fuel	93,167.30	71,022.26	(22,145.04)	-23.8%	843,557.84	842,250.02	(1,307.82) -0.2%		
40174502 Sale - Merchandise	23.04	175.31	152.27	660.9%	496.51	561.82	65.31 13.2%		
40174503 Sale - Oil	40.21	9.35	(30.86)	-76.7%	1,063.09	872.64	(190.45) -17.9%		
40174600 Rental Income	35,639.00	38,913.00	3,274.00	9.2%	397,794.00	453,047.50	55,253.50 13.9%		
40174601 Income - Land Leases	1,804.00	1,876.00	72.00	4.0%	59,291.00	61,054.02	1,763.02 3.0%		
40174617 Special Fees	2,095.20	565.00	(1,530.20)	-73.0%	14,573.52	11,710.13	(2,863.39) -19.6%		
40174618 Facility & Line Service Fees	6,655.00	2,798.75	(3,856.25)	-57.9%	50,855.00	39,721.25	(11,133.75) -21.9%		
40174899 Miscellaneous Revenue	104.59	181.01	76.42	73.1%	886.70	4,143.32	3,256.62 367.3%		
40174900 Operating Appropriations	14,428.75	13,310.50	(1,118.25)	-7.8%	173,155.00	159,617.00	(13,538.00) -7.8%		
Total Income:	154,458.09	134,220.22	(20,237.87)	-13.1%	1,548,655.29	1,584,263.45	35,608.16 2.3%		
<u>Expense</u>									
54140000 Cost - Fuel	54,321.38	45,233.13	(9,088.25)	-16.7%	456,714.68	472,922.23	16,207.55 3.5%		
54140002 Cost - Merchandise	19.68	174.04	154.36	784.3%	411.14	772.56	361.42 87.9%		
54140003 Cost - Oil	31.83	7.19	(24.64)	-77.4%	816.96	670.86	(146.10) -17.9%		
54140004 Cost - Catering	0.00	0.00	0.00	%	16.64	0.00	(16.64) -100.0%		
61000000 Accrued Salaries	(3,510.31)	0.00	3,510.31	%	(6,011.18)	(10,536.59)	(4,525.41)%		
61001000 Salaries	44,083.50	40,871.82	(3,211.68)	-7.3%	507,502.07	512,829.99	5,327.92 1.0%		
61005001 Overtime Pay	1,329.01	1,474.11	145.10	10.9%	19,781.23	19,303.75	(477.48) -2.4%		
62000000 Accrued Leave - Fringe Bene	(268.54)	0.00	268.54	%	(459.85)	(806.06)	(346.21)%		
62001000 FICA	3,354.69	2,874.43	(480.26)	-14.3%	38,897.90	38,451.63	(446.27) -1.1%		
62002000 VSRS	3,606.28	4,001.30	395.02	11.0%	46,337.54	46,948.76	611.22 1.3%		
62005000 Hospital/Medical Plans	8,452.98	9,975.60	1,522.62	18.0%	109,771.30	103,023.48	(6,747.82) -6.1%		
62005001 Retiree Health Ins	381.16	0.00	(381.16)	-100.0%	381.16	8,570.94	8,189.78 2148.6%		
62006000 Group Life Insurance	(3,239.50)	535.44	3,774.94	%	2,845.48	6,390.30	3,544.82 124.6%		
62008000 Short/Long Disab	34.56	112.00	77.44	224.1%	414.72	1,223.83	809.11 195.1%		
62011000 Worker's Compensation	1,290.43	1,138.41	(152.02)	-11.8%	14,940.63	14,989.66	49.03 0.3%		
63002000 Professional Svcs - Other	13,547.50	2,186.50	(11,361.00)	-83.9%	30,827.27	31,886.00	1,058.73 3.4%		
63004001 Outside Repairs & Maint Veh	0.00	0.00	0.00	%	13,571.10	2,916.33	(10,654.77) -78.5%		
63004003 Repair - Blgs & Grounds Out	0.00	6,900.00	6,900.00	%	351.90	14,190.52	13,838.62 3932.5%		
63005000 Maintenance Contracts	0.00	252.00	252.00	%	6,462.92	5,862.44	(600.48) -9.3%		
63005001 State Funded Maintenance (	0.00	0.00	0.00	%	3,300.00	3,300.00	0.00 0.0%		
63007000 Advertising	35.00	424.00	389.00	1111.4%	35.00	459.00	424.00 1211.4%		

