



WINCHESTER REGIONAL AIRPORT

491 AIRPORT ROAD
WINCHESTER, VIRGINIA 22602
(540) 662-5786

Agenda Regular Business Meeting

The Winchester Regional Airport Authority will meet in the Terminal Building Conference Room, Thursday, September 18, 2014 at 5:00 p.m.

Gene Fisher, Chairman, Presiding

1. Open Meeting
2. Approve Meeting Agenda
3. Approve Minutes – August 21, 2014 Regular Business Meeting
4. Comments – Audience
5. Chairman – Opening Remarks
6. Committee Reports
 - a. Financial Report – Secretary/Treasurer – J.J. Smith
August 2014 Financial Report – Pre-Audit
 - b. Building/Lease – Paul Anderson
 - c. Minimum Standards/Personnel/Security – David Reichert
 - d. Marketing/Development – Bill Pifer
7. Comments – Executive Director
8. Comments – Board Members
9. Adjourn

**August 2014 Meeting Minutes
Winchester Regional Airport Authority**

The Winchester Regional Airport Authority met in regular session in the conference room of the terminal building at 5:02 p.m., August 21, 2014.

Present: Gene Fisher, Bill Pifer, Gerald (J. J.) Smith, David Reichert, Paul Anderson, Frank Haun, Dan Murray

Absent: John Crawford, Richard Largent

CALL TO ORDER

Chairman Fisher called the meeting to order at 5:00 p.m.

APPROVE MEETING AGENDA

Motion: Approve agenda as presented – Paul Anderson, second Frank Haun. Motion passed.

APPROVE MEETING MINUTES – August 21, 2014

Motion: Approve meeting minutes from August 21, 2014 Regular Business Meeting as presented – Paul Anderson, second Frank Haun. Motion passed.

COMMENTS – AUDIENCE

Dick Walters, owner of the former Goodman hangar was present and asked to address the board. He introduced himself to the members and explained future plans he was working on regarding improvements and use of his hangar. Mr. Walters stated that he and his two sons were trying to start a helicopter business with Robinson Helicopters. He added that his current land lease expires in ten years and he would like to request an extension of his lease of thirty additional years and at the end of the lease the hangar would revert to the WRAA. He stated that he did not know how to come up with a monetary number for the lease payment. Chairman Fisher referred the matter to the Building/Lease committee. Paul Anderson informed Mr. Walters that starting a business on the airport would require a separate process in order to obtain a FBO license. Mr. Walters stated that he understood that part and that he was going to have to make substantial improvements to meet the Robinson Company standards by providing office which would mean hooking up to water and sewer.

COMMENTS – CHAIRMAN

Chairman Fisher thanked Vice Chairman Paul Anderson for representing the WRAA at the Virginia Aviation Conference in Virginia Beach.

The Chairman informed members that the former EDC is now the Economic Development Authority (EDA) for Frederick County. He added that he and Ms. Manuel had been working with EDA, Frederick County, owners of Carpers Valley property and a potential buyer on types of uses for the property including review and simplification of the existing avigation easement over the property.

COMMITTEE REPORTS

(a) Finance Reports – J. J. Smith, Secretary/Treasurer

The treasurer, J. J. Smith presented the financial reports in detail for the month of July. Mr. Smith asked Ms. Manuel what the VRA loan represented on the finance reports. Ms. Manuel stated that the WRAA had two existing loans and several years ago the Virginia Resources Authority was established through legislation allowing airports to secure funding for large capital projects that were

ineligible for FAA or DOAV funding. The WRAA borrowed additional money to build out the last row of t-hangars and refinanced the two existing loans all into one debt service. The amortization schedule for the first two loans remained the same with the “new” money added in resulting in three reductions in the annual debt service over the life of the loan with VRA.

Mr. Smith stated that fuel sales and revenues were still down and appeared that we are still struggling to sell fuel. He presented to members a copy of a report compiled by his pilots regarding other comparable airports which included selling price of fuel, ramp fee for corporate aircraft the minimum number of gallons of fuel to have ramp fee waived. The report shows that approximately 85% of the airports are charging corporate aircraft ramp fees unless fuel is purchased. Ms. Manuel stated that the WRAA does not assess ramp fees for corporate aircraft only a charge to aircraft operating under Part 135 or cargo. She stated that the current policy was established years ago by the WRAA as economic development tool in attracting new businesses and industries to the region while enhancing existing businesses and industries.

Mr. Smith stated he feels that it is the responsibility of the board members if the WRAA is going to continue to go to Winchester and Frederick County to ask for more money that they understand that there are other options to try to generate revenue but they need to decide if they want the WRAA to make additional money which might possibly deter new business or be an economic development tool.

Motion: Approve financial reports as presented – Paul Anderson, second David Reichert.

(b) Minimum Standards/Personnel Committee – David Reichert, Chair – No meeting

(c) Marketing Committee – Bill Pifer, Chair – No meeting

Committee Chair Bill Pifer provided the board with draft copies of the newsletter. He stated that trying to content for the newsletter was a struggle. He invited suggestions or ideas from members.

(d) Building/Lease Committee – Paul Anderson, Chair – No meeting

EXECUTIVE DIRECTOR COMMENTS

Ms. Manuel briefed members that the Court of Honor ceremony for Eagle Scout Trevor McKnight held in the terminal building on Saturday, August 9, 2014 with Mr. Smith and Mr. Murray in attendance. She reported that the ceremony and the reception setup had been completely handled by Trevor McKnight. Everything went smoothly and the entire event was extremely successful.

Ms. Manuel informed the board that she had secured both Federal and State grants for the upcoming South Apron Rehabilitate and Relocate project that includes relocation of all major utilities within that area. The total project is budgeted at \$3.6 million with funding from the FAA, State and Local on a 90/8/2 percent basis. She explained that the project will be done in two phases with the first stage involving the utility work beginning this fall and actual demolition and construction being done in the spring of next year.

