

Finance Department
Cheryl B. Shiffler
Director

540/665-5610

Fax: 540/667-0370

E-mail: cshiffle@co.frederick.va.us

TO: Board of Supervisors

FROM: Finance Committee

**DATE:** February 15, 2012

**SUBJECT:** Finance Committee, Budget Worksession and Audit Committee Report and

Recommendations

The Finance Committee met in the First Floor Conference Room at 107 North Kent Street on Wednesday, February 15, 2012 at 8:00 a.m. All members were present. An FY 2013 Budget Worksession and an Audit Committee meeting immediately followed.

#### **Finance Committee**

- 1. The Sheriff requests a <u>General Fund (Fund 10) supplemental appropriation in the amount of \$5,608.91.</u> No local funds required. This amount represents the following:
  - a. \$150.60 for restitution for damage to Sheriff's property. See attached memo, p. 4.
  - b. \$4,958.31 for reimbursements for prisoner extraditions. See attached memo, p. 5.
  - c. \$500 from the Army Corp of Engineers for use of the County firing range. See attached memo, p. 6.

The committee recommends approval of all three items.

2. The Fire and Rescue Chief request discussion and approval to apply for the SAFER Grant from FEMA. See attached information, p. 7 – 9. The committee recommends approval of the application.

Finance Committee, Budget Worksession and Audit Committee Report and Recommendations February 15, 2012

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- The Assistant County Administrator presents the recommendation of the LHSD tax rate and structure for your consideration. See attached information, p. 10 –
   The committee recommends keeping the current rate and tiered rate structure.
- 4. The Treasurer presents the Annual Update of the Frederick County Treasurer's Office. See attached information, p. 15 20. No action is required.
- 5. The Commissioner of the Revenue reports on COR performance. See attached information, p. 21-31. No action is required.
- 6. The Finance Director discusses the FY2011 Comprehensive Annual Financial Report (CARF). No action is required.

#### **Budget Worksession**

1. Continuation of FY 2013 budget discussions. See attached information, p. 32 – 41.

#### **Audit Committee**

Randy Jones from Robinson, Farmer, Cox Associates presented the FY 2011
final audit and was available for discussion of the upcoming FY 2012 audit. The
committee authorized the committee Chairman to sign the engagement letter
for the FY 2012 audit.

#### INFORMATION ONLY

The Finance Director provides a Fund 10 Transfer report for FY12. See attached,
 p. 42 – 44.

Finance Committee, Budget Worksession and Audit Committee Report and Recommendations February 15, 2012

Page | 3

- The Finance Director provides an FY12 Unreserved Fund Balance report. See attached,
   p. 45.
- 3. The Finance Director provides financial statements for the period ending January 31, 2012. See attached, p. 46-56.

Respectfully submitted,

FINANCE COMMITTEE

Bill Ewing Charles DeHaven Ron Hottle Richie Wilkins Gary Lofton Richard Shickle Stephen Swiger

Βv

Cheryl B. Shiffler, Finance Director

Frederick County Sheriff's Office

ROBERT T. WILLIAMSON
Sheriff

MAJOR R. C. ECKMAN Chief Deputy

1080 Coverstone Drive Winchester, Virginia 22602

(540) 662-6168 Fax (540) 504-6400

TO

: Finance Department

**FROM** 

: Sheriff R. T. Williamson

10CZ

**SUBJECT** 

: Restitution - Court Ordered

3-010-19040-0010

DATE

: January 23, 2012

C.S. 1-24-12

Attached please find a copy of a memo that was sent to the Treasurer's Office with attachments. The amounts received represent court ordered restitution for damages done to a vehicle and a set of handcuffs during an arrest.

We are requesting the money received be appropriated into our operating budget as follows:

\$40.00 appropriated into Police Supplies 3012-5409-000 \$110.60 appropriated into Vehicle Maintenance and Repairs 3102-3004-002.

Thank you.

RTW/asw

Attachment

Frederick County
RECEIVED

JAN 2 4 2012

Finance Department

Frederick County Sheriff's Office

ROBERT T. WILLIAMSON
Sheriff



MAJOR R. C. ECKMAN Chief Deputy

1080 Coverstone Drive Winchester, Virginia 22602

(540) 662-6168 Fax (540) 504-6400

TO

: Angela Whitacre, Treasurer's Office

**FROM** 

: Sheriff R. T. Williamson

**SUBJECT** 

: Reimbursement for Extraditions

DATE

: January 23, 2012

Attached please find four checks totaling \$4,958.31 from the Commonwealth of Virginia – Circuit Courts.

These checks are reimbursements to this department for prisoner extraditions. We are requesting this amount, \$4,958.31 be posted to 3-010-019110-0058 (10FL). A separate memo will be sent to Finance requesting these funds be appropriated into our operating budget for Prisoner Transports.

Thank you.

4-010-031020-5506-000-001 (Prisoner Transports/ Extraditions)

RTW/asw

**Enclosures** 

**Cc: Finance Department** 

C.S. 1-24-12

Frederick County Sheriff's Office

ROBERT T. WILLIAMSON
Sheriff



MAJOR R. C. ECKMAN Chief Deputy

1080 Coverstone Drive Winchester, Virginia 22602

(540) 662-6168 Fax (540) 504-6400

TO

: Angela Whitacre, Treasurer's Office

**FROM** 

: Sheriff R. T. Williamson

**SUBJECT** 

: Quarterly Payment - Range Use

**DATE** 

: January 23, 2012

Attached please find a check in the amount of \$500.00 from Michael Wilson – US Army Corps of Engineers. This check represents the quarterly payment for use of our firing range by the US Army Corps of Engineers.

We are requesting this amount be posted to 3-010-019110-0058 (10FL). A separate memo will be sent to Finance requesting this amount be appropriated into our operating budget.

Thank you.

4-010-031020-5409-000-000 (Police Supplies) for range Supplies

RTW/asw

Attachment

**CC:** Finance Department

C.S. 1-24-12



Dennis D. Linaburg Fire Chief

#### FIRE AND RESCUE DEPARTMENT

1080 Coverstone Drive Winchester, VA 22602

#### MEMORANDUM

TO:

Finance Committee

FROM:

Dennis D. Linaburg, Chief

Frederick County Fire and Rescue Department

SUBJECT:

SAFER Grant Application

DATE:

February 8, 2012

The fire and rescue department is requesting the opportunity to apply for the following Federal Emergency Management Grant (FEMA). The Staffing for Adequate Fire and Emergency Response Grant (SAFER) was created to provide funding directly to fire departments and volunteer firefighter interest organizations in order to help them increase the number of trained, "front line" firefighters available in their communities. The goal of SAFER is to enhance the local fire departments' abilities to comply with staffing, response and operational standards established by the NFPA and OSHA (NFPA 1710and/or NFPA 1720 and OSHA 1910.134).

Staff is requesting nineteen (19) additional firefighter/ EMTs to supplement the current station assignments. The FEMA grant, if successful, provides for 100% of salaries and benefits for approximately twenty four months. This allows the locality to meet immediate staffing needs as additional funding solutions are sought, such as revenue recovery. The estimated cost of this project would be approximately \$950,000. The closing date for application is February 24, 2012

### Assistance to Firefighters Grant Program (AFG)



### **SAFER Hiring Grants**

## **Grant Application Get Ready Guide 2011**

Prepare for your grant application today

The Assistance to Firefighters Grant Program's (AFG) Staffing for Adequate Fire and Emergency Response (SAFER) application period will be opening soon. This handy guide will give you a kick-start in preparing your grant application and to help you thoroughly answer all the grant application questions.

The purpose of the Hiring grants is to improve or restore local fire departments' staffing and deployment capabilities so they may more effectively respond to emergencies. With the enhanced or restored staffing, a SAFER grantee's response time will be reduced sufficiently and an appropriate number of trained personnel will be assembled at the incident scene.

Additional Department Information – Use this section to start gathering information that will be required for the application so you are ready when the application period opens.

Be prepared to thoroughly address this information:

- Have you discussed this application and its long-term obligations with your governing body? Is your governing body willing to accept this long-term commitment?
- Total number of authorized and funded active, full-time uniformed/operational career positions employed by your department as of January 1, 2008, June 30, 2011 and at time of application.
- Total number of operational career positions assigned to field or response apparatus positions that directly support NFPA 1710 or NFPA 1720 as of January 1, 2008, June 30, 2011 and at time of application.
- What NFPA standard and assembly requirements is your department attempting to meet?

- What percentage of time does your department meet those assembly requirements with your current staffing levels? What percentage of time do you anticipate that your department will meet that same standard with the additional or restored staffing requested in this application?
- What is the average, actual staffing level on your first arriving engine company or vehicle capable of initiating suppression activities with your current staffing levels?
   What do you anticipate the average level will be with the additional or restored staffing requested in this application?
- If requesting funding to rehire laid-off firefighters and/ or retain firefighters facing layoff, copies of the layoff notices will be requested at time of application.

Be prepared to thoroughly explain, document, and provide background information on the following five areas as part of your narrative statement:

- Project Description
- Impact on Daily Operations
- Financial Need
- Cost Benefit
- Performance

Answering the following questions within each of the above five areas will help you formulate a comprehensive narrative statement.

#### **Project Description**

- What type of "hiring" are you requesting? Rehire, retention, attrition, and/or new hires?
- If applying for rehire, retention, or attrition, when and why did the vacancies occur? How have the vacancies affected the service to the community?
- How will the requested positions be used within the department?
- What is the specific benefit these firefighters provide to your department(s) or community?
- How will the grant enhance the department's ability to protect critical infrastructure?

#### **Impact on Daily Operations**

- What effect does your current staffing level have on fireground operations and/or safety? How are your community and firefighters at risk without the requested firefighters?
- What effects will the increased staffing/retention, if funded, have on future fireground operations and/or safety?
- What impact will the newly funded positions have on NFPA and/or OSHA compliance?

#### **Financial Need**

- Why do you need Federal financial assistance?
- What is your current organizational budget?
- What are your current and future, if any, funding issues?
- What other funding actions have you taken to meet your staffing needs?

#### **Cost Benefit**

 What benefit(s) will your department and/or your community gain if the project described is funded (e.g., anticipated savings and/or efficiencies)?

#### **Performance**

 If applicable, do you have a proven track record for timely project completion and satisfactory performance in other AFG, FP&S, and SAFER awards?

**Coming Soon:** Watch the AFG Web site <a href="https://www.fema.gov/firegrants">www.fema.gov/firegrants</a> for the SAFER Self-Evaluation tool, which will help you rate your own SAFER application narrative.



Questions regarding the SAFER Grants can be directed to the Federal Emergency Management Agency's Grant Programs Directorate (GPD) AFG Program staff at 1-866-274-0960 or e-mail <a href="mailto:firegrants@dhs.gov">firegrants@dhs.gov</a>.













#### COUNTY of FREDERICK

Kris C. Tierney

Assistant County Administrator

540/665-5666

Fax 540/667-0370

E-mail:

Finance Committee

ktierney@co.frederick.va.us

FROM:

Kris C. Tierney, Assistant County Administrator

RE:

TO:

Recommendation of LHSD Tax Rate and Structure

DATE:

February 6, 2012

FEB 0 8 2012

Background

In October 2009, in response to a petition from property owners, the Circuit Court of Frederick County created the Lake Holiday Sanitary District (LHSD). Under the Code of Virginia the governing body of the locality also functions as the governing body of the district. Subsequent to the creation of the District, the Lake Holiday Country Club, Inc. Board of Directors (LHCC) and the County of Frederick entered into an agreement regarding the purpose and direction of the newly formed District. The agreement set out a course of action designed to culminate in financing the reconstruction of the Lake Holiday Dam spillway as required by the Virginia Department of Conservation and Recreation. In order to facilitate a coordinated effort between LHCC and the County, the agreement established a Lake Holiday Sanitary District Working Committee (LHSDWC) which functions as an advisory board. Under the terms of the agreement the Committee is comprised of three members appointed by the LHCC Board of Directors, and three members appointed by the Frederick County Board of Supervisors, one of whom is to be the Gainesboro District representative to the Board of Supervisors.

**MEMORANDUM** 

In November 2010, a bond referendum on borrowing to fund the reconstruction of the spillway was approved by qualified voters within the LHSD. In May 2011, a \$9.25 million bond issue was finalized. Repayment of the bond financing is to be accomplished through the assessment and collection (by the County) of a tax on properties within the district.

#### Existing LHSD Tax Structure and Collections

The current structure of the LHSD tax was recommended by LHCC and conforms to the long established two tiered assessment utilized by the LHCC Property Owners Association, whereby lots without access to sewer and water services (referred to as "membership lots") pay 3/8 of the full assessment paid by those with access to utilities ("buildable lots"). In the spring of 2011, the Board of Supervisors set the two tiered levy at \$678 per year buildable lots and \$264 for membership lots in order to derive sufficient funds to meet the sanitary district's debt service obligation. The rates were based on the anticipated amount to be borrowed, the number of lots in each of the two classes (buildable and membership), assumed delinquency rates, and the anticipated interest rate on the bonds.

The LHSD tax is billed in halves on the same cycle as the County's real estate tax. (For details on the status of LHSD collections see Attachment #1.) Debt service payments are made twice a year. The first (interest only) payment of \$182, 506.89 was made in October with a second payment of \$220,478.13 due April 1, 2012. (An amortization table is included as Attachment #2) In order to satisfy the rate covenant specified in the LHSD bond financing agreement, the LHSD revenue account will need to contain a total of \$839,614.28 in 2012. (As a condition of the financing the LHSD account must hold funds equal to a minimum of 115% of that needed to meet the annual debt service.)

#### Setting the 2012 LHSD Tax Rate

The rates for the LHSD tax are to be reviewed annually to ensure that sufficient funds are available to comply with the rate covenant and cover the debt service on the bonds. As part of the FY13 budget process, the Board of Supervisors will set the LHSD tax rate for calendar year 2012.

Collections under the current tiered structure are presently yielding sufficient funds to meet the debt service obligation. In light of this the LHSDWC, at their December meeting, discussed the current LHSD tax rate and collections and agreed that, under the current tiered structure, the assessments should not be adjusted for 2012; however, the Committee also discussed the pros and cons of switching from the current two tiered, flat rate levy to an ad valorem rate structure. This discussion arose from a concern over the possibility of increasing delinquencies if the existing tiered, flat levy remains in place. (Membership lots are currently assessed at \$4,500.00, have a LHSD tax of \$264.00 and a real estate tax of roughly \$25.00.) A concern over the feasibility of collecting delinquencies on membership lots due to their low market value was also raised.

At their January 2012 meeting, the LHCC representatives to the LHSDWC stated they would not be weighing on the tax structure issue. They pointed out that the two tiered structure was what LHCC owners were accustomed to and what had been presented and discussed with the LHCC property owners prior to bond referendum. In light of the LHCC representatives' position, the issue of whether to alter the structure of the LHSD tax assessment will need to go before the Board of Supervisors without a recommendation from the LHSDWC.

#### LHSD Ad Valorem Tax

Under an ad valorem structure, higher market value properties would pay a higher tax, whereas lower value properties (membership lots) would pay significantly less. Under this scenario, a higher percentage of the LHSD revenue would be derived from buildable lots where there is a greater likelihood of successful collection on delinquent accounts.

There are 2,757 taxed properties within the LHSD, 1,535 are "membership lots" and 1,222 are presently termed "buildable". Buildable lots include both vacant lots with utility access and lots with improvements/residences. The total assessed value of properties within the LHSD is approximately \$206,000,000. The Treasurer has calculated that in order to satisfy the rate covenant an ad valorem tax rate would need to be 42 cents per \$100 dollars of assessed value

(assuming delinquency similar to what is currently being experienced) in order to derive the \$840,000 needed.

As stated previously, under the existing tiered structure buildable lots are charged \$678 per year, while the charge for membership lots is \$264. For comparison sake, under a 42 cent ad valorem rate a property with an assessed value of \$160,000.00 would have a \$672.00 tax bill, whereas a property assessed at \$5,000.00 (membership lots are assessed at about \$4,500) would have a tax of \$21.00. Again, the amount owed for the SD tax on any given property would vary in correlation to the assessed value of that property.

#### Finance Committee Action

If the current tax structure is to remain in place there is no compelling need to adjust the amount of the tiered levee at this time. There has been concern expressed that the tiered structure is not sustainable over the long term given the low market value of membership lots and the unlikely ability of recovering delinquent payments on these lots. The Finance Committee should consider a recommendation to the Board regarding:

- 1) Whether to stay with the current two tiered tax structure and if so, whether to make any adjustment to the amount of the tiered levee.
- 2) Whether to switch from the current two-tiered levee to an ad velorem tax. If it is felt that an ad valorem structure is appropriate, the recommended rate would 42 cents per \$100 dollars of assessed value.