Run: 7/08/2019 9:40AM

# Winchester Regional Airport Authority General Ledger Two-Year Income Report For the Current-Year Period: 7/01/2018 Through: 6/30/2019

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**Selected Departments Consolidated** 

	<b>Current Month Totals</b>		Gain (	Loss)	Year-To-	Date Totals	Gain (Loss)		
	Last Year	This Year	vs Las	t Year	Last Year	This Year	vs Las	t Year	
63010000 Contractual Services	1,936.71	6,535.03	4,598.32	237.4%	24,179.27	27,455.90	3,276.63	13.6%	
65101000 Electrical Services	4,402.85	3,957.66	(445.19)	-10.1%	61,531.76	57,303.35	(4,228.41)	-6.9%	
65102000 Heating Service	88.96	122.63	33.67	37.8%	8,665.75	7,068.23	(1,597.52)	-18.4%	
65103000 Water & Sewer Services	260.75	793.75	533.00	204.4%	3,155.87	5,187.59	2,031.72	64.4%	
65204001 Postage Meter Expense	5.51	13.80	8.29	150.5%	361.62	151.76	(209.86)	-58.0%	
65204002 Telephones/Internet/TV Cab	608.96	735.67	126.71	20.8%	7,481.62	7,810.83	329.21	4.4%	
65302000 Fire/Property Insurance	981.08	1,023.00	41.92	4.3%	11,773.00	12,275.00	502.00	4.3%	
65305000 Motor Vehicle Insurance	452.00	508.00	56.00	12.4%	5,424.00	6,098.00	674.00	12.4%	
65307000 Public Officials Liability Ins	43.00	43.00	0.00	0.0%	516.00	516.00	0.00	0.0%	
65308000 General Liability Insurance	1,541.67	0.00	(1,541.67)	-100.0%	18,500.00	7,707.67	(10,792.33)	-58.3%	
65401000 Office Supplies & Computers	187.81	89.99	(97.82)	-52.1%	2,838.02	2,483.18	(354.84)	-12.5%	
65405000 Janitorial Supplies	0.00	0.00	0.00	%	1,200.18	1,234.79	34.61	2.9%	
65407000 Repair/Maint Parts & Supplie	79.20	216.03	136.83	172.8%	12,806.64	5,848.63	(6,958.01)	-54.3%	
65407001 State Reimb - Repairs/Maint	0.00	0.00	0.00	%	4,070.72	2,966.54	(1,104.18)	-27.1%	
65408000 Vehicle/Equip - Parts/Supplic	312.81	123.10	(189.71)	-60.6%	7,581.02	11,185.73	3,604.71	47.5%	
65408001 Airport Vehicle Fuel	755.07	639.15	(115.92)	-15.4%	10,458.10	14,112.28	3,654.18	34.9%	
65410000 Employee Uniforms	0.00	0.00	0.00	%	2,045.95	0.00	(2,045.95)	-100.0%	
65413000 Operational Expense	129.63	638.39	508.76	392.5%	993.72	2,790.86	1,797.14	180.8%	
65413001 Line Service Equipment	0.00	27.90	27.90	%	1,338.00	1,272.29	(65.71)	-4.9%	
65413002 Security Materials & Supplies	0.00	67.50	67.50	%	771.99	401.98	(370.01)	-47.9%	
65506000 Travel Expenses	554.55	0.00	(554.55)	-100.0%	2,435.15	2,629.06	193.91	8.0%	
65715000 Promotional Fund Expenses	55.00	454.10	399.10	725.6%	967.00	16,869.49	15,902.49	1644.5%	
65801000 Dues & Membership	0.00	0.00	0.00	%	1,027.95	1,720.20	692.25	67.3%	
65804000 Va Sales Tax Paid	24.66	25.79	1.13	4.6%	81.91	74.84	(7.07)	-8.6%	
65806000 Snow Removal Contingency	0.00	0.00	0.00	%	5,215.84	5,611.53	395.69	7.6%	
75810000 Unemployment Claim	0.00	0.00	0.00	%	(94.08)	(109.12)	(15.04)	%	
79001000 Lease/Rent Of Equipment	2,557.41	2,557.41	0.00	0.0%	30,942.92	31,166.20	223.28	0.7%	
79101000 Loan - VRA Bond	676.08	0.00	(676.08)	-100.0%	8,684.43	7,984.67	(699.76)	-8.1%	
Total Expense:	139,123.36	134,731.87	(4,391.49)	-3.2%	1,481,862.96	1,513,187.11	31,324.15	2.1%	
Net Income:	15,334.73	(511.65)	(15,846.38)	%	66,792.33	71,076.34	4,284.01	6.4%	