Ms. Manuel stated that as required by Virginia Procurement Act she had issued a Request for Proposals for a fuel supplier. She added that there were four companies that responded – Ascent Aviation, AVFUEL, Eastern Aviation Fuel and EPIC Aviation. The most responsive proposal was received from Eastern Aviation which also had the lowest price quotes on fuel with Ascent Aviation (the current fuel supplier) having the highest. In addition they offered lower credit card handling fees. Paul Anderson and her had met with representatives from Ascent Aviation and Eastern Aviation and conducted negotiations with each company. Eastern Aviation Fuels brought more incentives to the table than Ascent Aviation. After review by legal counsel she issued an Award letter on August 20th notifying Eastern that they were being awarded the five year contract. She anticipates switching over from Phillips 66 to Shell by the first of October. Mr. Smith recommended that the contract between Eastern and the WRAA stipulate that Eastern state and maintain their markup over the length of the contract. Chairman Fisher complimented Ms. Manuel on her handling of the RFP and following the procedures including review by legal counsel.

COMMENTS – BOARD MEMBERS

Paul Anderson stated that he had attended the Virginia Aviation Conference due to Ms. Manuel having family medical problems making her unable to attend. He added that she was missed by her colleagues and is highly respected by the other airport managers. Mr. Anderson did speak with the new Winchester representative on the Virginia Aviation Board about the possibility of doing slight redistricting of the airport regions in order to put Winchester back in the Shenandoah Valley region from which it was removed several years ago.

Dan Murray, Warren County representative apologized for not being able to attend more WRAA meetings because he is on the Warren County Board of Supervisors and they meet on the same day.

ADJOURNMENT

There being no further business motion to adjourn at 6:20 p.m. by J. J. Smith, second by Frank Haun passed.

Respectfully submitted,

J. J. Smith, Secretary/Treasurer

Winchester Regional Airport Authority
General Ledger Balance Sheet Report

As Of: 8/31/2014

All Departments Consolidated

Assets

| | | |
|----------------------|--|----------------------|
| 10171010.001 | County Operating Cash | 66,246.12 |
| 10171011.000 | Petty Cash | 500.00 |
| 10171080.005 | Inventory - Jet-A | 51,603.86 |
| 10171080.006 | Inventory - Avgas | 26,769.80 |
| 10171082.000 | Inventory - Merchandise | 1,158.66 |
| 10171083.000 | Inventory - Oil | 481.64 |
| 10171084.000 | Inventory - Automobile Gas/Airport Use | 2,133.13 |
| 10171085.000 | Inventory - Diesel Airport Use | 957.01 |
| 10171090.002 | Pre-Paid Fire Insurance | 10,029.20 |
| 10171090.005 | Pre-Paid Motor Vehicle Insurance | 5,070.00 |
| 10171090.007 | Pre-Paid Public Officials Risk Ins | 430.00 |
| 10171090.008 | Pre-Paid General Liability Insurance | 3,083.34 |
| 10171094.000 | Prepaid Postage | 371.83 |
| 10171153.001 | Oper Accounts Receivable | 59,302.61 |
| 10171153.004 | Oper Revenue Due From City Of Winchester | (1,470.75) |
| 10851010.001 | County Capital Cash | (66,285.07) |
| 10851100.000 | Construction In Progress | 416,707.57 |
| 10851153.002 | Capital A/R Due From City Of Winchester | 16,255.00 |
| 10851153.005 | Capital A/R Due From Shenandoah County | 5,000.00 |
| 10851153.007 | Capital A/R Due From State Government | 12,478.18 |
| 10851200.001 | Fixed Assets | 32,703,117.98 |
| 10851200.002 | Less Accumulated Depreciation | (9,904,842.46) |
| Total Assets: | | 23,409,097.65 |

Liabilities

| | | |
|--------------------------------------|-----------------------------------|----------------------|
| 20172020.000 | Accounts Payable - Operating Fund | 33,367.66 |
| 20172020.001 | Accts Payable Credit Card Charges | 3,533.47 |
| 20172021.001 | Wachovia Loan - VRA | 570,249.47 |
| 20172094.610 | Accrued Leave - PTO & IDA | 72,994.07 |
| 20172094.620 | Accrued Leave - Fringes | 5,584.05 |
| 20172804.000 | Virginia State Sales Tax | 11.16 |
| 20172900.000 | Deferred Revenue | 28,000.00 |
| 20852020.000 | Accounts Payable - Capital Fund | 109,755.98 |
| 30000000.000 | Current Earnings | (180,611.41) |
| 30000001.000 | Retained Earnings | 22,766,213.20 |
| Total Liabilities And Equity: | | 23,409,097.65 |

Notes:

All Departments Consolidated.

Winchester Regional Airport Authority
General Ledger Standard Income Report
 For The Period: 7/01/2014 Through: 8/31/2014
 Selected Departments Consolidated

Income

| | 8/31/2014 MTD | Year-To-Date |
|-----------------------------------|-------------------|-------------------|
| 40174500 Sale - Fuel | 85,673.72 | 169,843.62 |
| 40174502 Sale - Merchandise | 55.50 | 62.64 |
| 40174503 Sale - Oil | 97.98 | 147.60 |
| 40174600 Rental Income | 35,591.00 | 71,512.00 |
| 40174601 Income - Land Leases | 7,005.00 | 8,546.00 |
| 40174617 Special & Misc Fees | 2,390.81 | 2,390.81 |
| 40174618 Facility & Service Fees | 1,805.00 | 2,985.00 |
| 40174899 Miscellaneous Revenue | 714.43 | 1,472.22 |
| 40174900 Operating Appropriations | 5,900.75 | 11,802.50 |
| Total Income: | 139,234.19 | 268,762.39 |