A public hearing will be required at the Board of Supervisors level if either a change in the amount of the tiered levee or the overall structure of the LHSD tax is considered. Ultimately, the LHSD tax rate will be set by the Board as part of their regular budget process.

Please let me know if I can answer any questions in advance of the meeting.

#### Attachment #1

#### Lake Holiday Sanitary District Collections as of 1/17/12.

The table below indicates the amounts collected and delinquent as of January 17, 2012 for buildable and membership lots. The table indicates both the first and second half billings, along with where we were with collections of the first half billing as of August 30, 2011.

#### Summary of 2011Tax Billing and Collections

Table shows results of first half billing at two points in time, August 30, 2011 and January 17, 2012 Second half billing results are for January 17, 2012 only

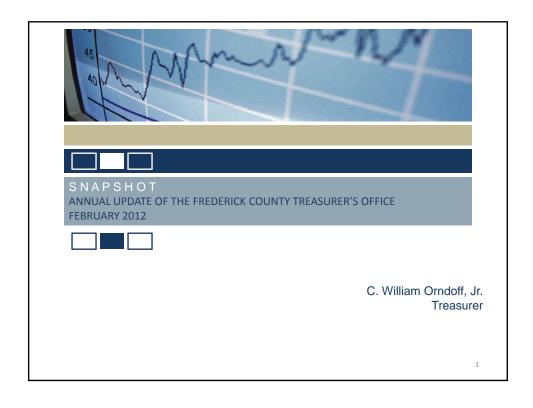
|        | # I  | Delinqu | uent lots  | \$ Billed   | Am        | ount delin | quent       | Per  | cent De | linquent   |
|--------|------|---------|------------|-------------|-----------|------------|-------------|------|---------|------------|
| Lots   | Fire | st ½    | Second 1/2 | Total for   | Firs      | st ½       | Second 1/2  | Fir  | st ½    | Second 1/2 |
| billed | 8/30 | 1/17    | 1/17       | both halves | 8/30      | 1/17       | 1/17        | 8/30 | 1/17    | 1/17       |
| 1,535  | 863  | 808     | 867        | \$405,240   | \$112,322 | \$105,603  | \$113,102   | 55.4 | 52.1    | 55.8       |
| 1,222  | 135  | 77      | 135        | \$828,516   | \$43,741  | \$25,301   | \$42,848    | 10.5 | 6.1     | 10.3       |
|        |      |         |            |             |           | \$130,904  | + \$155,950 |      |         |            |
|        |      | Tota    | billed \$1 | ,233,756    | Total del | inquent S  | \$286,854   |      |         |            |

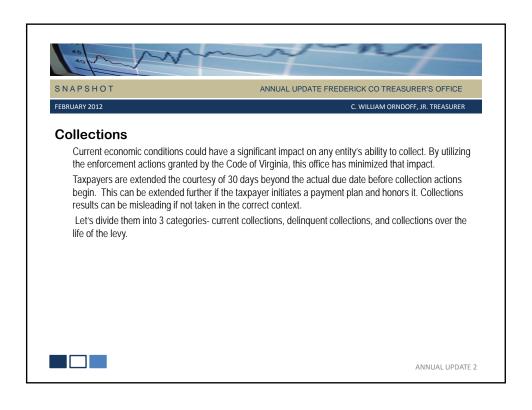
Total collections for the second half billing are quite similar to where we were in August with collections for the first half billing. Looking at the number of delinquent lots there are 867 delinquent membership lots versus 863 in August and the 135 buildable lots for both the first and second half billing. As it currently stands, collections are on track to meet the debt service obligation for 2012.

**DEBT SERVICE** Virginia Pooled Financing Program Lake Holiday Sanitary District Final Numbers

| Period<br>Ending | Principal    | Coupon (1) | Yield (1) | Interest     | Total<br>Debt Service | Annual<br>Debt Service                  |
|------------------|--------------|------------|-----------|--------------|-----------------------|---|
| 10/1/2011        |              |            |           | 182,506.89   | 182,506.89            | 2001 3011100                            |
| 4/1/2012         |              |            |           | 220,478.13   | 220,478.13            | 402,985.02                              |
| 10/1/2012        | 295,000.00   | 3.971%     | 3.971%    | 220,478.13   | 515,478.13            | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 4/1/2013         |              |            |           | 214,621.25   | 214,621.25            | 730,099.38                              |
| 10/1/2013        | 310,000.00   | 3.969%     | 3.969%    | 214,621.25   | 524,621.25            | ,,                                      |
| 4/1/2014         |              |            |           | 208,470.00   | 208,470.00            | 733,091.25                              |
| 10/1/2014        | 320,000.00   | 3.972%     | 3.972%    | 208,470.00   | 528,470.00            | ,                                       |
| 4/1/2015         |              |            |           | 202,115.00   | 202,115.00            | 730,585.00                              |
| 10/1/2015        | 335,000.00   | 3.970%     | 3.970%    | 202,115.00   | 537,115.00            |   |
| 4/1/2016         |              |            |           | 195,465.63   | 195,465.63            | 732,580.63                              |
| 10/1/2016        | 345,000.00   | 3.971%     | 3.971%    | 195,465.63   | 540,465.63            |   |
| 4/1/2017         |              |            |           | 188,616.25   | 188,616.25            | 729,081.88                              |
| 10/1/2017        | 360,000.00   | 3.971%     | 3.971%    | 188,616.25   | 548,616.25            |   |
| 4/1/2018         |              |            |           | 181,468.75   | 181,468.75            | 730,085.00                              |
| 10/1/2018        | 375,000.00   | 3.971%     | 3.971%    | 181,468.75   | 556,468.75            | Started Party Property                  |
| 4/1/2019         |              |            |           | 174,023.13   | 174,023.13            | 730,491.88                              |
| 10/1/2019        | 390,000.00   | 3.971%     | 3.971%    | 174,023.13   | 564,023.13            | a seem memme                            |
| 4/1/2020         |              |            |           | 166,279.38   | 166,279.38            | 730,302.51                              |
| 10/1/2020        | 405,000.00   | 3.971%     | 3.971%    | 166,279.38   | 571,279.38            | ,                                       |
| 4/1/2021         |              |            |           | 158,237.50   | 158,237.50            | 729,516.88                              |
| 10/1/2021        | 425,000.00   | 3.969%     | 3.969%    | 158,237.50   | 583,237.50            | LEMMONA MELO PROSINCE VI                |
| 4/1/2022         |              |            |           | 149,803.13   | 149,803.13            | 733,040.63                              |
| 10/1/2022        | 445,000.00   | 5.269%     | 5.275%    | 149,803.13   | 594,803.13            | .5 15 37 51                             |
| 4/1/2023         |              |            |           | 138,080.00   | 138,080.00            | 732,883.13                              |
| 10/1/2023        | 465,000.00   | 5.270%     | 5.276%    | 138,080.00   | 603,080.00            | • |
| 4/1/2024         |              |            |           | 125,826.88   | 125,826.88            | 728,906.88                              |
| 10/1/2024        | 495,000.00   | 5.270%     | 5.277%    | 125,826.88   | 620,826.88            |   |
| 4/1/2025         |              |            |           | 112,782.50   | 112,782.50            | 733,609.38                              |
| 10/1/2025        | 520,000.00   | 5.270%     | 5.276%    | 112,782.50   | 632,782.50            | 5                                       |
| 4/1/2026         |              |            |           | 99,081.25    | 99,081.25             | 731,863.75                              |
| 10/1/2026        | 550,000.00   | 5.270%     | 5.276%    | 99,081.25    | 649,081.25            | 100000000000000000000000000000000000000 |
| 4/1/2027         |              |            |           | 84,588.75    | 84,588.75             | 733,670.00                              |
| 10/1/2027        | 575,000.00   | 5.271%     | 5.277%    | 84,588.75    | 659,588.75            | Redistrate: Restolati                   |
| 4/1/2028         |              |            |           | 69,435.63    | 69,435,63             | 729,024.38                              |
| 10/1/2028        | 610,000.00   | 5.269%     | 5.275%    | 69,435.63    | 679,435.63            |   |
| 4/1/2029         |              |            |           | 53,364.38    | 53,364.38             | 732,800.01                              |
| 10/1/2029        | 640,000.00   | 5.271%     | 5.225%    | 53,364.38    | 693,364.38            | 000000000 \$30000000 \$460000           |
| 4/1/2030         |              |            |           | 36,498.13    | 36,498.13             | 729,862.51                              |
| 10/1/2030        | 675,000.00   | 5.271%     | 5.225%    | 36,498.13    | 711,498.13            | 1.5                                     |
| 4/1/2031         |              |            |           | 18,710.00    | 18,710.00             | 730,208.13                              |
| 10/1/2031        | 710,000.00   | 5.270%     | 5.225%    | 18,710.00    | 728,710.00            |   |
| 4/1/2032         |              |            |           |              |                       | 728,710.00                              |
|                  | 9,245,000.00 |            |           | 5,778,398.23 | 15,023,398.23         | 15,023,398.23                           |

<sup>(1)</sup> Includes Annual Administrative Charge.







#### **Current Collections**

Current collections are collections made prior to or during the month the taxes are due. This is because delinquent collection action cannot be taken until 30 days after the due date. Penalty and interest still apply after the due date, but are not included in the tax collection figures.

Since our taxes are due in June and December, and the end of the calendar year and the fiscal year are also within those months, current collections rates are not the most effective forecasting method.

These numbers do tell you how much of the levy typically is collected without additional effort.

| at 12/31/11           | billed              | uncollected  |       |
|-----------------------|---------------------|--------------|-------|
| re2011-1              | \$ 20,388,920.05 \$ | 459,077.46   | 2.25% |
| re2011-2- due 12/5/11 | \$ 20,487,387.65 \$ | 836,708.62   | 4.08% |
|                       | \$ 40,876,307.70 \$ | 1,295,786.08 | 3.17% |
| pp2011-1              | \$ 19,601,635.50 \$ | 553,245.58   | 2.82% |
| pp2011-2- due 12/5/11 | \$ 22,520,805.87 \$ | 1,829,652.17 | 8.12% |
|                       | \$ 42,122,441.37 \$ | 2,382,897.75 | 5.66% |
|                       |                     |              |       |

In the chart above, the current collections are highlighted. Over 90% of the levy is collected by the due date.



ANNUAL UPDATE 3



#### **Delinquent Collections**

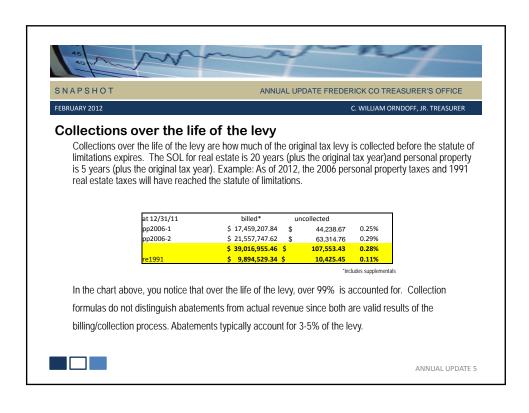
Delinquent collections are collections that are over 30 days delinquent. These usually require collection action. Delinquent collection figures are important in comparison to revenue projections. If delinquent collections are prolonged or ineffective, revenue projections can be skewed. It is one thing to bill and budget based on a revenue figure, but whether that revenue can be collected within that budget cycle is also essential.

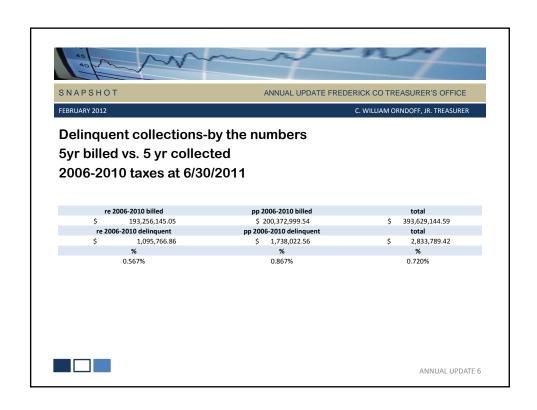
| at 12/31/11 | billed              | uncollected  |       |
|-------------|---------------------|--------------|-------|
| re2011-1    | \$ 20,388,920.05 \$ | 459,077.46   | 2.25% |
| re2011-2    | \$ 20,487,387.65 \$ | 836,708.62   | 4.08% |
|             | \$ 40,876,307.70 \$ | 1,295,786.08 | 3.17% |
| pp2011-1    | \$ 19,601,635.50 \$ | 553,245.58   | 2.82% |
| pp2011-2    | \$ 22,520,805.87 \$ | 1,829,652.17 | 8.12% |
|             | \$ 42,122,441.37 \$ | 2,382,897.75 | 5.66% |
|             |                     |              |       |

Using the same chart as before, we see that at 6 months delinquent, over 97% of the levy has been collected.



ANNUAL UPDATE 4







#### **Collections actions**

During 2011, our office utilized the following collection actions:

25,973 delinquent notices mailed

6,734 DMV renewal registrations stopped

894 tax liens (including employer liens and bank liens)

172 distress warrants

53 bill-in-equity real estate sales in process

Over the past two years, we have developed collection system software with our MIS staff that is accessible to all of our employees. This has allowed our staff, during periods of light in-office traffic, to act as collection Agents and thereby increasing our productivity without expanding our staff.



ANNUAL UPDATE 7



#### Internet usage

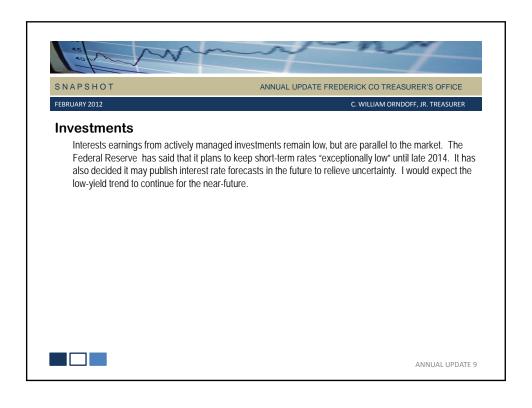
Online payments have increased significantly since their current format was introduced in 2004.

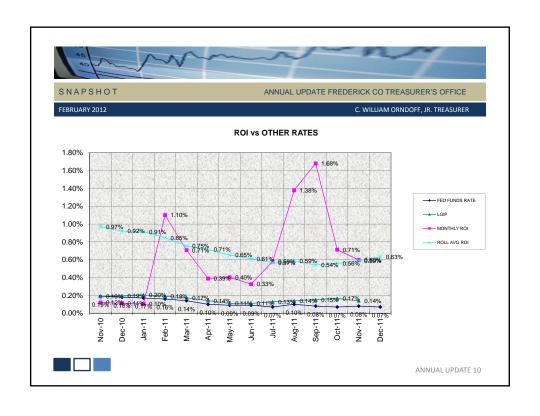
| year   | number of transactions | amount of transactions |
|--------|------------------------|------------------------|
| cy2005 | 5862                   | \$ 821,755.25          |
| cy2006 | 7350                   | \$ 1,478,161.80        |
| cy2007 | 10571                  | \$ 2,292,162.66        |
| cy2008 | 13211                  | \$ 4,445,936.97        |
| cy2009 | 16510                  | \$ 4,266,473.30        |
| cy2010 | 21242                  | \$ 5,746,558.07        |
| cy2011 | 25932                  | \$ 9,217,164.13        |

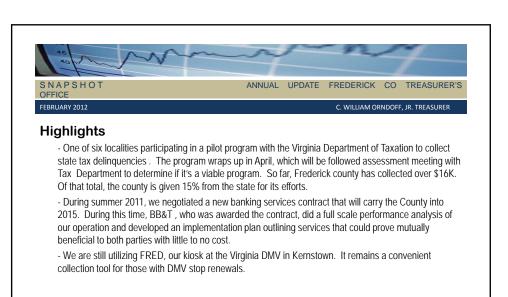
We expect this trend to continue. We have been able to keep the online convenience fee for credit card payments constant and it is still free to pay online with an e-check.