Run: 7/08/2019 9:40AM

## Winchester Regional Airport Authority General Ledger Two-Year Income Report

For the Current-Year Period: 7/01/2018 Through: 6/30/2019

**Selected Departments Consolidated** 

**Current Month Totals** This Year Last Year

Gain (Loss) vs Last Year

**Year-To-Date Totals** Last Year This Year

Gain (Loss) vs Last Year

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Notes: Report Period: 7/01/2018 - 6/30/2019 Selected Departments Consolidated: WINCHESTER AVIATION

AP100D 6/28/2019 COUNTY OF FREDERICE	K VA.	A/P CHECK	REGISTER	BY DEPARIMENT- 4-017-081090 AIRPORT AUTHORITY	TIME- 9:	44:27 PAGE	1	ActPd - 2019/06	
P.O. VENDOR	INVOICE	CHECK	A/P	ACCOUNT	DISCOUNT	NET	CHECK		
NO. NO. VENDOR NAME	NO.	DATE	ACCRL	NO.	AMOUNT	AMOUNT	NO.	DESCRIPTION	BATCH
00000 003596 TITAN AVIATION FUELS	BB3139542	6/28/2019		4017-081090-5414-000-000-	.00	31,037.24	13165	MERCHANDISE FOR RESALE	21774
00000 003596 TITAN AVIATION FUELS	R3143943	6/28/2019		4017-081090-9001-000-000-	.00	2,100.00	13165	LEASE/RENT OF EQUIPMENT	21774
				CHECK TOTAL		33,137.24			
00000 004447 J & J JANITORIAL &	171720	6/28/2019		4017-081090-3010-000-000-	.00	1,698.33	13167	OTHER CONTRACTUAL SERVICES	21774
				CHECK TOTAL		1,698.33			
00000 004484 BRYAN MICHAEL L	8333-AIRPORT	6/28/2019		4017-081090-3002-000-000-	.00	1,966.50	13168	PROFESSIONAL SERVICES	21774
00000 004404 BRIAN MICHAEL L	0333-AIRFORI	6/20/2019		4017-081090-3002-000-000-	.00	1,966.50	13100	PROFESSICIAL SERVICES	21//4
						,			
22428 008983 PLASTERS HEATING, A/C $\&$	6423	6/28/2019		4017-081090-3004-000-003-	.00	6,900.00	13222	REPAIR & MAINIENANCE BLDG.&GROUNDS	21774
				CHECK TOTAL		6,900.00			
00000 010991 MICHAEL WOODS	1003	6/28/2019		4017-081090-3010-000-000-	.00	490.00	13251	OTHER CONTRACTUAL SERVICES	21774
				CHECK TOTAL		490.00			
00000 011120 FBO PARINERS LLC	1412	6/28/2019		4017-081090-3010-000-000-	.00	1,500.00	13252	OTHER CONTRACTUAL SERVICES	21774
				CHECK TOTAL		1,500.00			
00000 999999 TREASURER OF VA-DEQ	VPDES-2019	6/28/2019		4017-081090-5413-000-000-	.00	500.00	704847	OTHER OPERATING SUPPLIES	21774
				CHECK TOTAL		500.00			
				CLASS TOTAL		46,192.07			