Expense

| | 8/31/2014 MTD | Year-To-Date |
|---|---------------|--------------|
| 54140000 Cost - Fuel | 61,512.15 | 123,082.64 |
| 54140002 Cost - Merchandise | 41.40 | 46.08 |
| 54140003 Cost - Oil | 72.47 | 108.50 |
| 61000000 Accrued Salaries | 653.31 | 2,008.57 |
| 61001000 Salaries | 36,234.56 | 71,323.88 |
| 61005000 Overtime/Holiday/Comp Pay | 872.24 | 3,444.92 |
| 62000000 Accrued Leave - Fringe Benefit Expense | 49.98 | 153.66 |
| 62001000 FICA | 2,710.13 | 5,464.93 |
| 62002000 VSRS | 3,844.46 | 7,567.44 |
| 62005000 Hospital/Medical Plans | 6,725.88 | 13,451.76 |
| 62006000 Group Life Insurance | 431.16 | 848.74 |
| 62011000 Worker's Compensation | 1,395.11 | 2,789.36 |
| 63002000 Professional Svcs - Other | 675.00 | 3,864.00 |
| 63004001 Outside Repairs & Maint Vehicle/Equip | 16.00 | 309.96 |
| 63005000 Maintenance Contracts | 300.00 | 2,318.00 |
| 63010000 Contractual Services | 2,276.59 | 4,554.82 |
| 65101000 Electrical Services | 4,631.39 | 9,134.44 |
| 65102000 Heating Service | 18.82 | 135.01 |
| 65103000 Water & Sewer Services | 240.59 | 462.92 |
| 65204001 Postage Meter Expense | 34.56 | 115.70 |
| 65204002 Telephones/Internet/TV Cable Expense | 591.54 | 1,147.31 |
| 65302000 Fire/Property Insurance | 1,002.92 | 2,005.80 |
| 65305000 Motor Vehicle Insurance | 507.00 | 1,014.00 |
| 65307000 Public Officials Liability Ins | 43.00 | 86.00 |
| 65308000 General Liability Insurance | 1,541.66 | 3,124.99 |
| 65401000 Office Supplies | 45.72 | 124.59 |
| 65405000 Janitorial Supplies | 79.96 | 79.96 |
| 65407000 Repair/Maint Supplies | 513.84 | 577.91 |
| 65408000 Vehicle/Equip - Parts/Supplies | 553.47 | 963.07 |
| 65408001 Airport Vehicle Fuel | 1,487.44 | 2,389.71 |
| 65413000 Operational Expense | 244.57 | 244.57 |
| 65506000 Travel Expenses | 822.72 | 1,372.72 |
| 65715000 Promotional Fund Expenses | 0.00 | 25.00 |
| 65801000 Dues & Membership | 117.00 | 437.00 |
| 69001000 Lease/Rent Of Equipment | 3,333.00 | 6,936.63 |
| 69101000 Loan - VRA Bond | 2,340.31 | 4,711.96 |

Run: 9/15/2014
12:32PM

Winchester Regional Airport Authority
General Ledger Standard Income Report
For The Period: 7/01/2014 Through: 8/31/2014
Selected Departments Consolidated

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| | <u>8/31/2014 MTD</u> | <u>Year-To-Date</u> |
|-----------------------|----------------------|---------------------|
| Total Expense: | 135,959.95 | 276,426.55 |
| Net Income: | 3,274.24 | (7,664.16) |

Notes: Report Period: 7/01/2014 - 8/31/2014
Selected Departments Consolidated:
Operational Fund