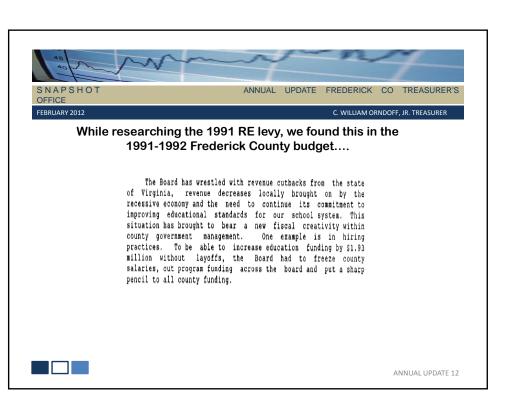
ANNUAL UPDATE 8







ANNUAL UPDATE 11





## Frederick County, Virginia



## **REPORT**

To: FREDERICK COUNTY BOARD OF SUPERVISORS FREDERICK COUNTY FINANCE COMMITTEE

From: ELLEN E. MURPHY, COMMISSIONER OF THE REVENUE

Presented: FEBRUARY 15, 2012

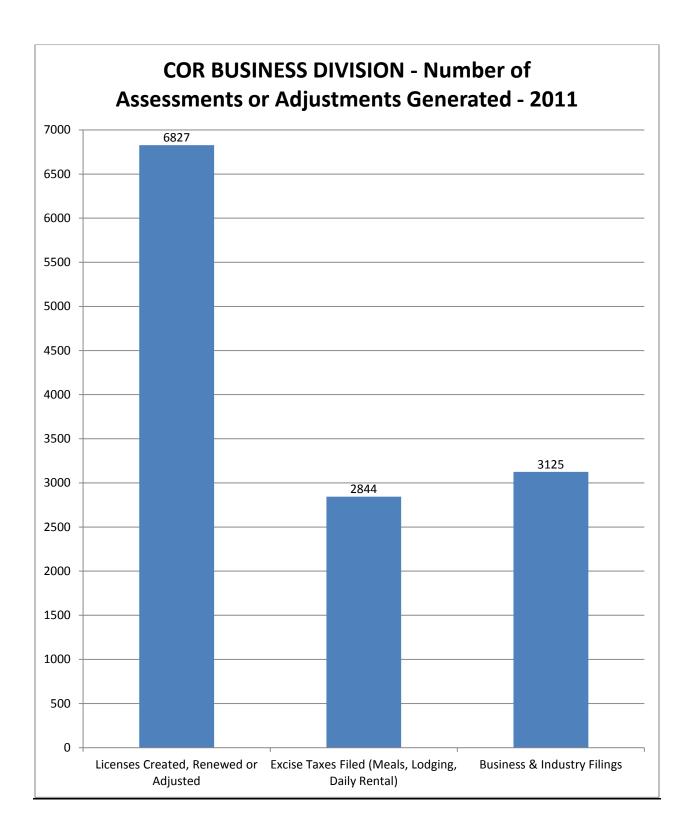
107 North Kent Street • Winchester VA 22601 P.O. Box 552 • Winchester VA 22604-0552

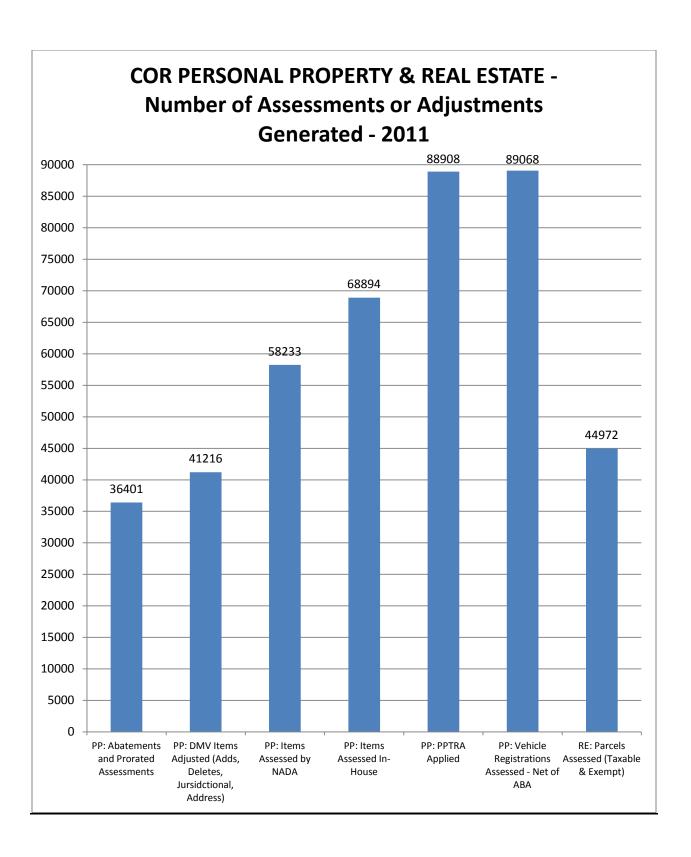
Telephone: 540-665-5681 Facsimile: 540-667-6487

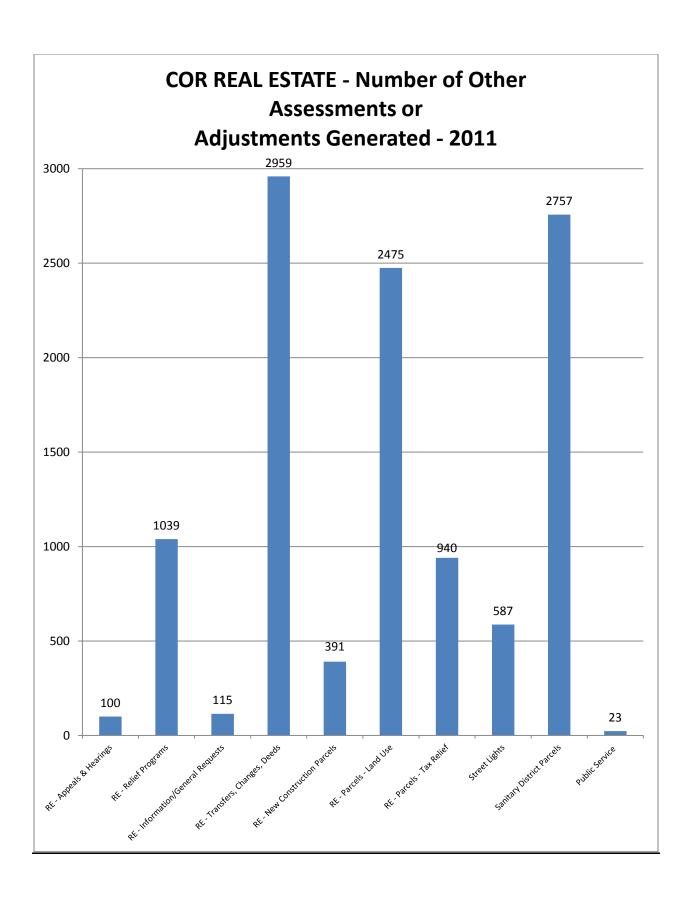
Email: <a href="mailto:emurphy@co.frederick.va.us">emurphy@co.frederick.va.us</a>
Website: <a href="mailto:www.frederickcountyva.gov/cor">www.frederickcountyva.gov/cor</a>
Twitter: <a href="mailto:www.twitter.com/fccomrev">www.twitter.com/fccomrev</a>

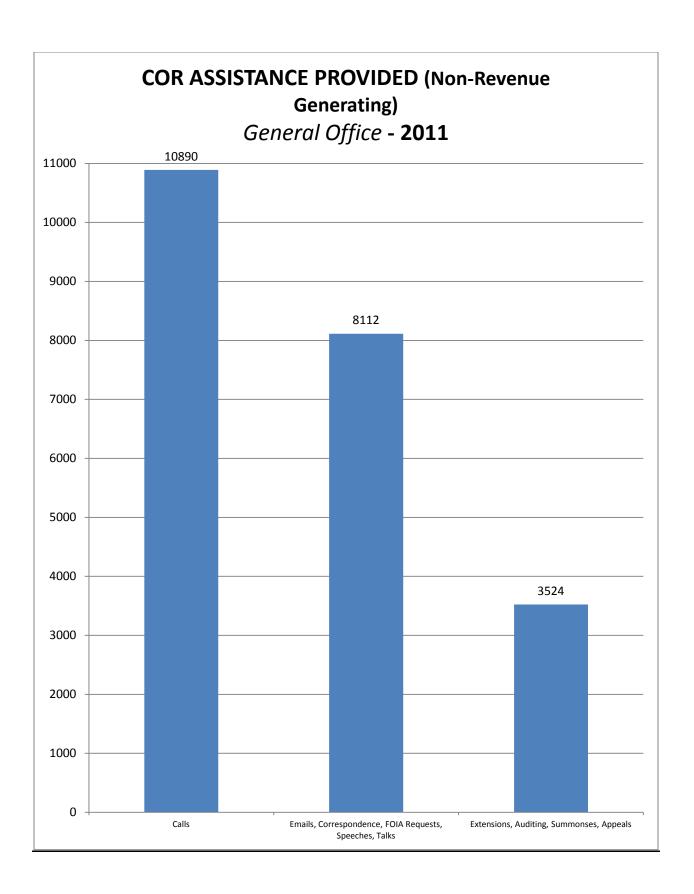
### **NET VALUE OF ASSESSMENTS OR ADJUSTMENTS**

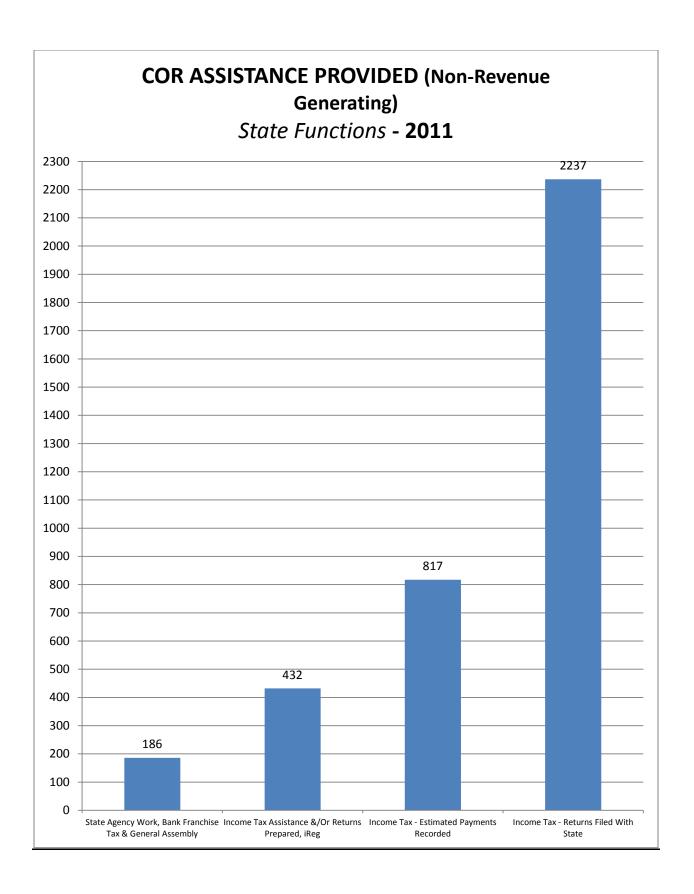
| REAL ESTATE   |                  |  |  |  |  |
|---|------------------|--|--|--|--|
| Real Estate Parcels Assessed (Taxable)                  | \$ 8,024,327,700 |  |  |  |  |
| Real Estate Parcels Assessed (Exempt)                   | \$ 781,891,900   |  |  |  |  |
| Sanitary District Parcels                               | \$ 121,174,100   |  |  |  |  |
| Public Service Parcels                                  | \$ 298,612,578   |  |  |  |  |
| Public Service Personal Property at RE Rate             | \$ 960,671       |  |  |  |  |
| BUSINESS  |                  |  |  |  |  |
| Licenses Created, Renewed or Adjusted                   | \$ 2,549,468,913 |  |  |  |  |
| Excise Taxes Filed (Meals, Lodging, Daily Rental)       | \$ 108,776,424   |  |  |  |  |
| Business and Industrial Filings                         | \$ 322,137,487   |  |  |  |  |
| Other Taxes – Utilities, Bank Franchise, Communications | \$ 4,701,893     |  |  |  |  |
| PERSONAL PROPERTY                                       |                  |  |  |  |  |
| Personal Property                                       | \$ 871,950,236   |  |  |  |  |

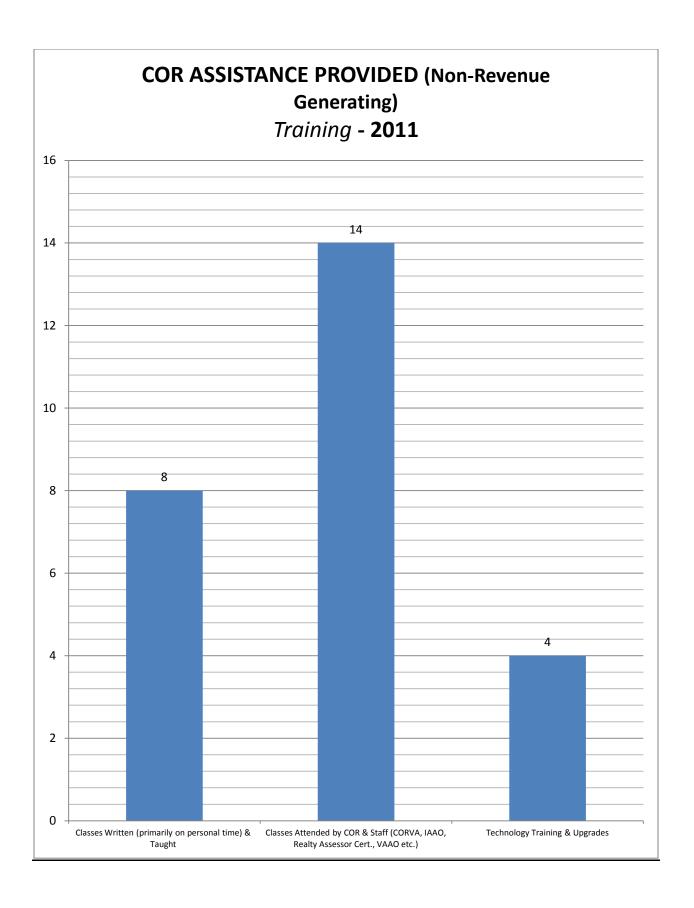












#### **INTRODUCTION**

The Commissioner of the Revenue's office has risen to meet the many challenges consequential to the continued growth of Frederick County -- from a population of 59,209 in 2000 to 79,156<sup>1</sup> in 2011. The increase in, among other things, assessments, business licensing, personal property recordation, and compliance has kept pace with the County's commercial development and the influx of new residents and businesses.

#### **ACCOMPLISHMENTS**

The Commissioner's office has endeavored to provide easier access to vital information for residents via our revamped website. This includes the availability 24 hours/day, 7 days/week of more than 35 printable forms, 18 user-friendly online programs, and Twitter deadline reminders. In addition to our website, we try to inform and educate the public by distributing brochures, sending email reminders and postcards, presenting information on the cable channel, and placing notices in local newspapers. Also, the Commissioner has made public announcements before local media, been interviewed on television and the radio, and met with such groups as the Top of Virginia Building Association, Kiwanis Club , Lions Club, VFW, American Legion, Lord Fairfax Small Business Center, and teachers/students in local area schools. Our efforts to inform and educate residents successfully resulted in approximately 2548 business license renewals, 1200 BE, M&T or processor annual business property return filings, 165 meals & lodging monthly tax filings, and 18 short-term property rental quarterly tax filings being completed *online* last year. This eliminates the need to wait in lines, results in a vast reduction of paper, and saves both the County and its residents time and money.

Frederick County was the only locality in the Commonwealth to test, over several years, the software system for online business license application and renewal as it was being developed and refined by Bright & Associates Inc. This system is now used by multiple localities in Virginia, and the Commissioner's office continues to contribute suggestions for updating or improvement. Recently, the Virginia Department of Business Assistance asked us to participate in a pilot program to help make business formation faster in the Commonwealth. Virginia's Business One Stop (BOS), a Governor McDonnell initiative, has a web portal that now integrates Frederick County's business license initial application requirements. This new feature means that when an entrepreneur registers through the VA BOS system and enters our locality code, their business licensing information is automatically transmitted electronically to the Commissioner's office for processing.

<sup>&</sup>lt;sup>1</sup> Per the Weldon Cooper Center, University of Virginia.