AIRPORT AUTHORITY

P.O.	VENDOR		INVOICE	CHECK	A/P	ACCOUNT	DISCOUNT	NET	CHECK		
NO.	NO.	VENDOR NAME	NO.	DATE	ACCRL	NO.	AMOUNT	AMOUNT	NO.	DESCRIPTION	BATCH
		OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-3010-000-000-	.00	253.87	13146	OTHER CONTRACTUAL SERVICES	21770
		OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5101-000-000-	.00	3,975.99	13146	ELECTRICAL SERVICES	21770
		OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5102-000-000-	.00	96.96	13146	HEATING SERVICES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5102-000-000-	.00	90.09	13146	HEATING SERVICES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5102-000-000-	.00	229.52	13146	HEATING SERVICES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5103-000-000-	.00	52.23	13146	WATER & SEWAGE SERVICES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5103-000-000-	.00	104.67	13146	WATER & SEWAGE SERVICES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5103-000-000-	.00	244.72	13146	WATER & SEWAGE SERVICES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5204-000-002-	.00	81.95	13146	TELEPHONE	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5204-000-002-	.00	534.56	13146	TELEPHONE	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5204-000-002-	.00	37.00	13146	TELEPHONE	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5401-000-000-	.00	31.61	13146	OFFICE SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5401-000-000-	.00	59.13	13146	OFFICE SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5405-000-000-	.00	81.11	13146	JANITORIAL SUPPLIES	21770
00000	007822 BANE	OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5407-000-000-	.00	8.37	13146	REPAIR AND MAINTENANCE SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5407-000-000-	.00	33.11	13146	REPAIR AND MAINTENANCE SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5407-000-001-	.00	364.14	13146	STATE - PARTS AND SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5408-000-000-	.00	172.65	13146	VEHICLE AND POWERED EQUIP SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5408-000-000-	.00	98.58	13146	VEHICLE AND POWERED EQUIP SUPPLIES	21770
00000	007822 BANE	OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5413-000-000-	.00	123.19	13146	OTHER OPERATING SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5413-000-000-	.00	367.52	13146	OTHER OPERATING SUPPLIES	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5413-000-000-	.00	148.14	13146	OTHER OPERATING SUPPLIES	21770
00000	007822 BANE	OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5414-000-000-	.00	129.48	13146	MERCHANDISE FOR RESALE	21770
00000	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5414-000-000-	.00	27.96	13146	MERCHANDISE FOR RESALE	21770
00000	007822 BANE	OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	158.00	13146	PROMOTIONAL FUND	21770
00000	007822 BANE	OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	821.44	13146	PROMOTIONAL FUND	21770
00000	007822 BANE	OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	19.99	13146	PROMOTIONAL FUND	21770
22366	007822 BANE	OF AMERICAN A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	3,489.50	13146	PROMOTIONAL FUND	21770
		OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	479.00	13146	PROMOTIONAL FUND	21770
		OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	1,054.25	13146	PROMOTIONAL FUND	21770
		OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	782.00	13146	PROMOTIONAL FUND	21770
		OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	161.15	13146	PROMOTIONAL FUND	21770
		OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	179.00	13146	PROMOTIONAL FUND	21770
		OF AMERICA N A	05/31/2019	6/25/2019		4017-081090-5715-000-000-	.00	60.00	13146	DUES & MEMBERSHIP	21770
		OF AMERICA N A	05/31/2019			4017-081090-5801-000-000-	.00	165.41	13146	LEASE/RENT OF EQUIPMENT	21770
		OF AMERICA N A	05/31/2019	6/25/2019 6/25/2019		4017-081090-9001-000-000-	.00	89.00	13146	LEASE/RENT OF EQUIPMENT	21770
00000	UU /822 BANI	OF AMERICA IN A	05/31/2019	6/25/2019			.00		13146	TEASE/KENT OF ETOTEMENT	21//0
						CHECK TOTAL		14,805.29			