Winchester Regional Airport Authority

General Ledger Two-Year Income Report

For the Current-Year Period: 7/01/2014 Through: 8/31/2014

Selected Departments Consolidated

| | Current Month Totals | | Gain (Loss) | | Year-To-Date Totals | | Gain (Loss) | |
|--------------------------------------|----------------------|-------------------|-------------------|--------------|---------------------|-------------------|--------------------|---------------|
| | Last Year | This Year | vs Last Year | Last Year | This Year | vs Last Year | vs Last Year | |
| Income | | | | | | | | |
| 40174500 Sale - Fuel | 96,703.52 | 85,673.72 | (11,029.80) | -11.4% | 204,246.01 | 169,843.62 | (34,402.39) | -16.8% |
| 40174502 Sale - Merchandise | 14.05 | 55.50 | 41.45 | 295.0% | 14.05 | 62.64 | 48.59 | 345.8% |
| 40174503 Sale - Oil | 96.46 | 97.98 | 1.52 | 1.6% | 197.92 | 147.60 | (50.32) | -25.4% |
| 40174600 Rental Income | 35,127.50 | 35,591.00 | 463.50 | 1.3% | 70,113.50 | 71,512.00 | 1,398.50 | 2.0% |
| 40174601 Income - Land Leases | 6,787.00 | 7,005.00 | 218.00 | 3.2% | 8,269.00 | 8,546.00 | 277.00 | 3.3% |
| 40174617 Special & Misc Fees | 2,527.83 | 2,390.81 | (137.02) | -5.4% | 2,527.83 | 2,390.81 | (137.02) | -5.4% |
| 40174618 Facility & Service Fees | 510.00 | 1,805.00 | 1,295.00 | 253.9% | 1,555.00 | 2,985.00 | 1,430.00 | 92.0% |
| 40174899 Miscellaneous Revenue | 633.38 | 714.43 | 81.05 | 12.8% | 1,346.97 | 1,472.22 | 125.25 | 9.3% |
| 40174900 Operating Appropriations | 5,336.25 | 5,900.75 | 564.50 | 10.6% | 10,672.50 | 11,802.50 | 1,130.00 | 10.6% |
| Total Income: | 147,735.99 | 139,234.19 | (8,501.80) | -5.8% | 298,942.78 | 268,762.39 | (30,180.39) | -10.1% |
| Expense | | | | | | | | |
| 54140000 Cost - Fuel | 69,082.93 | 61,512.15 | (7,570.78) | -11.0% | 144,211.21 | 123,082.64 | (21,128.57) | -14.7% |
| 54140002 Cost - Merchandise | 14.35 | 41.40 | 27.05 | 188.5% | 14.35 | 46.08 | 31.73 | 221.1% |
| 54140003 Cost - Oil | 71.15 | 72.47 | 1.32 | 1.9% | 145.91 | 108.50 | (37.41) | -25.6% |
| 54140004 Cost - Catering | 148.77 | 0.00 | (148.77) | -100.0% | 148.77 | 0.00 | (148.77) | -100.0% |
| 61000000 Accrued Salaries | (1,296.62) | 653.31 | 1,949.93 | --.-% | (1,155.19) | 2,008.57 | 3,163.76 | --.-% |
| 61001000 Salaries | 33,974.78 | 36,234.56 | 2,259.78 | 6.7% | 67,807.40 | 71,323.88 | 3,516.48 | 5.2% |
| 61005000 Overtime/Holiday/Comp Pay | 853.56 | 872.24 | 18.68 | 2.2% | 3,617.33 | 3,444.92 | (172.41) | -4.8% |
| 62000000 Accrued Leave - Fringe Ben | (99.21) | 49.98 | 149.19 | --.-% | (88.39) | 153.66 | 242.05 | --.-% |
| 62001000 FICA | 2,498.24 | 2,710.13 | 211.89 | 8.5% | 5,131.76 | 5,464.93 | 333.17 | 6.5% |
| 62002000 VSRS | 3,869.72 | 3,844.46 | (25.26) | -0.7% | 7,723.24 | 7,567.44 | (155.80) | -2.0% |
| 62005000 Hospital/Medical Plans | 6,808.20 | 6,725.88 | (82.32) | -1.2% | 13,616.40 | 13,451.76 | (164.64) | -1.2% |
| 62006000 Group Life Insurance | 404.32 | 431.16 | 26.84 | 6.6% | 806.94 | 848.74 | 41.80 | 5.2% |
| 62011000 Worker's Compensation | 1,250.30 | 1,395.11 | 144.81 | 11.6% | 2,541.09 | 2,789.36 | 248.27 | 9.8% |
| 63002000 Professional Svcs - Other | 50.00 | 675.00 | 625.00 | 1250.0% | 1,284.00 | 3,864.00 | 2,580.00 | 200.9% |
| 63004001 Outside Repairs & Maint Ver | 574.00 | 16.00 | (558.00) | -97.2% | 1,029.55 | 309.96 | (719.59) | -69.9% |
| 63004003 Repair - Bigs & Grounds Out | 163.50 | 0.00 | (163.50) | -100.0% | 163.50 | 0.00 | (163.50) | -100.0% |
| 63005000 Maintenance Contracts | 0.00 | 300.00 | 300.00 | --.-% | 1,023.00 | 2,318.00 | 1,295.00 | 126.6% |
| 63010000 Contractual Services | 2,261.13 | 2,276.59 | 15.46 | 0.7% | 4,522.26 | 4,554.82 | 32.56 | 0.7% |
| 65101000 Electrical Services | 3,892.19 | 4,631.39 | 739.20 | 19.0% | 8,058.30 | 9,134.44 | 1,076.14 | 13.4% |
| 65102000 Heating Service | 67.81 | 18.82 | (48.99) | -72.2% | 145.24 | 135.01 | (10.23) | -7.0% |
| 65103000 Water & Sewer Services | 190.65 | 240.59 | 49.94 | 26.2% | 951.47 | 462.92 | (488.55) | -51.3% |
| 65204001 Postage Meter Expense | 113.19 | 34.56 | (78.63) | -69.5% | 152.64 | 115.70 | (36.94) | -24.2% |