#### **DUTIES AND RESPONSIBILITIES**

It is the goal of this office to ensure that assessments are accurate, fair, thorough, and complete so that the taxation burden is shared equitably among all County residents. Despite a reduction in staff and decreased budget, the Commissioner's office strives to provide the highest quality of customer service to all citizens of Frederick County by being courteous, efficient, timely, and diligent in performing our job duties as follows:

REAL ESTATE DIVISION: conduct in-house reassessment of almost 45,000 land parcels every two years as well as ongoing assessment of new construction and changes; hold assessor hearings and assist with BOE hearings; make approximately 1600 automatic mapping adjustments annually using GIS and Pictometry systems; record an average of 2300 deed changes, transfers, surveys, and other ownership adjustments annually; administer the real estate tax relief programs for more than 1,000 elderly and disabled as well as the new State mandated program for 100% service connected permanently and totally disabled veterans; manage the land use tax deferral program for 2500 qualifying parcels of agricultural, horticultural, forestry, and open space land; apply rollback taxes for non-qualifying land as a result of land use changes.

**PERSONAL PROPERTY DIVISION:** find and assess 135,000 individual pieces of personal property including motorcycles, passenger vehicles, pick-up trucks, trailers, big trucks, motor homes, mobile homes, airplanes, and boats; adjust records to reflect the purchase, sale, disposal, or transfer of ownership of personal property; process move-ins and move-outs listed on weekly DMV reports; work up semi-annual DMV reports from neighboring jurisdictions for compliance; assess almost 90,000 vehicle registration fees; apportion 1150 interstate trucks and trailers; verify and record all tax exempt property including for servicemembers and qualifying fire & rescue volunteers; confirm, balance, and post approximately 25,000 proration abatements; calculate and apply Personal Property Tax Relief percentage to over 82,000 vehicles; apply high mileage reduction or damage consideration; issue approximately 28,000 supplemental bills; ensure compliance by investigating unlicensed, unregistered, and out-of-state vehicles.

**BUSINESS DIVISION:** explain to business owners the initial multi-step business license application process and annual renewal; issue licenses to almost 5,000 active assessed businesses (7,000 annually in/out or adjusted); register consumer tax businesses; handle meals (food & beverage) and lodging (transient occupancy) monthly tax filings; manage short-term rental property business (new tax) quarterly filings; process approximately 5300 business equipment, manufacturing (machinery & tools) or processor property tax listings; assess public utility taxes; ensure compliance by conducting site visits, taking steps to "discover" businesses, and reviewing Schedule Cs, State Corporation Commission filings, and income tax reports; follow up with auditor on taxpayer complaints and information provided by other County Departments (*e.g.*, Inspections, Planning, Sheriff, Parks & Recreation); deliver to the Treasurer payments sent to COR for many of the above-listed items.

**INCOME TAX & COMPLIANCE DIVISION:** handle approximately 3,000 Virginia income tax filings or estimated tax payments; provide tax preparation assistance, forms, and instructional booklets; conduct business site visits; process lists of contractors, subcontractors and 1099 employees; receive and review annual reporting of lessors/residents; audit assessments of all tax programs and filings; and handle tax appeals – including an increase of 300% requests by manufacturing companies.

**GENERAL:** examine economic trends and data, valuation guide changes, and real estate sales for assessment accuracy; monitor and lobby for/against legislative changes that impact the administration of taxation by the Commissioner's office; work with the County Attorney on legal issues and an update of our locality's Code; respond to FOIA requests, email questions, and other inquiries; compile statistical annual reports for local, state, and organizational use; assist with County budgetary information and revenue projection; prepare budget and monthly reports for Compensation Board; continue education by attending classes, training, and seminars (COR and staff); actively participate in tax or assessment-related group meetings involving matters such as proposed legislation before the General Assembly, SLEAC procedures manual for determining use value, NADA analysis, VA Tax Department updates, DMV updates, and Bright & Associates or CAMRA software changes; maintain membership with and attend meetings of professional organizations such as CORVA, VALECO, VAAO, VALTA, IAAO, West Central COR, Shenandoah Valley Model Land Use Committee, and speak as requested to organizations previously listed herein.

**VOLUNTARY PROJECT PARTICIPATION:** Thanksgiving baskets; Department of Social Services – Adopt a Family/Thanksgiving and Christmas; United Way Fundraiser--auction baskets, bake sale items, chili contest; Contribute to CCAP and Food Bank.

#### **NEW OR FUTURE PROJECTS**

Our most exciting new endeavor with the assistances of the IT/MIS Department is the testing of new field equipment which directly inputs data *onsite* for assessment rather than doing office hand-keying of the information. COR is also increasing the use of Pictometry (a "snapshot in time") as one of the methods for verifying building and lot sizes as well as the number and location of business personal property (*e.g.*, bulldozers, landmovers, trucks, diggers etc.). We are expanding our pursuit of delinquent accounts and non-filers, analysis of conflicting information, and performing of audits. This office is now implementing upgraded procedures for performing automatic abatements with regard to personal property and improved procedures for automated supplements via our software vendor. Separate from Business One Stop, per new legislation, we are assisting taxpayers with registering their businesses for tax purposes using the VA Department of Taxation's online iReg application.

#### **Preliminary Proposed General Fund Budget**

|   |   |               | FY 2013       | Change over |
|---|---|---------------|---------------|-------------|
|   |   | FY 2012       | Projected     | FY 2012     |
| 1 | Drainstad Boyonya                                 |               |               |             |
| 1 | Projected Revenue                                 |               |               |             |
|   | a General Property Taxes                          | 80,085,000    | 82,285,000    | 2,200,000   |
|   | b Other Local Taxes                               | 25,632,609    | 26,720,651    | 1,088,042   |
|   | c State Revenue                                   | 8,481,207     | 8,917,304     | 436,097     |
|   | d Federal Revenue                                 | 30,000        | 15,000        | (15,000)    |
|   | e Fees/Other Funding                              | 7,321,122     | 4,946,349     | (2,374,773) |
|   | f Funding from Fund Balance                       | 4,300,000     | 4,300,000     | 0           |
|   | g Total General Fund Revenues                     | \$125,849,938 | \$127,184,304 | \$1,334,366 |
|   | FV42 Bullet Adiatory                              |               |               |             |
| 2 | FY 13 Budget Adjustments                          |               |               |             |
|   | a % of increase to schools (57%)                  |               |               | 760,793     |
|   | b VRS rate increase (orig. 479K)                  |               |               | 494,902     |
|   | c Life Insurance rate increase (orig. 192k)       |               |               | 56,504      |
|   | d Funding for Regional Jail increase (orig. 372k) |               |               | 247,983     |
|   | e Funding for Juvenile Detention Center increase  |               |               | 28,477      |
|   | f Phase II funding for IT Plan                    |               |               | 109,485     |
|   | g LODA budget increase                            |               |               | 20,665      |
|   | h NSV Regional Commission contribution increase   |               |               | 17,257      |
|   | i AARP  |               |               | 2,100       |
|   | j Circuit Court increase                          |               |               | 8,000       |
|   | k Adjustments/ Reclassifications of 138 positions |               |               | (238,654)   |
|   | l Elimination of operational contingency          |               |               | (200,000)   |
|   | 3   |               |               | \$1,307,512 |
|   |   |               |               |             |
|   |   |               |               | \$26,854    |

#### **KEY POINTS**

- 1. Unknown state funding
- 2. Unfunded Public Safety vehicles replacements (950k)
- 3. Health benefit changes to maintain level funding
- 4. Present level funding for Fire and Rescue Companies
- 5. Restructuring debt for additional savings
- 6. Replinishing of fund balance at year end concerns
- 7. VRS rate changes made by state
- 8. No cost of living increases to employees for fourth year

|  | SCENARIO A  | SCENARIO B               | SCENARIO C               | R/E Tax Increase<br>SCENARIO D | SCENARIO A SCENARIO B SCENARIO C SCENARIO D SCENARIO E SCENARIO F | R/E Tax Increase<br>SCENARIO F |
|--|-------------|--------------------------|--------------------------|--------------------------------|---|--------------------------------|
| FISCAL YEAR 2013 PRELIMINARY BUDGET SCENARIOS                  |             |                          |                          | 3 Cents                        | 5 Cents   | 10 Cents                       |
|  |             |                          |                          |                                |   |                                |
| FY 13 Additional Revenue                                       | 1,334,726   | 1,334,726                |                          |                                |   |                                |
| FY 12 Funding From Fund Balance<br>FY 12 Budgeted Revenue      | 121,549,938 | 2,150,000<br>121,549,938 | 4,300,000<br>121,549,938 | 4,500,000                      | 121,549,938   | 4,300,000<br>121,549,938       |
| FY13 Proposed Tax Increase                                     | 0           | 0                        | 0                        | 2,250,000                      | 3,750,000   | 7,500,000                      |
|  |             |                          |                          |                                |   |                                |
| FY 13 Proposed Budget  | 122,884,664 | 125,034,664              | 127,184,664              | 129,434,664                    | 130,934,664   | 134,684,664                    |
| FY 12 Adopted Budget   | 125,849,938 | 125,849,938              | 125,849,938              | 125,849,938                    | 125,849,938   | 125,849,938                    |
| Increase/Decrease in FY 13 Funding                             | -2,965,274  | -815,274                 | 1,334,726                | 3,584,726                      | 5,084,726   | 8,834,726                      |
|  |             |                          |                          |                                |   |                                |
| Annual increase in R/E taxes for Avg. Home Value ( \$206,000 ) |             |                          |                          | 61                             | 103   | 206                            |

# ASSUMPTIONS:

• Revenue from tax increase does not recognize the windfall in the prior budget year.
• Operating split → 57 % Schools, 43 % General Fund
•\$ 750,000 per 1 cent of Real Estate Tax
• Proposed Reassessment kept Revenue neutral

## SCENARIOS:

A: Zero Fund Balance funding, zero tax increase, reduction in FY 13 Budget B: \$2.15 Fund Balance funding, zero tax increase, reduction in FY 13 Budget C: \$4.3 Fund Balance funding, zero tax increase, increase in FY 13 Budget D: \$4.3 Fund Balance funding, 3 cent tax increase, increase in FY 13 Budget E:\$4.3 Fund Balance funding, 5 cent tax increase, increase in FY 13 Budget F: \$4.3 Fund Balance funding, 10 cent tax increase, increase in FY 13 Budget

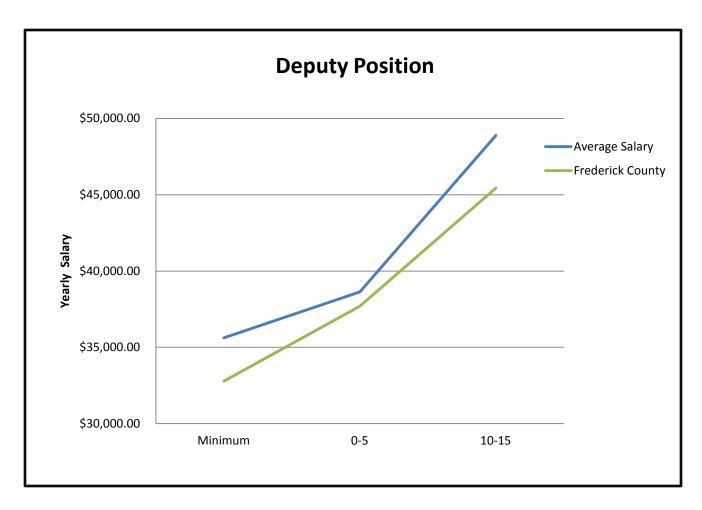
(All Scenarios include new revenue)

## **Tentative Budget Calendar FY 2012-2013**

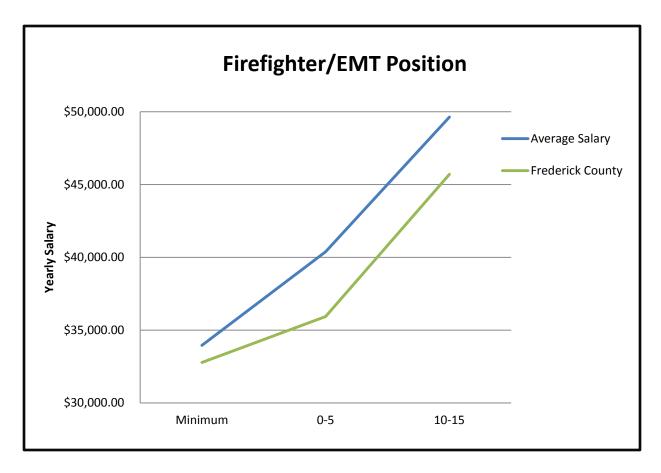
| Month             | Action  |
|-------------------|---|
| November 16, 2011 | Preliminary budget worksession; Finance<br>Committee Chairman shared budget memo  |
| December 20, 2011 | Scenarios presented; Present level scenario discussed (C) and asked how remaining at present level would impact departments; several large departments asked to provide information |
| January 4, 2012   | Present level impacts to departments returned to Finance for distribution to BOS  |
| January 18, 2012  | Budget Worksession to discuss impact of present level budget  |
| January 25, 2012  | School Superintendent Budget Presentation to School Board   |
| February 8, 2012  | Budget Worksession  |
| March 8, 2012     | Public Hearing Advertisement to newspaper   |
| March 19, 2012    | Public Hearing Advertisement in newspaper   |
| March 28, 2012    | FY 2012-2013 Budget Public Hearing  |
| April 11, 2012    | Set tax rate and tentative FY 2012 – 2013<br>Budget Adoption  |
| July 1, 2012      | Implementation of Fiscal Year 2012 – 2013   |

| Delayed Initiatives/Projects/Purchases                               |           |
|--|-----------|
| Sheriff  |           |
| 28 Motor Vehicles  | 686,000   |
| Police Equipment for 28 new vehicles                                 | 73,080    |
| 26 mobile radios   | 72,800    |
| 3 Police K-9's (includes training/certification for K-9's & handlers | 39,000    |
| Training   | 20,000    |
| Total Sheriff  | 890,880   |
| Parks and Recreation   |           |
| Replace wooden light poles at ball fields at both parks              | 1,090,498 |
| Replace 15 Passenger Bus   | 45,000    |
| Replace coping stone at Sherando Park Pool                           | 12,000    |
| Replace pool siding at both pool bath houses                         | 60,000    |
| Middle School After-School Program                                   | 44,096    |
| Irrigation for fields at Sherando Park                               | 25,000    |
| Assistant Director   | 95,978    |
| 3 Z-Turn mowers  | 30,000    |
| Training for staff   | 7,000     |
| Re-plaster Pools at Clearbrook and Sherando                          | 80,000    |
| Retile and caulk pools at Sherando and Clearbrook                    | 66,000    |
| Water UV Treatment for pools   | 64,000    |
| 6 Pick-up trucks for park maintenance - replacement                  | 120,000   |
| CAPRA Certification for staff  | 1,200     |
| Parks & Rec Logo change  | 1,500     |
| Storage building at Clearbrook                                       | 6,000     |
| Mountain bike trail at Sherando                                      | 19,897    |
| Shade cover at Sherando pool   | 6,000     |
| Trees - new plantings at both parks                                  | 20,000    |
| Total Parks  | 1,794,169 |
| Fire and Rescue  |           |
| Additional Part-time   | 24,000    |
| Incentive Pay  | 21,305    |
| Career Development   | 92,286    |
| 4 vehicles - replacement due to high mileage                         | 118,242   |
| Repair & Maintenance Vehicle - increase to line item                 | 6,000     |
| Gasoline - increase to line item                                     | 5,000     |
| Lease - increase to line item  | 1,500     |
| Total Fire and Rescue  | 268,333   |
| Commissioner of the Revenue  |           |
| Replacement of large copier/fax machine                              | 4,400     |
| Replacement of work station for PP/Business section                  | 18,900    |
| Replacement of Commissioner's computer                               | 1,800     |
| Replacement of three other departmental computers                    | 2,700     |

| Purchase of four field computers plus software for reassessment | 7,200   |
|---|---------|
| Total Commissioner of the Revenue                               | 35,000  |
|   |         |
| Miscellaneous   |         |
| Restore Outside Agency Cuts (25% cut over two fiscal years)     | 592,000 |
| Length of Service   | 5,390   |
| Fire Company Capital  | 100,000 |
| Total Miscellaneous   | 697,390 |
|   |         |



| County               |              | Years of Service |              |  |  |
|----------------------|--------------|------------------|--------------|--|--|
|                      | Minimum      | 0-5              | 10-15        |  |  |
| Rockingham           | \$ 28,234.00 | \$ 30,863.00     | no data      |  |  |
| Albemarle            | \$ 34,378.00 | \$ 36,949.00     | \$ 46,206.00 |  |  |
| York                 | \$ 36,875.00 | \$ 45,886.00     | \$ 54,192.00 |  |  |
| Fauquier             | \$ 37,564.00 | \$ 38,115.00     | \$ 53,070.00 |  |  |
| Winchester           | \$ 37,419.00 | \$ 40,740.00     | \$ 47,275.44 |  |  |
| Harrisonburg City    | \$ 39,249.00 | \$ 39,249.60     | \$ 43,700.80 |  |  |
| Average              | \$ 35,619.83 | \$ 38,633.77     | \$ 48,888.85 |  |  |
| Frederick            | \$ 32,777.60 | \$ 37,697.00     | \$ 45,441.77 |  |  |
| \$ Above (Below) Ave | (\$3,508.23) | (\$936.77)       | (\$3,447.08) |  |  |
| % Above (Below) Ave  | -8.00%       | -2.00%           | -7.00%       |  |  |



| County               |              | Years of Service |              |  |  |  |
|----------------------|--------------|------------------|--------------|--|--|--|
|                      | Minimum      | 0-5              | 10-15        |  |  |  |
| Rockingham           | \$ 31,000.00 | \$ 33,000.00     | \$ 41,740.00 |  |  |  |
| Fauquier             | \$ 33,579.00 | \$ 45,095.00     | \$ 48,306.00 |  |  |  |
| Albemarle            | \$ 34,378.00 | \$ 38,260.00     | \$ 49,169.00 |  |  |  |
| York                 | \$ 36,875.00 | \$ 45,886.00     | \$ 54,192.00 |  |  |  |
| Winchester           | \$ 33,945.00 | \$ 39,684.20     | \$ 54,781.48 |  |  |  |
| Average              | \$ 33,955.40 | \$ 40,385.04     | \$ 49,637.70 |  |  |  |
| Frederick            | \$ 32,777.60 | \$ 35,930.97     | \$ 45,698.07 |  |  |  |
|                      |              | T                |              |  |  |  |
| \$ Above (Below) Ave | (\$1,177.80) | (\$4,454.07)     | (\$3,939.63) |  |  |  |
| % Above (Below) Ave  | -3.00%       | -11.00%          | -8.00%       |  |  |  |