CLASS TOTAL 14,805.29

AP100D 6/14/2019 COUNTY OF FREDERI	CK VA.	A/P CHECK	REGISTER	BY DEPARIMENT- 4-017-081090 AIRPORT AUTHORITY	TIME- 13:00	:12 PAGE	1	ActPd -	
P.O. VENDOR  NO. NO. VENDOR NAME	INVOICE	CHECK	A/P ACCRL	ACCOUNT NO.	DISCOUNT	NET AMOUNT	CHECK NO.	DESCRIPTION	BATCH
00606 003596 TITAN AVIATION FUELS	3136469	6/14/2019	0	4017-081090-5414-000-000- CHECK TOTAL	.00	19,053.45 19,053.45	13105	MERCHANDISE FOR RESALE	21767
00606 010991 MICHAEL WOODS	1002	6/14/2019	0	4017-081090-3010-000-000- CHECK TOTAL	.00	245.00 245.00	13139	OTHER CONTRACTUAL SERVICES	21767
				CLASS TOTAL		19,298.45			

AP100D 6/28/2019 COUNTY OF FF	EDERICK VA.	A/P CHECK	REGISTER	BY DEPARIMENT- 4-085-081030	TIME-	9:44:27 PAGE	1	ActPd - 2019/06						
AIRPORT AUTHORITY CAPITAL PROJECTS														
P.O. VENDOR	INVOICE	CHECK	A/P	ACCOUNT	DISCOUNT	NET	CHECK							
NO. NO. VENDOR NAME	NO.	DATE	ACCRL	NO.	AMOUNT	AMOUNT	NO.	DESCRIPTION	BATCH					
00000 004484 BRYAN MICHAEL L	8334-AIRPORT	6/28/2019	)	4085-081030-3002-000-000- CHECK TOTAL	.00	1,938.00 1,938.00	13168	PROFESSIONAL SERVICES-OTHER	21774					
				CLASS TOTAL		1,938.00								

### Winchester Regional Airport Fuel Gallons Sold

	TOTAL GALLONS OF FUEL PRODUCTS SOLD															Increase/ ( Over Pri	•	
Fiscal Year	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	Over/ (Short)
July	29,067	29,004	32,148	39,991	44,406	52,458	42,724	29,277	31,814	36,654	18,673	19,778	15,431	17,079	22,444	16,418	17,148	730
August	31,600	30,703	32,205	49,471	44,298	53,349	36,611	26,159	24,324	34,261	19,755	17,900	15,552	18,267	15,699	14,004	19,439	5,435
September	31,584	31,070	32,730	47,833	40,415	41,111	36,983	29,081	27,575	6,733	19,177	20,136	20,680	15,485	15,028	15,144	14,945	(199)
October	35,137	44,219	42,898	49,156	48,472	54,712	40,344	36,999	32,623	5,658	17,645	20,085	21,535	19,072	20,578	18,087	15,493	(2,594)
November	28,229	36,589	32,256	37,899	40,906	44,937	28,282	26,294	26,193	4,599	25,527	13,361	12,474	12,393	14,097	14,811	13,661	(1,150)
December	22,104	25,514	34,088	32,217	34,816	30,299	24,216	23,396	19,468	9,701	17,367	11,706	9,372	14,146	8,887	12,882	10,971	(1,911)
January	19,881	26,933	34,354	33,370	36,369	25,001	20,456	21,370	23,108	16,610	21,208	10,443	7,351	7,376	8,787	12,195	7,379	(4,816)
February	16,372	36,979	39,873	41,432	30,564	28,430	18,250	15,900	23,091	19,477	11,316	8,987	7,587	7,877	13,733	11,535	7,446	(4,089)
March	24,803	52,501	48,839	55,044	30,069	25,002	28,433	23,362	29,594	17,122	13,238	12,287	6,922	9,384	10,481	13,095	10,289	(2,806)
April	30,834	46,511	56,674	53,708	32,760	34,396	29,187	31,277	23,299	16,214	14,214	13,910	13,692	11,735	11,976	14,175	14,410	236
May	26,609	40,725	43,364	51,963	45,042	39,383	26,908	31,700	29,507	28,509	21,282	13,669	13,077	12,943	14,980	17,472	15,470	(2,002)
June	25,836	47,148	53,309	50,846	40,219	38,584	35,972	34,248	30,783	21,605	19,214	18,127	11,742	21,351	19,781	20,428	13,253	(7,175)
Total	322,055	447,894	482,738	542,931	468,336	467,661	368,366	329,063	321,378	217,142	218,618	180,388	155,414	167,106	176,468	180,246	159,904	(20,342)