Winchester Regional Airport Authority

General Ledger Two-Year Income Report

For the Current-Year Period: 7/01/2014 Through: 8/31/2014

Selected Departments Consolidated

| | Current Month Totals | | Gain (Loss) vs Last Year | | Year-To-Date Totals | | Gain (Loss) vs Last Year | |
|---|----------------------|-------------------|-----------------------------|---------------|---------------------|-------------------|-----------------------------|--------------|
| | Last Year | This Year | Last Year | This Year | Last Year | This Year | Last Year | This Year |
| 65204002 Telephones/Internet/TV Cab | 415.75 | 591.54 | 175.79 | 42.3% | 825.14 | 1,147.31 | 322.17 | 39.0% |
| 65302000 Fire/Property Insurance | 754.00 | 1,002.92 | 248.92 | 33.0% | 1,687.48 | 2,005.80 | 318.32 | 18.9% |
| 65305000 Motor Vehicle Insurance | 486.80 | 507.00 | 20.20 | 4.1% | 1,105.42 | 1,014.00 | (91.42) | -8.3% |
| 65307000 Public Officials Liability Ins | 43.00 | 43.00 | 0.00 | 0.0% | 86.00 | 86.00 | 0.00 | 0.0% |
| 65308000 General Liability Insurance | 1,583.34 | 1,541.66 | (41.68) | -2.6% | 3,078.76 | 3,124.99 | 46.23 | 1.5% |
| 65401000 Office Supplies | 549.28 | 45.72 | (503.56) | -91.7% | 697.03 | 124.59 | (572.44) | -82.1% |
| 65405000 Janitorial Supplies | 162.95 | 79.96 | (82.99) | -50.9% | 162.95 | 79.96 | (82.99) | -50.9% |
| 65407000 Repair/Maint Supplies | 549.16 | 513.84 | (35.32) | -6.4% | 1,506.53 | 577.91 | (928.62) | -61.6% |
| 65408000 Vehicle/Equip - Parts/Supplie | 1,196.52 | 553.47 | (643.05) | -53.7% | 1,560.06 | 963.07 | (596.99) | -38.3% |
| 65408001 Airport Vehicle Fuel | 973.53 | 1,487.44 | 513.91 | 52.8% | 2,785.67 | 2,389.71 | (395.96) | -14.2% |
| 65410000 Employee Uniforms | 352.00 | 0.00 | (352.00) | -100.0% | 352.00 | 0.00 | (352.00) | -100.0% |
| 65413000 Operational Expense | 0.00 | 244.57 | 244.57 | --.-% | 170.00 | 244.57 | 74.57 | 43.9% |
| 65506000 Travel Expenses | 29.51 | 822.72 | 793.21 | 2687.9% | 1,604.51 | 1,372.72 | (231.79) | -14.4% |
| 65715000 Promotional Fund Expenses | 0.00 | 0.00 | 0.00 | --.-% | 2,200.00 | 25.00 | (2,175.00) | -98.9% |
| 65801000 Dues & Membership | 0.00 | 117.00 | 117.00 | --.-% | 418.80 | 437.00 | 18.20 | 4.3% |
| 69001000 Lease/Rent Of Equipment | 4,788.63 | 3,333.00 | (1,455.63) | -30.4% | 9,577.26 | 6,936.63 | (2,640.63) | -27.6% |
| 69101000 Loan - VRA Bond | 2,708.57 | 2,340.31 | (368.26) | -13.6% | 5,447.07 | 4,711.96 | (735.11) | -13.5% |
| Total Expense: | 139,486.00 | 135,959.95 | (3,526.05) | -2.5% | 295,115.46 | 276,426.55 | (18,688.91) | -6.3% |
| Net Income: | 8,249.99 | 3,274.24 | (4,975.75) | -60.3% | 3,827.32 | (7,664.16) | (11,491.48) | --.-% |

Notes: Report Period: 7/01/2014 - 8/31/2014
Selected Departments Consolidated:
Operational Fund

AIRPORT AUTHORITY

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|---------------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|----------------------------|-------|
| 00000 | 004447 | J & J JANITORIAL & | 4761-2014 | 8/15/2014 | N | 4017-081090-3010-000-000- | .00 | 1,698.33 | 5392 | OTHER CONTRACTUAL SERVICES | 21140 |
| | | | | | | CHECK TOTAL | | 1,698.33 | | | |
| 00000 | 005693 | REZIN INC | 3364 | 8/15/2014 | N | 4017-081090-3002-000-000- | .00 | 675.00 | 5394 | PROFESSIONAL SERVICES | 21140 |
| | | | | | | CHECK TOTAL | | 675.00 | | | |
| 00000 | 005874 | ASCENT AVIATION GROUP INC | ML31701 | 8/15/2014 | N | 4017-081090-9001-000-000- | .00 | 3,165.00 | 5395 | LEASE/RENT OF EQUIPMENT | 21140 |
| | | | | | | CHECK TOTAL | | 3,165.00 | | | |
| 00000 | 000134 | FRED CO SANITATION | 1025-A | 8/15/2014 | N | 4017-081090-5103-000-000- | .00 | 88.75 | 672144 | WATER & SEWAGE SERVICES | 21140 |
| 00000 | 000134 | FRED CO SANITATION | 2859-A | 8/15/2014 | N | 4017-081090-5103-000-000- | .00 | 68.99 | 672144 | WATER & SEWAGE SERVICES | 21140 |
| 00000 | 000134 | FRED CO SANITATION | 5-A-3 | 8/15/2014 | N | 4017-081090-5103-000-000- | .00 | 30.32 | 672144 | WATER & SEWAGE SERVICES | 21140 |
| 00000 | 000134 | FRED CO SANITATION | 657-A-3 | 8/15/2014 | N | 4017-081090-5103-000-000- | .00 | 34.27 | 672144 | WATER & SEWAGE SERVICES | 21140 |
| | | | | | | CHECK TOTAL | | 222.33 | | | |
| 00000 | 005376 | FLYNN MARK K | 22 | 8/15/2014 | N | 4017-081090-3002-000-000- | .00 | 2,514.00 | 672159 | PROFESSIONAL SERVICES | 21140 |
| | | | | | | CHECK TOTAL | | 2,514.00 | | | |
| | | | | | | CLASS TOTAL | | 8,274.66 | | | |