## Preliminary Information based on Governor's Proposed Budget **School Operating Fund**



Fiscal Year 2013 Budget

Summary for Joint SB/BOS Meeting January 25, 2012

**UPDATE for Feb 8th BOS budget** worksession

| _ to |    | Estimated Enrollment Estimated Average Daily Membership | FY2012<br>13,115<br>13,010 | FY2013<br>Projected<br>13,156<br>13,051 | <br>Change over<br>FY2012 |   |
|------|----|---|----------------------------|---|---------------------------|---|
| 1    | Pr | ojected Revenue   |                            |   |                           |   |
|      | а  | State revenue   | 60,800,814                 | 64,329,554                              | 3,528,740                 |   |
|      | b  | Federal revenue   | 8,751,088                  | 5,922,189                               | (2,828,899)               |   |
|      | С  | Other miscellaneous funding                             | 1,049,386                  | 1,252,320                               | 202,934                   | Jan 25th BOS commitment                     |
|      | d  | Local revenue from the governing body                   | 56,637,668                 | 56,637,668                              |                           | for additional \$760,794 will be added here |
|      | е  | Total School Operating Fund Revenues                    | \$ 127,238,956             | \$<br>128,141,731                       | \$<br>902,775             | added field                                 |

#### 2 Expenditures

| а | Maintain existing staff and operations   | No salary increase,                |         | (936,053) |
|---|--|------------------------------------|---------|-----------|
| b | Retirement rate increase                 | pay scale change, additional wages | $\prec$ | 4,907,628 |
| С | Health insurance increase                | included.                          |         | 973,000   |
| d | Buses and technology                     |                                    |         | 430,805   |
| е | Total School Operating Fund Expenditures |                                    | \$      | 5,375,380 |

Projected Shortfall based on Governor's budget..... (4,472,605)

#### Considerations in preparing for FY13

- a Downsize with minimal or no involuntary separations
- Preserve programs as best possible
- Prevent deferring normal operational costs to future years as best possible
- Set the stage for recovery and board priorities

#### Actions taken to close the shortfall

- a Voluntary severance initiative downsize 21 ftes
- Reassignments as possible downsize 8 ftes
- Eliminate current vacancies downsize 4 ftes

Total downsizing - 33 ftes .....subtotal shortfall at this point - \$1.7 million

#### 6 Actions NOT desired

a Reduce buses and technology again

\$1.1 million reduction .....subtotal shortfall at this point - \$0.6 million

Jan 25th BOS commitment for additional \$760,794 helps here

Further downsizing - estimated 9 addt'l ftes

\$600,000 reduction without addtl revenue

#### 7 Efforts Needed

a Salary increase and scale enhancements

Cost of a step movement - 2.4%

Cost of each 1% increase

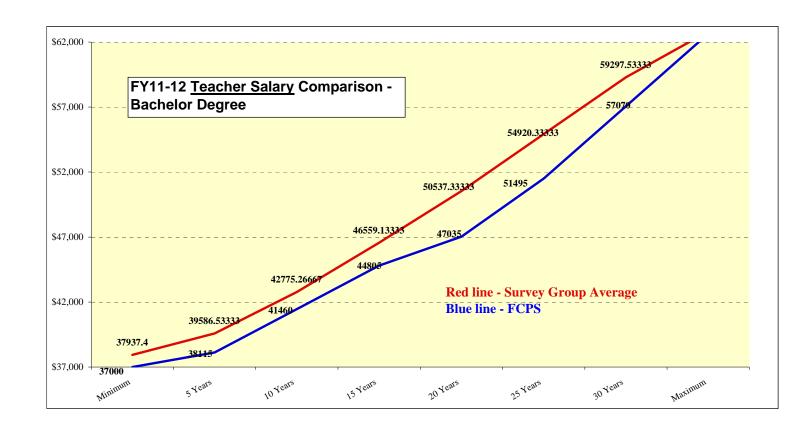
\$2.4 million

\$2.8 million

savings

\$1 million

Additional revenue needed to provide for salary increase



#### **Teacher Salary Information**

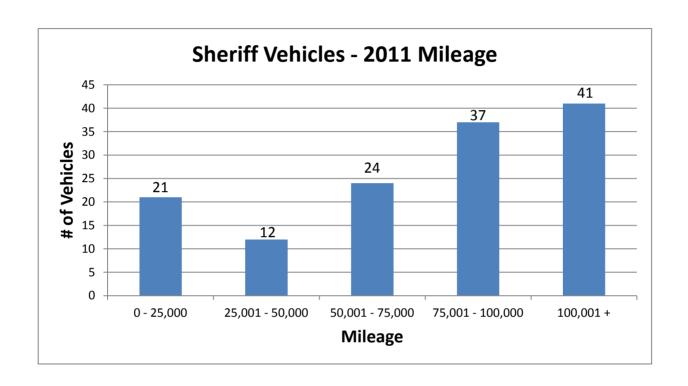
| FY 2012 - Bachelors Degr | ee       |            |            |            |            |            |            |          |
|--------------------------|----------|------------|------------|------------|------------|------------|------------|----------|
| Summary                  | Minimum  | 5 Years    | 10 Years   | 15 Years   | 20 Years   | 25 Years   | 30 Years   | Maximum  |
| Frederick County, VA     | 37,000   | 38,115     | 41,460     | 44,805     | 47,035     | 51,495     | 57,070     | 62,645   |
| Albemarle County         | 40,839   | 43,943     | 47,047     | 50,958     | 54,869     | 58,596     | 62,324     | 63,069   |
| Augusta County           | 36,300   | 36,811     | 38,334     | 40,694     | 43,195     | 46,185     | 50,246     | 56,371   |
| Berkeley County          | 34,488   | 37,784     | 41,039     | 44,204     | 47,928     | 51,593     | 54,532     | 57,470   |
| Clarke County            | 36,575   | 38,038     | 42,484     | 45,397     | 48,509     | 50,702     | 54,179     | 57,984   |
| Fauquier County          | 40,000   | 40,500     | 43,461     | 47,993     | 49,968     | 49,968     | 49,968     | 49,968   |
| Harrisonburg City        | 39,124   | 39,618     | 41,641     | 44,394     | 47,377     | 51,385     | 56,507     | 62,679   |
| Loudoun County           | 43,715   | 45,496     | 51,853     | 61,647     | 72,162     | 84,472     | 87,885     | 87,885   |
| Roanoke County           | 35,700   | 37,689     | 39,864     | 42,622     | 45,379     | 49,882     | 56,109     | 58,268   |
| Rockingham County        | 38,000   | 38,342     | 39,231     | 41,404     | 43,765     | 47,382     | 52,297     | 54,555   |
| Shenandoah County        | 36,500   | 36,926     | 39,433     | 42,271     | 45,110     | 47,950     | 50,788     | 56,466   |
| Spotsylvania County      | 37,959   | 39,583     | 42,861     | 48,493     | 54,866     | 62,075     | 70,232     | 77,523   |
| Stafford County          | 36,322   | 40,995     | 46,269     | 52,221     | 58,940     | 66,522     | 75,080     | 75,080   |
| Warren County            | 37,960   | 37,960     | 40,740     | 43,368     | 46,613     | 49,858     | 54,184     | 62,192   |
| Winchester City          | 37,000   | 38,036     | 42,850     | 45,615     | 47,640     | 51,688     | 56,300     | 63,798   |
| York County              | 38,579   | 42,077     | 44,522     | 47,108     | 51,739     | 55,547     | 58,832     | 58,832   |
| # of respondents         | 15       | 15         | 15         | 15         | 15         | 15         | 15         | 15       |
| Survey Group Average     | 37,937   | 39,587     | 42,775     | 46,559     | 50,537     | 54,920     | 59,298     | 62,809   |
| Frederick County, VA     | 37,000   | 38,115     | 41,460     | 44,805     | 47,035     | 51,495     | 57,070     | 62,645   |
| \$ Above (Below) Average | \$ (937) | \$ (1,472) | \$ (1,315) | \$ (1,754) | \$ (3,502) | \$ (3,425) | \$ (2,228) | \$ (164) |
| % Above (Below) Average  | -2.5%    | -3.7%      | -3.1%      | -3.8%      | -6.9%      | -6.2%      | -3.8%      | -0.3%    |

Green areas denote higher salary than FCPS

Frederick County Public Schools L:\Facts\Survey\FY2012\Teacher Scale Survey FY12, Bachelor Degree Benchmarks

2/7/2012

| Mileage          |     |
|------------------|-----|
| 0 - 25,000       | 21  |
| 25,001 - 50,000  | 12  |
| 50,001 - 75,000  | 24  |
| 75,001 - 100,000 | 37  |
| 100,001 +        | 41  |
|                  | 135 |



| DATE      | DEPARTMENT/GENERAL FUND  | REASON FOR TRANSFER                   | FROM           | то   | ACCT | CODE       | AMOUNT                 |
|-----------|--|---------------------------------------|----------------|------|------|------------|------------------------|
| 7/1/2011  | ECONOMIC DEVELOPMENT COMMISSION                                | CORR.BUDGET P/T HELP                  | 81020          | 1005 | 000  | 000        | (36,592.00)            |
|           | ECONOMIC DEVELOPMENT COMMISSION                                |                                       | 81020          | 1003 | 000  | 000        | 36,592.00              |
| 7/15/2011 | BOARD OF SUPERVISORS   | INCREASE IN VACO DUES                 | 11010          | 3005 | 000  | 000        | (227.00)               |
|           | BOARD OF SUPERVISORS   |                                       | 11010          | 5801 | 000  | 000        | 227.00                 |
| 7/27/2011 | INFORMATION TECHNOLOGY   | IT RESTRUCTURING                      | 12200          | 1001 | 000  | 027        | 28,132.00              |
|           | INFORMATION TECHNOLOGY   |                                       | 12200          |      | 000  | 021        | 41,582.00              |
|           | INFORMATION TECHNOLOGY   |                                       | 12200          |      | 000  | 000        | 5,605.00               |
| 4 4       | INFORMATION TECHNOLOGY   |                                       | 12200          | _    | 000  | 058        | (75,319.00)            |
| 7/28/2011 | ELECTORAL BOARD AND OFFICIALS ELECTORAL BOARD AND OFFICIALS    | MAINTENANCE WARRANTY CONTRACT         | 13010          |      | 000  | 001        | (67.99)                |
| - 1 - 1   |  |                                       | 13010          | _    | 000  | 000        | 67.99                  |
| 8/1/2011  | SHERIFF  | GANG FORCE PURCHASE                   | 31020          |      | 000  | 005        | 5,998.00               |
| 0/4/2044  | SHERIFF  | 250,400,200,700,1                     | 31020          |      | 000  | 000        | (5,998.00)             |
| 8/1/2011  | COMMONWEALTH'S ATTORNEY  | RECLASS POSITION                      | 22010<br>22010 |      | 000  | 001<br>012 | 55,990.00              |
| 0/2/2011  | COMMOMWEALTH'S ATTORNEY  | DOCTACE MACHINE DENITAL               |                |      |      |            | (55,990.00)            |
| 8/2/2011  | OTHER<br>OTHER   | POSTAGE MACHINE RENTAL                | 12240<br>12240 |      | 000  | 000        | (600.00)<br>600.00     |
| 0/10/2011 |  | MAINTENANCE CEDVICES CONTRACT         |                |      |      |            |                        |
| 8/10/2011 | ELECTORAL BOARD AND OFFICIALS ELECTORAL BOARD AND OFFICIALS    | MAINTENANCE SERVICES CONTRACT         | 13010<br>13010 |      | 000  | 001        | (391.39)<br>391.39     |
| 0/44/2044 |  | INTERNET A COFCC                      |                |      |      |            |                        |
| 8/11/2011 | PUBLIC SAFETY COMMUNICATIONS PUBLIC SAFETY COMMUNICATIONS      | INTERNET ACCESS                       | 35060<br>35060 |      | 000  | 000        | (2,000.00)<br>2,000.00 |
| 8/15/2011 | COMMISSIONER OF THE REVENUE                                    | CAMRA ANNUAL RENEWAL                  | 12090          |      |      | 000        | (175.00)               |
| 0/13/2011 | REASSESSMENT/BOARD OF ASSESSORS                                | CANTIA ANNOAL NEIVEWAL                | 12100          |      |      | 000        | 175.00                 |
| 8/16/2011 | SHERIFF  | DARE SUPPLIES                         | 31020          |      | 000  | 000        | (1,075.49)             |
| 0/10/2011 | SHERIFF  | DATE SOLVEIES                         | 31020          |      | 000  | 001        | 1,075.49               |
| 8/17/2011 | SHERIFF  | CONNECTIVITY FEE                      | 31020          | _    | 000  | 000        | (2,000.00)             |
| 0/17/2011 | SHERIFF  | COMMECTIVITIES                        | 31020          |      | 000  | 000        | 2,000.00               |
| 8/17/2011 | FIRE AND RESCUE  | CONNECTIVITY THROUGH FCPS             | 35050          |      | 000  | 000        | (2,000.00)             |
| 0/17/2011 | FIRE AND RESCUE  | COMMECTIVITI TIMOGGITTETS             | 35050          |      |      | 000        | 2,000.00               |
| 8/29/2011 | SHERIFF  | COMPUTER PROGRAM FOR GANG TASK FORCE  | 31020          |      | 000  | 000        |                        |
| 8/29/2011 | SHERIFF  | COMPOTER PROGRAM FOR GAING TASK FORCE | 31020          |      | 000  | 000        | (1,236.03)<br>1,236.03 |
| 8/29/2011 | MANAGEMENT INFORMATION SYSTEMS                                 | YEARLY INTERNET CONNECTION            | 12220          | _    | 000  | 000        | (6,000.00)             |
| 8/29/2011 | MANAGEMENT INFORMATION SYSTEMS  MANAGEMENT INFORMATION SYSTEMS | TEARLY INTERNET CONNECTION            | 12220          |      | 000  | 000        | 6,000.00               |
| 0/4/0044  |  | 22212222                              |                |      |      |            | •                      |
| 9/1/2011  | COMMISSIONER OF THE REVENUE                                    | PROMOTION                             | 12090          |      | 000  | 062        | 1,987.27               |
|           | COMMISSIONER OF THE REVENUE COMMISSIONER OF THE REVENUE        |                                       | 12090<br>12090 |      | 000  | 066<br>064 | 1,709.16<br>1,442.64   |
|           | COMMISSIONER OF THE REVENUE                                    |                                       | 12090          |      | 000  | 003        | (5,139.07)             |
| 9/2/2011  | FIRE AND RESCUE  | RECONCILE PERSONNEL LINE              | 35050          |      | 000  | 001        | (1,335.00)             |
| 3/2/2011  | FIRE AND RESCUE  | RECONCILE I ENSONNEE EINE             | 35050          |      | 000  | 001        | 1,335.00               |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 001        | (3,554.00)             |
|           | FIRE AND RESCUE  |                                       | 35050          | 1001 | 000  | 013        | 3,554.00               |
|           | FIRE AND RESCUE  |                                       | 35050          | 1001 | 000  | 001        | (3,523.00)             |
|           | FIRE AND RESCUE  |                                       | 35050          | 1001 | 000  | 015        | 3,523.00               |
|           | FIRE AND RESCUE  |                                       | 35050          |      |      |            | (450.00)               |
|           | FIRE AND RESCUE  |                                       | 35050          |      |      |            | 450.00                 |
| -         | FIRE AND RESCUE  |                                       | 35050          |      |      | 001        | (668.00)               |
|           | FIRE AND RESCUE FIRE AND RESCUE                                |                                       | 35050<br>35050 |      | 000  | 025<br>001 | 668.00<br>(1,020.00)   |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 001        | 1,020.00               |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 020        | (501.00)               |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 027        | 501.00                 |
|           | FIRE AND RESCUE  |                                       | 35050          |      |      | 001        | (504.00)               |
|           | FIRE AND RESCUE  |                                       | 35050          | 1001 | 000  | 028        | 504.00                 |
|           | FIRE AND RESCUE  |                                       | 35050          |      |      | 001        | (1,001.00)             |
|           | FIRE AND RESCUE  |                                       | 35050          |      |      | 031        | 1,001.00               |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 001        | (3,605.00)             |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 033        | 3,605.00               |
| -         | FIRE AND RESCUE  |                                       | 35050<br>35050 |      | 000  | 016<br>034 | (1,033.00)<br>1,033.00 |
|           | FIRE AND RESCUE FIRE AND RESCUE                                |                                       | 35050          |      |      | 034        | (1,344.00)             |
|           | FIRE AND RESCUE  |                                       | 35050          |      |      | 038        | 1,344.00               |
|           | FIRE AND RESCUE  |                                       | 35050          |      |      | 016        | (1,475.00)             |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 042        | 1,475.00               |
|           | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 016        | (4,003.00)             |
|           | FIRE AND RESCUE  |                                       | 35050          | 1001 | 000  | 043        | 4,003.00               |