BREAKDOWN BY FUEL TYPE - GALLONS ONLY																				
Fiscal Year	r <b>FY 2011</b>		FY 2012		FY 2013		FY 2014		FY 2015		FY 2016		FY 2017		FY 2018		FY 2019		Increase/(Decrease)	
	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas	Jet-A	Avgas
July	23,974	7,840	29,620	7,034	13,227	5,446	14,211	5,567	10,055	5,376	11,415	5,664	16,445	5,999	11,582	4,836	12,272	4,876	690	40
August	15,974	8,350	28,547	5,714	13,919	5,836	13,172	4,728	9,768	5,784	11,580	6,687	9,409	6,290	8,899	5,105	14,622	4,817	5,723	(288)
September	20,674	6,901	5,013	1,720	13,529	5,648	12,525	7,611	14,310	6,370	8,504	6,981	8,887	6,141	10,140	5,004	11,723	3,222	1,583	(1,782)
October	23,795	8,828	3,162	2,496	11,602	6,043	13,605	6,480	16,647	4,888	13,265	5,807	13,788	6,790	13,242	4,845	12,090	3,403	(1,152)	(1,442)
November	18,459	7,734	2,374	2,225	18,795	6,732	9,002	4,359	8,970	3,504	8,532	3,861	9,389	4,708	10,929	3,882	10,780	2,881	(149)	(1,001)
December	14,455	5,013	7,605	2,096	14,273	3,094	8,751	2,955	6,174	3,198	10,515	3,631	5,854	3,033	9,143	3,739	7,835	3,136	(1,308)	(603)
January	19,156	3,952	13,661	2,949	17,876	3,332	8,348	2,095	5,436	1,915	5,191	2,185	6,334	2,453	9,686	2,509	5,413	1,966	(4,273)	(543)
February	18,794	4,297	16,482	2,995	9,341	1,975	6,063	2,924	5,543	2,044	5,604	2,273	9,983	3,750	9,232	2,303	5,476	1,970	(3,756)	(333)
March	22,797	6,797	13,285	3,837	9,293	3,945	9,523	2,764	4,555	2,367	6,604	2,780	7,050	3,431	9,071	4,024	7,379	2,910	(1,692)	(1,114)
April	18,591	4,708	12,039	4,175	9,821	4,393	8,757	5,153	8,498	5,194	7,476	4,259	8,157	3,819	10,462	3,713	9,805	4,605	(657)	893
May	24,154	5,353	22,495	6,014	16,227	5,055	8,749	4,920	6,813	6,264	9,216	3,727	11,397	3,583	12,977	4,495	11,461	4,009	(1,516)	(486)
June	23,656	7,127	15,558	6,047	13,245	5,969	11,976	6,151	7,088	4,654	15,519	5,832	14,852	4,929	12,771	7,657	7,855	5,398	(4,916)	(2,259)
Total	244,479	76,899	169,841	47,301	161,148	57,470	124,682	55,706	103,857	51,557	113,421	53,685	121,545	54,923	128,134	52,112	116,711	43,193	(11,423)	(8,919)