AIRPORT AUTHORITY

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH | |
|----------|------------|---------------------|-------------|------------|-----------|---------------------------|-----------------|-------------|-----------|------------------------------------|-------|--|
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3004-000-001- | .00 | 276.96 | 5418 | REPAIR & MAINTENANCE EQUIP. | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3004-000-001- | .00 | 16.00 | 5418 | REPAIR & MAINTENANCE EQUIP. | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3004-000-001- | .00 | 1.00 | 5418 | REPAIR & MAINTENANCE EQUIP. | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3005-000-000- | .00 | 240.00 | 5418 | MAINTENANCE SERVICE CONTRACTS | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3005-000-000- | .00 | 216.00 | 5418 | MAINTENANCE SERVICE CONTRACTS | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3005-000-000- | .00 | 567.00 | 5418 | MAINTENANCE SERVICE CONTRACTS | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3005-000-000- | .00 | 995.00 | 5418 | MAINTENANCE SERVICE CONTRACTS | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | Y | 4017-081090-3007-000-000- | .00 | 85.80 | 5418 | ADVERTISING | 21143 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-3010-000-000- | .00 | 579.90 | 5418 | OTHER CONTRACTUAL SERVICES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5204-000-001- | .00 | 19.38 | 5418 | POSTAGE | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5204-000-001- | .00 | 44.46 | 5418 | POSTAGE | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | Y | 4017-081090-5204-000-002- | .00 | 19.45 | 5418 | TELEPHONE | 21143 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5204-000-002- | .00 | 486.98 | 5418 | TELEPHONE | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5204-000-002- | .00 | 68.79 | 5418 | TELEPHONE | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | Y | 4017-081090-5401-000-000- | .00 | 84.69 | 5418 | OFFICE SUPPLIES | 21143 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5407-000-000- | .00 | 54.00 | 5418 | REPAIR AND MAINTENANCE SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5407-000-000- | .00 | 10.07 | 5418 | REPAIR AND MAINTENANCE SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5408-000-000- | .00 | 6.08 | 5418 | VEHICLE AND POWERED EQUIP SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5408-000-000- | .00 | 7.13 | 5418 | VEHICLE AND POWERED EQUIP SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5408-000-000- | .00 | 212.17 | 5418 | VEHICLE AND POWERED EQUIP SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5408-000-000- | .00 | 44.75 | 5418 | VEHICLE AND POWERED EQUIP SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5408-000-000- | .00 | 92.95 | 5418 | VEHICLE AND POWERED EQUIP SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5408-000-000- | .00 | 10.98 | 5418 | VEHICLE AND POWERED EQUIP SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5408-000-000- | .00 | 35.54 | 5418 | VEHICLE AND POWERED EQUIP SUPPLIES | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5506-000-000- | .00 | 275.00 | 5418 | TRAVEL | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5506-000-000- | .00 | 275.00 | 5418 | TRAVEL | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5801-000-000- | .00 | 275.00 | 5418 | DUES & MEMBERSHIP | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4017-081090-5801-000-000- | .00 | 45.00 | 5418 | DUES & MEMBERSHIP | 21144 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | Y | 4017-081090-9001-000-000- | .00 | 270.63 | 5418 | LEASE/RENT OF EQUIPMENT | 21143 | |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | Y | 4017-081090-9001-000-000- | .00 | 168.00 | 5418 | LEASE/RENT OF EQUIPMENT | 21143 | |
| | | | | | | | | CHECK TOTAL | | 5,483.71 | | |
| | | | | | | | | CLASS TOTAL | | 5,483.71 | | |

AIRPORT AUTHORITY

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|---------------------------|-----------------|------------|-----------|---------------------------|-----------------|------------|-----------|-------------------------------|-------|
| 00000 | 000117 | EMMART W H & SON INC | 257158 | 8/29/2014 | | 4017-081090-5408-000-001- | .00 | 793.98 | 5419 | VEHICLE GAS-AIRPORT USE | 21147 |
| 00000 | 000117 | EMMART W H & SON INC | 257159 | 8/29/2014 | | 4017-081090-5408-000-001- | .00 | 930.52 | 5419 | VEHICLE GAS-AIRPORT USE | 21147 |
| | | | | | | CHECK TOTAL | | 1,724.50 | | | |
| 00000 | 005874 | ASCENT AVIATION GROUP INC | 255117 | 8/29/2014 | | 4017-081090-5414-000-000- | .00 | 25,644.63 | 5427 | MERCHANDISE FOR RESALE | 21147 |
| | | | | | | CHECK TOTAL | | 25,644.63 | | | |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 108-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 248.86 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 10812-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 1,715.84 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 14627-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 58.23 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 1605-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 406.41 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 17258-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 221.75 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 20779-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 81.67 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 4542-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 106.88 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 5059-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 668.62 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 52613-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 147.32 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 56603-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 219.99 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 63593-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 409.90 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 8198-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 38.31 | 5439 | ELECTRICAL SERVICES | 21147 |
| 00000 | 007066 | RAPPAHANNOCK ELECTRIC | 88272-A | 8/29/2014 | | 4017-081090-5101-000-000- | .00 | 179.27 | 5439 | ELECTRICAL SERVICES | 21147 |
| | | | | | | CHECK TOTAL | | 4,503.05 | | | |
| 00000 | 001474 | WASHINGTON GAS - | 191-A | 8/29/2014 | | 4017-081090-5102-000-000- | .00 | 1.83 | 672506 | HEATING SERVICES | 21148 |
| 00000 | 001474 | WASHINGTON GAS - | 4139-A | 8/29/2014 | | 4017-081090-5102-000-000- | .00 | 16.99 | 672506 | HEATING SERVICES | 21148 |
| | | | | | | CHECK TOTAL | | 18.82 | | | |
| 00000 | 002287 | FREDERICK CO SANITATION | 2014-HYDRANTFEE | 8/29/2014 | | 4017-081090-3005-000-000- | .00 | 250.00 | 672509 | MAINTENANCE SERVICE CONTRACTS | 21147 |
| 00000 | 002287 | FREDERICK CO SANITATION | 2014-HYDRANTFEE | 8/29/2014 | | 4017-081090-3005-000-000- | .00 | 50.00 | 672509 | MAINTENANCE SERVICE CONTRACTS | 21147 |
| | | | | | | CHECK TOTAL | | 300.00 | | | |
| | | | | | | CLASS TOTAL | | 32,191.00 | | | |

AIRPORT AUTHORITY CAPITAL PROJECTS

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|-------------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|-----------------------------|-------|
| 21550 | 002684 | LAMIZ CONSTRUCTION OF | 697-1300015 | 8/15/2014 | N | 4085-081030-8801-000-074- | .00 | 56,528.02 | 5389 | MAINTENANCE FACILITY DESIGN | 21140 |
| | | | | | | CHECK TOTAL | | 56,528.02 | | | |
| 00000 | 002287 | FREDERICK CO SANITATION | 02013 | 8/15/2014 | N | 4085-081030-8801-000-074- | .00 | 592.58 | 672153 | MAINTENANCE FACILITY DESIGN | 21140 |
| | | | | | | CHECK TOTAL | | 592.58 | | | |
| 00000 | 009175 | ELEN & ASSOCIATES | 001-401-01 | 8/15/2014 | N | 4085-081030-8801-000-041- | .00 | 2,400.00 | 672180 | ENVIRONMENTAL ASSESSMENT | 21140 |
| | | | | | | CHECK TOTAL | | 2,400.00 | | | |
| | | | | | | CLASS TOTAL | | 59,520.60 | | | |