**FY2012 YEAR-TO DATE TRANSFER REPORT** PAGE 2

| DATE       | DEPARTMENT/GENERAL FUND  | REASON FOR TRANSFER                   | FROM           | то   | ACCT | CODE       | AMOUNT                 |
|------------|--|---------------------------------------|----------------|------|------|------------|------------------------|
| 9/2/2011   | FIRE AND RESCUE  |                                       | 35050          | 1001 | 000  | 016        | (1,360.00)             |
|            | FIRE AND RESCUE  | RECONCILE PERSONNEL LINE              | 35050          | 1001 | 000  | 044        | 1,360.00               |
|            | FIRE AND RESCUE  |                                       | 35050          |      | 000  |            | (5,091.00)             |
|            | FIRE AND RESCUE  |                                       | 35050          |      | 000  |            | 5,091.00               |
|            | FIRE AND RESCUE  |                                       | 35050          |      | 000  |            | (3,162.00)             |
|            | FIRE AND RESCUE  |                                       | 35050          |      | 000  |            | 3,162.00               |
|            | FIRE AND RESCUE FIRE AND RESCUE                                |                                       | 35050<br>35050 |      | 000  | 102<br>081 | (1,492.00)<br>1,492.00 |
| 0/0/2011   |  | IT SOFTWARE                           | 12100          |      | 000  |            | (4,950.00)             |
| 9/9/2011   | REASSESSMENT/BOARD OF ASSESSORS MANAGEMENT INFORMATION SYSTEMS | II SOFTWARE                           | 12220          |      | 000  | 000        | 4,950.00)              |
| 9/14/2011  | COMMOMWEALTH'S ATTORNEY  | B.A.9/14/11 TR.FOR LASERFICHE         | 22010          |      | 000  | 000        | 8,000.00               |
| 9/14/2011  | COMMOMWEALTH'S ATTORNEY  | B.A.9/14/11 TR.FOR LASERFICHE         | 22010          |      | 000  |            | 5,000.00               |
|            | COMMOMWEALTH'S ATTORNEY  |                                       | 22010          |      | 000  | 013        | (13,000.00)            |
| 9/14/2011  | FINANCE DEPARTMENT   | BAI MAINTENANCE                       | 12140          |      | 000  | 000        | 1,000.00               |
| 3/14/2011  | FINANCE DEPARTMENT   | DATE WATER AND E                      | 12140          |      | 000  |            | (1,000.00)             |
| 9/19/2011  | FIRE AND RESCUE  | COLLEGE COURSE FOR ALS UPGRADES       | 35050          |      | 000  |            | (5,000.00)             |
| , ,        | FIRE AND RESCUE  |                                       | 35050          |      | 000  | 000        | 5,000.00               |
|            | FIRE AND RESCUE  |                                       | 35050          | 3010 | 000  | 000        | (1,020.00)             |
|            | FIRE AND RESCUE  |                                       | 35050          | 2013 | 000  | 000        | 1,020.00               |
| 9/19/2011  | MAINTENANCE ADMINISTRATION                                     | GAS UTILIZED BY MAINTENANCE           | 43010          | 5408 | 000  | 000        | (500.00)               |
|            |  |                                       | 43010          | 4003 | 000  | 003        | 500.00                 |
| 9/19/2011  | COMMOMWEALTH'S ATTORNEY  | PURCHASE SOFTWARE/CORR.BT146          | 22010          | 3005 | 000  | 000        | (8,000.00)             |
|            | COMMOMWEALTH'S ATTORNEY  |                                       | 22010          | 5413 | 000  | 000        | 8,000.00               |
| 9/21/2011  | CLERK OF THE CIRCUIT COURT                                     | TRAVEL FOR CLERK TO CONVENTION        | 21060          | 5401 | 000  | 000        | (722.22)               |
|            | CLERK OF THE CIRCUIT COURT                                     |                                       | 21060          | 5506 | 000  | 000        | 722.22                 |
| 9/26/2011  | MAINTENANCE ADMINISTRATION                                     | ADDITIONAL HOURS WORKED               | 43010          | 1003 | 000  | 000        | (27.00)                |
|            | MAINTENANCE ADMINISTRATION                                     |                                       | 43010          | 1005 | 000  | 000        | 27.00                  |
| 9/26/2011  | COUNTY OFFICE BUILDINGS/COURT                                  | REPAIR EMERGENCY GENERATOR            | 43040          | 3004 | 000  | 003        | (756.00)               |
|            | COUNTY OFFICE BUILDINGS/COURT                                  |                                       | 43040          | 3004 | 000  | 001        | 756.00                 |
| 9/27/2011  | CLERK OF THE CIRCUIT COURT                                     | MILEAGE                               | 21060          | 5401 | 000  | 000        | (12.08)                |
|            | CLERK OF THE CIRCUIT COURT                                     |                                       | 21060          | 5506 | 000  | 000        | 12.08                  |
| 9/28/2011  | INSPECTIONS  | OVERTIME                              | 34010          | 3002 | 000  | 000        | (23.42)                |
|            | INSPECTIONS  |                                       | 34010          | 1005 | 000  | 000        | 23.42                  |
| 10/1/2011  | SHERIFF  | GANG FORCE PURCHASE                   | 31020          | 5413 | 000  | 005        | (5,998.00)             |
|            | SHERIFF  |                                       | 31020          | 5401 | 000  | 000        | 5,998.00               |
| 10/17/2011 | BOARD OF SUPERVISORS   | LEXIS NEXIS SUBSCRIPTIONS             | 11010          |      | 000  | 002        | (121.00)               |
|            | BOARD OF SUPERVISORS   |                                       | 11010          | 5411 | 000  | 000        | 121.00                 |
| 10/19/2011 | COUNTY OFFICE BUILDINGS/COURT                                  | MICROMAIN SOFTWARE UPGRADE            | 43040          |      | 000  |            | (440.00)               |
|            | COUNTY OFFICE BUILDINGS/COURT                                  |                                       | 43040          | 3002 | 000  | 000        | 440.00                 |
| 10/24/2011 | PARKS MAINTENANCE  | NAT.PLAYGROUND SAFETY RECERTIFICATION | 71030          | 5204 | 000  | 000        | (247.19)               |
|            | PARKS MAINTENANCE  |                                       | 71030          | 5506 | 000  | 000        | 247.19                 |
| 10/24/2011 | SHERIFF  | PRISONER TRANSPORTS/EXTRA             | 31020          |      |      |            | (4,200.00)             |
|            | SHERIFF  |                                       | 31020          | 5506 | 000  | 001        | 4,200.00               |
| 11/1/2011  | FIRE AND RESCUE  | RECLASSIFICATION                      | 35050          | 1001 | 000  | 061        | 6,402.59               |
|            | FIRE AND RESCUE  |                                       | 35050          | 1001 | 000  | 003        | (6,402.59)             |
| 11/07/2011 | HUMAN RESOURCES  | SUBSCRIPTION TO HR LAWS.COM           | 12030          |      | 000  | 000        | (950.00)               |
|            | HUMAN RESOURCES  |                                       | 12030          | 5411 | 000  | 000        | 950.00                 |
| 11/8/2011  | SHERIFF  | PRISONER TRANSPORTS                   | 31020          | 3004 | 000  | 002        | (5,000.00)             |
|            | SHERIFF  |                                       | 31020          | 5506 | 000  | 001        | 5,000.00               |
| 11/8/2011  | SHERIFF  | TRAVEL/REGISTRATION                   | 31020          | 3004 | 000  | 002        | (1,000.00)             |
|            | SHERIFF  |                                       | 31020          | 5506 | 000  | 000        | 1,000.00               |
| 11/17/2011 | ELECTORAL BOARD AND OFFICIALS                                  | MEMBERSHIP FEE                        | 13010          | 5506 | 000  | 000        | (25.00)                |
|            | ELECTORAL BOARD AND OFFICIALS                                  |                                       | 13010          | 5801 | 000  | 000        | 25.00                  |
| 11/17/2011 | ELECTORAL BOARD AND OFFICIALS                                  | 11/8/11 VA GEN ELECTION               | 13010          | 3007 | 000  | 000        | (500.00)               |
|            | ELECTORAL BOARD AND OFFICIALS                                  |                                       | 13010          | 3010 | 000  | 000        | 500.00                 |
| 11/17/2011 | ELECTORAL BOARD AND OFFICIALS                                  |                                       | 13010          | 3004 | 000  | 001        | (900.00)               |
|            | ELECTORAL BOARD AND OFFICIALS                                  |                                       | 13010          |      | 000  | 000        | 900.00                 |
| 11/23/2011 | PUBLIC SAFETY COMMUNICATIONS                                   | WEATHER SUBSCRIPTION                  | 35060          | 5204 | 000  | 000        | (1,500.00)             |
|            | PUBLIC SAFETY COMMUNICATIONS                                   |                                       | 35060          |      |      |            | 1,500.00               |
| 11/29/2011 | FIRE AND RESCUE  | PORTION IPRISM PROXY SERVER           | 35050          | 5413 | 000  | 000        | (673.18)               |
| . ,        | FIRE AND RESCUE  |                                       | 35050          |      |      |            | 673.18                 |
| 2/8/2012   | FY2012 YEAR TO DATE TRANSFER REPORT                            | +                                     |                |      |      |            | PAGE 3                 |

2/8/2012 **FY2012 YEAR TO DATE TRANSFER REPORT** 

DEPARTMENT/GENERAL FUND

DATE

PAGE 3

REASON FOR TRANSFER

FROM TO ACCT CODE AMOUNT

| 40/4/0044  | Tool was a west trule a troop were                           | L. ACEDEIOUE COALINED                 | 1 222401       | 000= | 000 | 000 | (4.000.00)             |
|------------|--|---------------------------------------|----------------|------|-----|-----|------------------------|
| 12/1/2011  | COMMOMWEALTH'S ATTORNEY COMMOMWEALTH'S ATTORNEY              | LASERFICHE SCANNER                    | 22010          |      | 000 | 000 | (4,000.00)<br>4,000.00 |
| 12/15/2011 | BOARD OF SUPERVISORS   | LEVIC NEVIC CURCOURTIONS              | 11010          |      | 000 | 000 | (500.00)               |
| 12/15/2011 | BOARD OF SUPERVISORS   | LEXIS NEXIS SUBSCRIPTIONS             | 11010          |      | 000 | 002 | 500.00)                |
| 12/15/2011 | COUNTY OFFICE BUILDINGS/COURT                                | OLD GAINESBORO SCHOOL SECURITY        | 43040          |      | 000 | 000 | (600.00)               |
| 12/13/2011 | COUNTY OFFICE BUILDINGS/COURT                                | OLD GAINESBONG SCHOOL SECONITI        | 43040          |      | 000 | 006 | 600.00                 |
| 12/15/2011 | PARKS MAINTENANCE  | PESTICIDE APPLICATORS RECERTIFICATION | 71030          |      | 000 | 000 | (75.00)                |
| 12/13/2011 | PARKS MAINTENANCE PARKS MAINTENANCE                          | FESTICIDE AFFEICATORS RECERTIFICATION | 71030          |      | 000 | 000 | 75.00                  |
| 12/15/2011 |  | PRINTING TRAFFIC SUMMONS              | 31020          |      | 000 | 000 | (1,800.00)             |
| 12/13/2011 | SHERIFF  | FRINTING TRAITIC SOMMONS              | 31020          |      | 000 | 000 | 1,800.00)              |
| 12/16/2011 | ELECTORAL BOARD AND OFFICIALS                                | MACHINE TECHNICIAN BILL               | 13010          |      | 000 | 000 | (546.90)               |
| 12/10/2011 | ELECTORAL BOARD AND OFFICIALS  ELECTORAL BOARD AND OFFICIALS | IVIACHINE TECHNICIAN BILL             | 13010          |      | 000 | 000 | 546.90                 |
| 1/3/2012   | HUMAN RESOURCES  | YEARS OF SERVICE AWARDS 2             | 12030          |      | 000 | 000 | (4,500.00)             |
| 1/3/2012   | HUMAN RESOURCES  | TEARS OF SERVICE AWARDS 2             | 12030          |      | 000 | 000 | 4,500.00)              |
| 1/4/2012   | COMMISSIONER OF THE REVENUE                                  | MOVE EDOM DUILDOC CALABY TO DART TIME | 12090          | _    | 000 | 047 |                        |
| 1/4/2012   | COMMISSIONER OF THE REVENUE                                  | MOVE FROM BULDOC SALARY TO PART-TIME  | 12090          |      | 000 | 000 | (8,506.00)<br>8,506.00 |
| 1/4/2012   |  | LINUFORMS EVERNICE                    | _              |      |     |     |                        |
| 1/4/2012   | JUVENILE AND DOMESTIC COURT JUVENILE AND DOMESTIC COURT      | UNIFORMS EXPENSE                      | 21050<br>21050 |      | 000 | 000 | (4.00)<br>4.00         |
| 1/5/2012   |  | 11100000 7500000000                   | _              |      |     |     |                        |
| 1/6/2012   | ELECTORAL BOARD AND OFFICIALS                                | MACHINE TECHNICIAN EXPENSE            | 13010          |      | 000 | 000 | (693.30)               |
| 1/0/0010   | ELECTORAL BOARD AND OFFICIALS                                | 10050750000 500 500 500 500 500 500   | 13010          |      | 000 | 000 | 693.30                 |
| 1/9/2012   | TREASURER  | ADVERTISING FOR SALE OF DELINQ. R.E.  | 12130          |      | 000 | 000 | (3,000.00)             |
| . / . /    | TREASURER  |                                       | 12130          |      | 000 | 000 | 3,000.00               |
| 1/9/2012   | BOARD OF SUPERVISORS   | VLGMA DUES                            | 11010          |      | 000 | 000 | (150.00)               |
|            | COUNTY ADMININSTRATOR  |                                       | 12010          |      | 000 | 000 | 150.00                 |
| 1/10/2012  | COMMISSIONER OF THE REVENUE                                  | MOVE FUNDS FROM OVERTIME              | 12090          |      | 000 | 000 | (18,961.84)            |
|            | COMMISSIONER OF THE REVENUE                                  |                                       | 12090          |      | 000 | 000 | 18,961.84              |
| 1/11/2012  | COUNTY OFFICE BUILDINGS/COURT                                | ASBESTOS ABATEMENT OLD GAINESBORO SCH | 43040          |      | 000 | 003 | (4,000.00)             |
|            | COUNTY OFFICE BUILDINGS/COURT                                |                                       | 43040          | _    | 000 | 000 | 4,000.00               |
| 1/11/2012  | COUNTY OFFICE BUILDINGS/COURT                                | REPAIRS TO EMERGENCY GENERATOR        | 43040          | 3004 | 000 | 003 | (2,044.60)             |
|            | COUNTY OFFICE BUILDINGS/COURT                                |                                       | 43040          | 3004 | 000 | 001 | 2,044.60               |
| 1/12/2012  | COUNTY OFFICE BUILDINGS/COURT                                | REPAIRS TO IT AC UNIT                 | 43040          |      | 000 | 003 | (302.50)               |
|            | COUNTY OFFICE BUILDINGS/COURT                                |                                       | 43040          | 3004 | 000 | 001 | 302.50                 |
| 1/18/2012  | SHERIFF  | LAPTOPS FOR TASK FORCE(GRANT)         | 31020          |      | 000 | 001 | (5,183.30)             |
|            | SHERIFF  |                                       | 31020          | 5401 | 000 | 001 | 5,183.30               |
| 1/18/2012  | INFORMATION TECHNOLOGY                                       | VMWARE TRAINING NETWORK SUPERVISOR    | 12200          | 8007 | 000 | 003 | (3,320.25)             |
|            | INFORMATION TECHNOLOGY                                       |                                       | 12200          | 5506 | 000 | 003 | 3,320.25               |
| 1/25/2012  | JUVENILE COURT PROBATION                                     | PARKING FOR 3RD&4TH QTR.              | 33030          | 5204 | 000 | 000 | (567.00)               |
|            | JUVENILE COURT PROBATION                                     |                                       | 33030          | 3010 | 000 | 000 | 567.00                 |
| 2/6/2012   | CLEARBROOK PARK  | WATER AND SEWER CHARGES               | 71090          | 5101 | 000 | 000 | (2,000.00)             |
|            | CLEARBROOK PARK  |                                       | 71090          | 5103 | 000 | 000 | 2,000.00               |
| 2/7/2012   | COUNTY OFFICE BUILDINGS/COURT                                | APPRAISAL OF OLD GAINESBORO SCHOOL    | 43040          | 3004 | 000 | 003 | (1,000.00)             |
|            | COUNTY OFFICE BUILDINGS/COURT                                |                                       | 43040          | 3002 | 000 | 000 | 1,000.00               |
| 2/7/2012   | CLEARBROOK PARK  | HEATING FUEL FOR SHOP                 | 71090          | 5408 | 000 | 000 | (64.36)                |
|            | CLEARBROOK PARK  |                                       | 71090          | 5102 | 000 | 000 | 64.36                  |
| 2/7/2012   | ECONOMIC DEVELOPMENT COMMISSION                              | SUPPLIES                              | 81020          | 3006 | 000 | 000 | (300.00)               |
|            | ECONOMIC DEVELOPMENT COMMISSION                              |                                       | 81020          |      | 000 | 000 | 300.00                 |
| 2/7/2012   | ECONOMIC DEVELOPMENT COMMISSION                              | WEBSITE DEVELOPMENT COST              | 81020          | 3007 | 000 | 000 | (400.00)               |
|            | ECONOMIC DEVELOPMENT COMMISSION                              |                                       | 81020          |      | 000 | 008 | 400.00                 |
| 2/8/2012   | COUNTY ATTORNEY  | WIN-FRED BAR DUES                     | 12020          |      | 000 | 000 | (75.00)                |
|            | COUNTY ATTORNEY  |                                       | 12020          |      | 000 | 000 | 75.00                  |
| -          |  |                                       |                |      |     |     |                        |