AIRPORT AUTHORITY CAPITAL PROJECTS

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|---------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|------------------------------|-------|
| ---- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| 00000 | 007822 | BANK OF AMERICA N A | 07/31/2014 | 8/25/2014 | | 4085-081030-8801-000-073- | .00 | 26.83 | 5418 | REHAB & RELOCATE SOUTH APRON | 21144 |
| | | | | | | CHECK TOTAL | | 26.83 | | | |
| | | | | | | CLASS TOTAL | | 26.83 | | | |

AIRPORT AUTHORITY CAPITAL PROJECTS

| P.O. NO. | VENDOR NO. | VENDOR NAME | INVOICE NO. | CHECK DATE | A/P ACCRL | ACCOUNT NO. | DISCOUNT AMOUNT | NET AMOUNT | CHECK NO. | DESCRIPTION | BATCH |
|----------|------------|-------------------------|-------------|------------|-----------|---------------------------|-----------------|------------|-----------|------------------------------|-------|
| ---- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- | ----- |
| 00000 | 005880 | BLUE RIDGE APPRAISAL CO | 0064090 | 8/29/2014 | | 4085-081030-8801-000-071- | .00 | 400.00 | 672517 | LAND ACQUISITION - PARCEL 64 | 21147 |
| | | | | | | CHECK TOTAL | | 400.00 | | | |
| 21695 | 999999 | VERIZON | 8-2014-VER | 8/29/2014 | | 4085-081030-8801-000-073- | .00 | 17,965.86 | 672548 | REHAB & RELOCATE SOUTH AFRON | 21148 |
| | | | | | | CHECK TOTAL | | 17,965.86 | | | |
| 21694 | 999999 | WASHINGTON GAS | 8-2014-GAS | 8/29/2014 | | 4085-081030-8801-000-073- | .00 | 89,441.34 | 672550 | REHAB & RELOCATE SOUTH AFRON | 21148 |
| | | | | | | CHECK TOTAL | | 89,441.34 | | | |
| | | | | | | CLASS TOTAL | | 107,807.20 | | | |

**Winchester Regional
Airport
Fuel Gallons Sold**

| GALLONS OF TOTAL PRODUCT SOLD | | | | | | | | | | | | | Increase/ (Decrease) Over Prior Year | | | |
|-------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---|---------|---------|------------------|
| Fiscal Year | FY 2001 | FY 2002 | FY 2003 | FY 2004 | FY 2005 | FY 2006 | FY 2007 | FY 2008 | FY 2009 | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | Over/ (Short) |
| July | 23,509 | 28,082 | 29,067 | 29,004 | 32,148 | 39,991 | 44,406 | 52,458 | 42,724 | 29,277 | 31,814 | 36,654 | 18,673 | 19,778 | 15,431 | (4,347) |
| August | 26,762 | 27,600 | 31,600 | 30,703 | 32,205 | 49,471 | 44,298 | 53,349 | 36,611 | 26,159 | 24,324 | 34,261 | 19,755 | 17,900 | 15,552 | (2,348) |
| September | 26,767 | 27,763 | 31,584 | 31,070 | 32,730 | 47,833 | 40,415 | 41,111 | 36,983 | 29,081 | 27,575 | 6,733 | 19,177 | 20,136 | | |
| October | 34,004 | 35,891 | 35,137 | 44,219 | 42,898 | 49,156 | 48,472 | 54,712 | 40,344 | 36,999 | 32,623 | 5,658 | 17,645 | 20,085 | | |
| November | 21,332 | 36,267 | 28,229 | 36,589 | 32,256 | 37,899 | 40,906 | 44,937 | 28,282 | 26,294 | 26,193 | 4,599 | 25,527 | 13,361 | | |
| December | 11,139 | 21,518 | 22,104 | 25,514 | 34,088 | 32,217 | 34,816 | 30,299 | 24,216 | 23,396 | 19,468 | 9,701 | 17,367 | 11,706 | | |
| January | 18,199 | 24,778 | 19,881 | 26,933 | 34,354 | 33,370 | 36,369 | 25,001 | 20,456 | 21,370 | 23,108 | 16,610 | 21,208 | 10,443 | | |
| February | 17,036 | 29,183 | 16,372 | 36,979 | 39,873 | 41,432 | 30,564 | 28,430 | 18,250 | 15,900 | 23,091 | 19,477 | 11,316 | 8,987 | | |
| March | 25,421 | 25,862 | 24,803 | 52,501 | 48,839 | 55,044 | 30,069 | 25,002 | 28,433 | 23,362 | 29,594 | 17,122 | 13,238 | 12,287 | | |
| April | 23,431 | 24,297 | 30,834 | 46,511 | 56,674 | 53,708 | 32,760 | 34,396 | 29,187 | 31,277 | 23,299 | 16,214 | 14,214 | 13,910 | | |
| May | 27,861 | 31,703 | 26,609 | 40,725 | 43,364 | 51,963 | 45,042 | 39,383 | 26,908 | 31,700 | 29,507 | 28,509 | 21,282 | 13,669 | | |
| June | 27,196 | 31,353 | 25,836 | 47,148 | 53,309 | 50,846 | 40,219 | 38,584 | 35,972 | 34,248 | 30,783 | 21,605 | 19,214 | 18,127 | | |
| Total | 282,657 | 344,297 | 322,055 | 447,894 | 482,738 | 542,931 | 468,336 | 467,661 | 368,366 | 329,063 | 321,378 | 217,142 | 218,618 | 180,388 | 30,983 | (6,695) |