# County of Frederick, VA Report on Unreserved Fund Balance February 10, 2012

| Unreserved Fund Balance, Beginning of Year, July 1, 2011 |           | 23,983,749 |
|--|-----------|------------|
| Prior Year Funding & Carryforward Amounts                |           |            |
| C/F Fire Company Capital                                 | (136,823) |            |
| C/F Sheriff Forfeited Asset Funds                        | (13,674)  |            |
| C/F Sheriff Revenue                                      | (700)     |            |
| C/F Stormwater Education & Outreach Grant                | (7,600)   |            |
| C/F Refuse Collection Projects                           | (10,400)  |            |
| C/F Internet Services                                    | (23,115)  |            |
| C/F Bowman Library Parking Lot                           | (83,000)  |            |
| C/F Airport Capital                                      | (108,145) |            |
| C/F Comm Atty Forfeited Asset Funds                      | (13,241)  |            |
| C/F Schools  | (347,246) |            |
|  |           | (743,943)  |
| Other Funding / Adjustments                              |           |            |
| Republican Primary                                       | (10,534)  |            |
| No local DARE funding                                    | (5,000)   |            |
| BOS iPads  | (10,688)  |            |
| AARP Tax Aide  | (2,100)   |            |
| Whitacre Farms   | (1,897)   |            |
| Civil Juries   | (8,000)   |            |
| IT Project - Phase I                                     | (169,557) |            |
| Sheriff laptops  | (319,636) |            |
| Return FY11 VJCCCA funds                                 | (8,500)   |            |
|  |           | (535,911)  |
|  |           |            |
| Fund Balance, February 10, 2012                          | <u></u>   | 22,703,895 |

#### County of Frederick General Fund January 31, 2012

| ASSETS   | FY12<br><u>1/31/12</u>  | FY11<br><u>1/31/11</u>  | Increase<br>(Decrease)   |
|--|---|---|--|
| Cash and Cash Equivalents Petty Cash Receivables:  | 29,091,330.49<br>1,555.00   | 26,814,860.84<br>1,555.00                                       | 2,276,469.65 * <b>A</b><br>0.00  |
| Taxes, Commonwealth,Reimb.P/P Streetlights Commonwealth,Federal,45 day Taxes Due from Fred. Co. San. Auth. | 3,841,274.16<br>1,668.55<br>29,909.68<br>734,939.23                     | 3,695,687.30<br>1,256.04<br>87,798.87<br>734,939.23             | 145,586.86<br>412.51<br>(57,889.19)<br>0.00                            |
| Prepaid Postage GL controls (est.rev / est. exp)   | 4,688.33<br>(6,636,984.58)  | 2,502.46<br>(10,142,651.60)                                     | 2,185.87<br>3,505,667.02 <b>(1) Attached</b>                           |
| TOTAL ASSETS   | <u>27,068,380.86</u>  | 21,195,948.14   | <u>5,872,432.72</u>  |
| LIABILITIES  |   |   |  |
| Accrued Liabilities Performance Bonds Payable Taxes Collected in Advance Deferred Revenue                  | 393,172.36<br>1,561,080.89<br>87,093.05<br>3,853,557.77                 | 226,025.51<br>992,313.22<br>121,292.10<br>3,732,934.87          | 167,146.85 * <b>B</b> 568,767.67 (34,199.05) 120,622.90 * <b>C</b>     |
| TOTAL LIABILITIES  | 5,894,904.07  | 5,072,565.70  | 822,338.37   |
| EQUITY   |   |   |  |
| Fund Balance<br>Reserved:<br>Encumbrances General Fund   | 183,785.37  | 210,366.40  | (26,581.03) <b>(2) Attached</b>  |
| Conservation Easement Peg Grant Prepaid Items Advances Employee Benefits Courthouse ADA Fees               | 1,635.00<br>82,948.40<br>949.63<br>734,939.23<br>93,120.82<br>75,601.48 | 0.00<br>0.00<br>949.63<br>734,939.23<br>93,120.82<br>21,297.70  | 1,635.00<br>82,948.40<br>0.00<br>0.00<br>0.00<br>54,303.78             |
| Historical Markers Transportation Reserve Animal Shelter Proffers Economic Development                     | 17,194.14<br>438,300.00<br>309,579.84<br>1,640,089.10<br>687.01         | 17,106.17<br>438,300.00<br>295,261.27<br>2,334,456.84<br>687.01 | 87.97<br>0.00<br>14,318.57<br>(694,367.74) <b>(3) Attached</b><br>0.00 |
| Star Fort Fees VDOT Revenue Sharing Undesignated Adjusted Fund Balance                                     | 4,261.53<br>436,270.00<br>17,154,115.24                                 | 8,306.68<br>436,270.00<br>11,532,320.69                         | (4,045.15)<br>0.00<br><u>5,621,794.55</u> <b>(4) Attached</b>          |
| TOTAL EQUITY   | 21,173,476.79   | 16,123,382.44   | <u>5,050,094.35</u>  |
| TOTAL LIAB. & EQUITY   | 27,068,380.86   | 21,195,948.14   | <u>5,872,432.72</u>  |

#### NOTES:

<sup>\*</sup>A Cash increased due to an increase in fund balance and decreased expenditures and transfers.

<sup>\*</sup>B Health insurance increased and includes administrative fees and claims.

<sup>\*</sup>C Taxes increased \$145,586.86, street lights increased \$412.51, misc.charges decreased \$39,397.68, veh.lic.pd. in advance increased \$13,879.21, dog tags increased \$247.00 and decals decreased \$105.00.

| (1) GL Controls     | FY12        | FY11        | Inc/(Decrease) |
|---------------------|-------------|-------------|----------------|
| Est.Revenue         | 121,775,301 | 122,478,212 | -702,911       |
| Appropriations      | -56,251,976 | -57,474,520 | 1,222,544      |
| Est.Tr.to Other fds | -72,344,095 | -75,356,710 | 3,012,615      |
| Encumbrances        | 183,785     | 210,366     | -26,581        |
|                     | -6,636,985  | -10,142,652 | 3,505,668      |

#### (2) General Fund Purchase Orders

#### Outstanding Balance@1/31/12

| DEPARTMENT    | Amount     | Description                  |
|---------------|------------|------------------------------|
| Comm.Attorney | 3,999.00   | Scanner                      |
| Fire & Rescue | 14,610.00  | Uniforms                     |
|               | 6,750.23   | Scott SCBA Parts             |
| Parks         | 4,331.50   | Chemicals                    |
|               | 305.20     | T-Shirts                     |
|               | 136,995.00 | Sherando Restroom Renovation |
| Sheriff       | 2,399.80   | Video Responders             |
|               | 4,212.60   | Ammunition                   |
|               | 7,300.00   | (4) KA-Band Radar Units      |
|               | 2,882.04   | (3) Dell Laptops             |
| Total         | 183,785.37 |                              |

| (3)Proffer Information |            |            |               | Designated<br>Other |              |
|------------------------|------------|------------|---------------|---------------------|--------------|
|                        | SCHOOLS    | PARKS      | FIRE & RESCUE | Projects            | TOTAL        |
| Balance@1/31/12        | 467.746.18 | 134.661.18 | 270.109.55    | 767.572.19          | 1.640.089.10 |

#### **Designated Other Projects Detail**

| Administration        | 115,833.19 |
|-----------------------|------------|
| Bridges               | 42,100.00  |
| Historic Preservation | 38,000.00  |
| Library               | 5,413.00   |
| Rt.50 Trans.lmp.      | 10,000.00  |
| Rt. 50 Rezoning       | 25,000.00  |
| Rt. 656 & 657 Imp.    | 25,000.00  |
| RT.277                | 162,375.00 |
| Rt.11                 | 250,000.00 |
| Sheriff               | 55,851.00  |
| Solid Waste           | 12,000.00  |
| Stop Lights           | 26,000.00  |
| Total                 | 767.572.19 |

| (4) Fund Balance Adjusted  |                 |
|----------------------------|-----------------|
| Beginning Balance 1/31/12  | 22,703,894.62   |
| Revenue 1/12               | 60,454,389.56   |
| Expenditures 1/12          | (27,904,257.89) |
| Transfers 1/12             | (38,099,911.05) |
| 1/12 Adjusted Fund Balance | 17,154,115.24   |

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| REVENUES:   | <u>Appropriated</u>  | FY12<br>1/31/12<br><u>Actual</u>   | FY11<br>1/31/11<br><u>Actual</u>   | YTD<br>Actual<br><u>Variance</u>   |
|---|--|--|--|--|
| General Property Taxes Other local taxes Permits & Privilege fees Revenue from use of money   | 80,085,000.00<br>25,632,609.00<br>1,229,649.00   | 35,467,429.62<br>10,470,079.56<br>590,414.33   | 35,201,363.67<br>10,195,993.39<br>539,114.15   | 266,065.95 <b>(1)</b><br>274,086.17 <b>(2)</b><br>51,300.18 <b>(3)</b>                                       |
| and property Charges for Services Miscellaneous Recovered Costs   | 888,501.33<br>2,307,751.00<br>1,147,538.45<br>1,830,429.75   | 116,660.18<br>1,279,539.39<br>221,728.98<br>748,070.45   | 86,326.31<br>1,236,707.94<br>192,055.36<br>1,086,141.94  | 30,333.87 <b>(4)</b><br>42,831.45<br>29,673.62<br>(338,071.49) <b>(5)</b>                                    |
| Intergovernmental: Commonwealth Federal Transfers   | 8,349,584.00<br>304,238.60<br>0.00   | 11,444,244.04<br>116,223.01<br>0.00  | 11,297,452.05<br>843,793.12<br>0.00  | 146,791.99 <b>(6)</b> (727,570.11) <b>(7)</b> 0.00   |
| TOTAL REVENUES  | 121,775,301.13   | 60,454,389.56  | 60,678,947.93  | (224,558.37)   |
| EXPENDITURES:   |  |  |  |  |
| General Administration Judicial Administration Public Safety Public Works Health and Welfare Education Parks, Recreation, Culture Community Development | 8,238,303.89<br>2,064,378.54<br>24,562,181.71<br>4,054,002.90<br>7,098,184.00<br>56,493.00<br>5,250,165.71<br>1,787,806.55 | 4,016,610.09<br>1,050,405.07<br>13,452,548.48<br>1,956,753.91<br>3,705,453.12<br>28,246.50<br>2,745,214.69<br>949,026.03 | 4,894,114.59<br>1,122,027.30<br>13,056,402.98<br>1,929,089.12<br>3,471,177.74<br>28,246.50<br>2,876,415.81<br>1,487,047.94 | (877,504.50)<br>(71,622.23)<br>396,145.50<br>27,664.79<br>234,275.38<br>0.00<br>(131,201.12)<br>(538,021.91) |
| OTHER FINANCING SOURCES ( USES):  |  |  |  |  |
| Operating transfers from / to   | 75,484,554.78  | 38,099,911.05  | 40,651,336.43  | (2,551,425.38) <b>(9)</b>  |
| Excess (deficiency)of revenues & other sources over expenditures & other uses   | (6,820,769.95)   | (5,549,779.38)   | (8,836,910.48)   | (3,287,131.10)   |
| Fund Balance per General Ledger   | 22,703,894.62  | 22,703,894.62  | 20,369,231.17  | 2,334,663.45   |
| Fund Balance Adjusted to reflect  | 15,883,124.67  | 17,154,115.24  | 11,532,320.69  | 5,621,794.55   |