| BREAKDOWN BY FUEL TYPE - GALLONS ONLY | | | | | | | | | | | | | Increase/(Decrease) | | AVGAS | | | | | |
|---------------------------------------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------|--------|---------------------|--------|---------|--------|---------|-------|-------|-------|
| Fiscal Year | FY 2008 | | FY 2009 | | FY 2010 | | FY 2011 | | FY 2012 | | FY 2013 | | FY 2014 | | FY 2015 | | Jet-A | Avgas | TRUCK | SARA |
| | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | Jet-A | Avgas | TRUCK | SARA |
| July | 40,729 | 11,729 | 33,940 | 8,784 | 20,896 | 7,840 | 23,974 | 7,840 | 29,620 | 7,034 | 13,227 | 5,446 | 14,211 | 5,567 | 10,055 | 5,376 | (4,156) | (191) | 2,344 | 3,032 |
| August | 42,553 | 10,796 | 28,650 | 7,961 | 17,810 | 8,349 | 15,974 | 8,350 | 28,547 | 5,714 | 13,919 | 5,836 | 13,172 | 4,728 | 9,768 | 5,784 | (3,404) | 1,056 | 3,153 | 2,631 |
| September | 27,033 | 14,078 | 29,983 | 7,000 | 23,054 | 6,027 | 20,674 | 6,901 | 5,013 | 1,720 | 13,529 | 5,648 | 12,525 | 7,611 | | | | | | |
| October | 43,307 | 11,405 | 30,879 | 9,465 | 29,528 | 7,471 | 23,795 | 8,828 | 3,162 | 2,496 | 11,602 | 6,043 | 13,605 | 6,480 | | | | | | |
| November | 37,402 | 7,535 | 23,637 | 4,645 | 20,924 | 5,370 | 18,459 | 7,734 | 2,374 | 2,225 | 18,795 | 6,732 | 9,002 | 4,359 | | | | | | |
| December | 26,948 | 3,351 | 20,456 | 3,760 | 19,562 | 3,834 | 14,455 | 5,013 | 7,605 | 2,096 | 14,273 | 3,094 | 8,751 | 2,955 | | | | | | |
| January | 19,851 | 5,150 | 16,692 | 3,764 | 17,365 | 4,005 | 19,156 | 3,952 | 13,661 | 2,949 | 17,876 | 3,332 | 8,348 | 2,095 | | | | | | |
| February | 24,057 | 4,373 | 14,205 | 4,045 | 13,397 | 2,503 | 18,794 | 4,297 | 16,482 | 2,995 | 9,341 | 1,975 | 6,063 | 2,924 | | | | | | |
| March | 18,723 | 6,279 | 21,670 | 6,763 | 17,077 | 6,285 | 22,797 | 6,797 | 13,285 | 3,837 | 9,293 | 3,945 | 9,523 | 2,764 | | | | | | |
| April | 27,810 | 6,586 | 23,724 | 5,463 | 24,612 | 6,665 | 18,591 | 4,708 | 12,039 | 4,175 | 9,821 | 4,393 | 8,757 | 5,153 | | | | | | |
| May | 31,346 | 8,037 | 20,546 | 6,362 | 24,932 | 6,768 | 24,154 | 5,353 | 22,495 | 6,014 | 16,227 | 5,055 | 8,749 | 4,920 | | | | | | |
| June | 31,002 | 7,582 | 28,144 | 7,828 | 26,398 | 7,850 | 23,656 | 7,127 | 15,558 | 6,047 | 13,245 | 5,969 | 11,976 | 6,151 | | | | | | |
| Total | 370,761 | 96,900 | 292,526 | 75,840 | 255,555 | 73,507 | 244,479 | 76,899 | 169,841 | 47,301 | 161,148 | 57,470 | 124,682 | 55,706 | 19,823 | 11,160 | (7,560) | 865 | 5,497 | 5,662 |

| RETAIL FUEL PRICE COMPARISONS | 9/3/2014 | | |
|---|-------------|-------------|----------------------------------|
| | Truck | | Self Pump |
| | Jet-A | AVGAS | |
| Landmark Aviation Charlottesville, VA 434-978-1474 - CHO | 7.16 | 7.22 | XXXXX |
| Dominion Aviation Chesterfield Co, VA 804-271-7793 - FCI | 5.78 | 6.49 | XXXXX |
| Potomac Highlands Airport Auth Cumberland, MD 304-738-0002 - CBE | 5.20 | 5.80 | XXXXX |
| Landmark Aviation Frederick, MD 301-662-8156 - FDK | 5.99 | 6.60 | 5.85 |
| Rider Jet Center Hagerstown, MD 1-866-326-4447 - HGR | 5.95 | 6.55 | 5.70 |
| Landmark Aviation Leesburg, VA 800-336-0219 - JYO | N/A | N/A | N/A |
| ProJet Aviation Leesburg, VA 703-889-8558 - JYO | 5.99 | 6.50 | XXXXX |
| APP Jet Center Manassas, VA 866-459-5387 - HEF | 5.95 | 6.40 | XXXXX |
| Dulles Aviation Manassas, VA 888-835-9324 - HEF | 5.90 | 6.40 | XXXXX |
| Aerosmith Aviation Martinsburg, WV 304-262-2507 - MRB | 5.99 | 6.45 | XXXXX |
| Shen Valley Airport Commission Weyers Cave, VA 540-234-8304 - SHD | 5.94 | 6.49 | XXXXX |
| Winchester Aviation Winchester, VA OKV | 6.00 | 6.35 | 5.95 Phillips Card 5.55 |
| AVERAGE PER GAL | 5.99 | 6.49 | XXXXX |