Income Statement @1/31/12

| (1)General Property Taxes            | FY12          | FY11          | Increase/Decrease |
|--------------------------------------|---------------|---------------|-------------------|
| Real Estate Taxes                    | 20,172,505    | 20,262,323    | -89,818           |
| Public Services                      | 685,750       | 995,469       | -309,719          |
| Personal Property                    | 13,962,993    | 13,432,826    | 530,167           |
| Penalties and Interest               | 465,692       | 387,143       | 78,549            |
| Credit Card Chgs./Delinq.Advertising | -16,601       | -12,937       | -3,664            |
| Adm.Fees For Liens&Distress          | 197,090       | 136,540       | 60,550            |
|                                      | 35,467,430    | 35,201,364    | 266,066           |
|                                      |               |               |                   |
| (2) Other Local Taxes                |               |               | 207 255 45        |
| Local Sales and Use Tax              | 4,330,599.32  | 4,045,332.86  | 285,266.46        |
| Communications Tax                   | 564,109.87    | 601,822.88    | (37,713.01)       |
| Utility Taxes                        | 1,343,082.82  | 1,381,339.23  | -38,256.41        |
| Business Licenses                    | 1,107,844.22  | 1,126,143.45  | -18,299.23        |
| Auto Rental Tax                      | 54,531.77     | 32,156.07     | 22,375.70         |
| Motor Vehicle Licenses Fees          | 379,178.94    | 345,053.01    | 34,125.93         |
| Recordation Taxes                    | 565,275.14    | 657,031.35    | -91,756.21        |
| Meals Tax                            | 1,882,865.45  | 1,780,894.55  | 101,970.90        |
| Lodging Tax                          | 220,435.16    | 207,386.21    | 13,048.95         |
| Street Lights                        | 17,833.66     | 15,489.32     | 2,344.34          |
| Star Fort Fees                       | 4,323.21      | 3,344.46      | 978.75            |
| Total                                | 10,470,079.56 | 10,195,993.39 | 274,086.17        |
| (3)Permits&Privileges                |               |               |                   |
| Dog Licenses                         | 26,692.00     | 28,102.00     | -1,410.00         |
| Land Use                             | 4,343.00      | 11,325.00     | -6,982.00         |
| Transfer Fees                        | 1,307.70      | 1,516.05      | -208.35           |
| Development Review Fees              | 89,570.20     | 148,183.56    | -58,613.36        |
| Building Permits                     | 315,210.52    | 260,631.09    | 54,579.43         |
| 2% State Fees                        | 1,169.16      | 978.56        | 190.60            |
| Electrical Permits                   | 64,288.00     | 31,179.00     | 33,109.00         |
| Plumbing Permits                     | 17,585.00     | 5,180.00      | 12,405.00         |
| Mechanical Permits                   | 45,788.75     | 24,503.89     | 21,284.86         |
| Sign Permits                         | 1,490.00      | 1,860.00      | -370.00           |
| Permits for Commercial Burning       | 50.00         | 75.00         | -25.00            |
| Explosive Storage Permits            | 700.00        | 200.00        | 500.00            |
| Blasting Permits                     | 120.00        | 150.00        | -30.00            |
| Land Disturbance Permits             | 20,600.00     | 24,880.00     | -4,280.00         |
| Septic Haulers Permit                | 900.00        | 300.00        | 600.00            |
| Sewage Installation License          | 100.00        | 0.00          | 100.00            |
| Transfer Development Rights          | 500.00        | 50.00         | 450.00            |
| Total                                | 590,414.33    | 539,114.15    | 51,300.18         |
| (4) Revenue from use of              |               |               |                   |
| Money                                | 87,412.67     | 37,165.12     | 50,247.55         |
| Property                             | 29,247.51     | 49,161.19     | -19,913.68        |
|                                      |               | -,            | -,                |

<sup>\*1</sup> The investment rate for LGIP @12/31/11 was .14%

| (5) Recovered Costs                  | FY12        | FY11         | Increase/Decrease |
|--------------------------------------|-------------|--------------|-------------------|
|                                      |             |              |                   |
| Recovered Costs Treas.Office         | 42,462.01   | -            | 42,462.01         |
| Worker's Comp                        | 650.00      | 700.00       | -50.00            |
| Purchasing Card Rebate               | 93,020.92   | 106,364.92   | -13,344.00        |
| Reimbursement Circuit Court          | 12,236.26   | 6,705.99     | 5,530.27          |
| Public Works Cleanup                 | -           | 250.00       | -250.00           |
| Clarke County Container Fees         | 33,683.91   | 35,181.15    | -1,497.24         |
| City of Winchester Container Fees    | 7,455.91    | 14,766.69    | -7,310.78         |
| Refuse Disposal Fees                 | 32,522.91   | 42,274.19    | -9,751.28         |
| Recycling Revenue                    | 47,833.00   | 36,282.71    | 11,550.29         |
| Sheriff Restitution                  | 150.60      | 20.00        | 130.60            |
| Fire&Rescue Merchandise (Resale)     | 128.75      | 198.25       | -69.50            |
| Container Fees Bowman Library        | 709.20      | 1,313.42     | -604.22           |
| Restitution Victim Witness           | 280.00      | 1,925.87     | -1,645.87         |
| Reimb.of Expenses Gen.District Court | 16,365.20   | 14,979.64    | 1,385.56          |
| Reimb.Public Works Salaries          | 20,465.20   | -            | 20,465.20         |
| Reimb.of Expenses J&D Court          | 4,822.55    | 3,130.26     | 1,692.29          |
| Winchester EDC                       | 54,000.00   | 72,000.00    | -18,000.00        |
| Reimb.Task Force                     | 33,854.30   | 34,090.35    | -236.05           |
| Rabies Clinic Fees                   | -           | 644.00       | -644.00           |
| EDC/Recovered Costs                  | 119.95      | -            | 119.95            |
| Sign Deposits Planning               | 50.00       | 50.00        | 0.00              |
| Reimbursement Elections              | 4,631.59    | -            | 4,631.59          |
| Westminster Canterbury Lieu of Tax   | 12,260.55   | 13,086.20    | -825.65           |
| Reimbursement Street Signs           | -           | 648.00       | -648.00           |
| Grounds Maint.Frederick Co.,Schools  | 80,101.74   | 53,961.37    | 26,140.37         |
| Reimb.NW Works                       | ,           | 388,941.00   | -388,941.00       |
| Comcast PEG Grant                    | 15,232.40   | 30,205.20    | -14,972.80        |
| Proffer Eastgate Commerce Center     | -           | 4,000.00     | -4,000.00         |
| Proffer-Other                        | 5,220.50    | 57,000.00    | -51,779.50        |
| Fire School Programs                 | 18,110.62   | 15,271.18    | 2,839.44          |
| Proffer Sovereign Village            | 10,976.19   | -            | 10,976.19         |
| Proffer Lynnehaven                   | 33,783.10   | 20,269.86    | 13,513.24         |
| Proffer Redbud Run                   | 90,356.00   | 103,264.00   | -12,908.00        |
| Clerks Reimbursement to County       | 6,900.30    | 6,595.05     | 305.25            |
| Proffer Village at Harvest Ridge     | -           | 1,539.00     | -1,539.00         |
| Proffer Snowden Bridge               | 51,830.46   | 12,352.64    | 39,477.82         |
| Sheriff Reimbursement                | 17,856.33   | 1,000.00     | 16,856.33         |
| Proffer Cedar Meadows                |             | 4,881.00     | -4,881.00         |
| Proffer Westbury Commons             | _           | 2,250.00     | -2,250.00         |
| Total                                | 748,070.45  | 1,086,141.94 | -338,071.49       |
| 10101                                | , 40,070.43 | 1,000,171.04 | 330,071.43        |

| (6) Commonwealth Revenue          | 1/31/12       | 1/31/11       |                   |
|-----------------------------------|---------------|---------------|-------------------|
|                                   | FY12          | FY11          | Increase/Decrease |
| Motor Vehicle Carriers Tax        | 30,284.33     | 31,351.85     | -1,067.52         |
| Mobile Home Titling Tax           | 66,544.33     | 94,373.02     | -27,828.69        |
| State PP/Reimbursement            | 6,526,528.18  | 6,526,528.18  | 0.00              |
| Recordation Taxes                 | 210,941.70    | 176,830.90    | 34,110.80         |
| Shared Expenses Comm.Atty.        | 231,604.80    | 218,556.00    | 13,048.80         |
| Shared Expenses Sheriff           | 1,176,261.47  | 1,175,156.35  | 1,105.12          |
| Shared Expenses Comm.of Rev.      | 81,928.75     | 100,843.46    | -18,914.71        |
| Shared Expenses Treasurer         | 74,131.40     | 76,665.66     | -2,534.26         |
| Shared Expenses Clerk             | 202,089.39    | 195,153.61    | 6,935.78          |
| Public Assistance Grants          | 2,201,592.89  | 2,008,169.04  | 193,423.85        |
| Litter Control Grants             | 12,177.00     | 14,176.00     | -1,999.00         |
| Emergency Services Fire Program   | 191,433.00    | 145,933.00    | 45,500.00         |
| Special Prosecutor Grant          | -             | 2,840.60      | -2,840.60         |
| Recycling Grant                   | -             | 6,060.00      | -6,060.00         |
| DMV Grant Funding                 | 17,501.71     | 5,353.64      | 12,148.07         |
| DCJS & Sheriff State Grants       | 43,369.61     | 15,500.00     | 27,869.61         |
| JJC Grant Juvenile Justice        | 92,697.00     | 95,670.00     | -2,973.00         |
| Rent/Lease Payments               | 186,167.32    | 139,917.98    | 46,249.34         |
| Spay/Neuter Assistance State      | 218.28        | 422.35        | -204.07           |
| State Reimbursement EDC           | -             | 200,000.00    | -200,000.00       |
| Wireless 911 Grant                | 13,968.13     | 25,981.54     | -12,013.41        |
| State Forfeited Asset Funds       | 24,573.98     | 3,790.37      | 20,783.61         |
| VA Dept of Health Biosolids       | 7,692.27      | 3,264.50      | 4,427.77          |
| Victim Witness Commonwealth       | 50,111.50     | 24,564.50     | 25,547.00         |
| Social Services VOCA Grant        | 285.00        | 4,607.50      | -4,322.50         |
| State Grant Public Communications | -             | 3,600.00      | -3,600.00         |
| Fire&Rescue OEMS Reimb.           | 2,142.00      | 2,142.00      | 0.00              |
| Total                             | 11,444,244.04 | 11,297,452.05 | 146,791.99        |

# County of Frederick General Fund January 31, 2012

#### **Income Statement**

| (7) Federal Revenue      | FY12       | FY11       | Increase/Decrease |
|--------------------------|------------|------------|-------------------|
| CDB Grant Planning       | ı          | 683,939.80 | (683,939.80)      |
| Federal Forfeited Assets | 16,872.76  | 4,081.31   | 12,791.45         |
| Housing Illegal Aliens   | 23,988.00  | 54,760.00  | (30,772.00)       |
| Federal Grants Sheriff   | 75,362.25  | 101,012.01 | (25,649.76)       |
| Total                    | 116,223.01 | 843,793.12 | (727,570.11)      |

#### (8) Expenditures

The year to date expenditures for FY12 decreased \$960,264.09 compared to the same time period in FY11. The **General Administration** decrease of \$877,504.50 in FY12 was impacted by the NW Works building renovation cost in the previous year. **Public Safety,** as a whole increased \$396,145.50. Contributions to fire departments and rescue squads increased \$106,924.18 in FY12 and include a \$45,500.00 increase for the fire programs and \$65,905.03 to Greenwood Volunteer Fire & Rescue Company for upgrades to the fire station from proffer funds. The County local share for the Jail increased \$172,340.50 this fiscal year. **Parks and Recreation** decreased \$131,201.12 due to the construction in FY11 of the Sherando pedestrian/bikeway trail. **Community Development** decreased \$538,021.91 as a result of \$550,000.00 for economic incentive in the previous year. **Transfers** decreased \$2,551,425.38 in total. Included is a decrease of \$287,963.40 for School Operating in carry forward funds and \$2,300,000.00 for School Construction. Increases were \$41,499.49 for the School Special Grants, \$93,104.310 for the County Debt Service and Operational Transfers of \$87,595.66 that include funds for employer one-time payments.

| (9) Transfers decreased \$2,551,425.38 | FY12          | FY11          | Increase/Decrease |
|--|---------------|---------------|-------------------|
| Fringe Benefits(Insurance)             | 0.00          | -547.48       | 547.48            |
| School Operating                       | 28,747,083.14 | 29,035,046.54 | -287,963.40       |
| School Debt Service                    | 7,313,075.50  | 7,313,075.50  | 0.00              |
| School Construction                    | 0.00          | 2,300,000.00  | -2,300,000.00     |
| School Special Grants Fund             | 41,499.19     | 0.00          | 41,499.19         |
| Debt Service County                    | 1,489,528.56  | 1,582,632.87  | -93,104.31        |
| Operational Transfers                  | 508,724.66    | 421,129.00    | 87,595.66         |
| Total                                  | 38,099,911.05 | 40,651,336.43 | -2,551,425.38     |

## County of Frederick FUND 11 NORTHWESTERN REGIONAL ADULT DETENTION CENTER January 31, 2012

| Cash                         | ASSETS                   | FY2012<br><u>1/31/12</u><br>4,159,806.64 | FY2011<br><u>1/31/11</u><br>5,006,351.31 | Increase<br>( <u>Decrease)</u><br>(846,544.67) *1 |
|------------------------------|--------------------------|--|--|---|
| Accounts Recei               |                          | 0.00                                     | 0.00                                     | 0.00  |
| Accounts Recei               |                          | 233.35                                   | 0.00                                     | 233.35  |
| GL controls(est.             | rev/est.exp)             | <u>(689,771.50)</u>                      | (1,103,743.50)                           | 413,972.00  |
|                              | TOTAL ASSETS             | 3,470,268.49                             | 3,902,607.81                             | (432,339.32)                                      |
|                              | LIABILITIES              |  |  |   |
| Accrued Operat               | ing Reserve Costs        | <u>1,871,308.00</u>                      | <u>1,932,540.10</u>                      | (61,232.10)                                       |
|                              | TOTAL LIABILITIES        | <u>1,871,308.00</u>                      | 1,932,540.10                             | (61,232.10)                                       |
|                              | EQUITY                   |  |  |   |
| Fund Balance<br>Reserved     |                          |  |  |   |
| Encumbrances<br>Undesignated |                          | 0.00                                     | 6,462.50                                 | (6,462.50)  |
| Fund Balance                 |                          | 1,598,960.49                             | 1,963,605.21                             | (364,644.72)                                      |
|                              | TOTAL EQUITY             | 1,598,960.49                             | 1,970,067.71                             | (371,107.22)                                      |
|                              | TOTAL LIABILITY & EQUITY | 3,470,268.49                             | 3,902,607.81                             | (432,339.32)                                      |

#### **NOTES:**

<sup>\*1</sup> Cash decreased \$846,544.67 due to an increase in expenditures over revenue and fund balance.

| Current Unrecorded Accounts Receivable- | FY2012     |
|---|------------|
| Prisoner Billing:                       | 28,679.97  |
| Compensation Board Reimbursement 1/12   | 445,501.02 |
| Total                                   | 474,180.99 |

# County of Frederick Comparative Statement of Revenues, Expenditures and Changes in Fund Balance 1/31/12

| REVENUES:  |                     | 1/31/12       | 1/31/11       | YTD Actual      |
|--|---------------------|---------------|---------------|-----------------|
|  | <u>Appropriated</u> | <u>Actual</u> | <u>Actual</u> | <u>Variance</u> |
|  |                     |               |               |                 |
| Interest   | -                   | 8,886.53      | 7,614.16      | 1,272.37        |
| Work Release Fees                                  | 414,064.00          | 202,040.43    | 223,064.93    | (21,024.50)     |
| Prisoner Fees Other Localities                     | 0.00                | 0.00          | 1,524.29      | (1,524.29)      |
| Federal Bureau Of Prisons                          | 0.00                | 725.00        | 0.00          | 725.00          |
| Local Contributions                                | 5,162,154.00        | 3,548,925.25  | 4,046,304.09  | (497,378.84)    |
| Miscellaneous                                      | 26,404.91           | 21,609.94     | 9,581.62      | 12,028.32       |
| Phone Commissions                                  | 90,000.00           | 54,070.03     | 45,936.59     | 8,133.44        |
| Food & Staff Reimb. Juv.Det.Cti v.Det.Ctr.         | 102,000.00          | 47,686.51     | 48,966.97     | (1,280.46)      |
| Elec.Monitoring Part.Fees                          | 70,000.00           | 22,399.04     | 22,975.72     | (576.68)        |
| Share of Costs Commonwealth                        | 1,013,820.00        | 513,327.77    | 486,156.32    | 27,171.45       |
| Medical & Health Reimb.                            | 50,000.00           | 27,994.48     | 27,352.45     | 642.03          |
| Employees Meals Supplements                        | 500.00              | 220.00        | 333.75        | (113.75)        |
| Sale of Salvage                                    |                     |               | 834.57        |                 |
| Recovered Costs Operating Reserves                 | 63,952.00           | 0.00          | 140,100.94    | (140,100.94)    |
| Shared Expenses CFW Jail                           | 4,995,153.00        | 2,588,181.45  | 2,602,708.47  | (14,527.02)     |
| State Grants                                       | 249,551.00          | 81,520.00     | 165,609.26    | (84,089.26)     |
| DOC Contract Beds                                  | 0.00                | 15,796.00     | 11,096.00     | 4,700.00        |
| Transfer from General Fd,                          | 3,733,510.00        | 1,866,755.00  | 1,694,414.50  | 172,340.50      |
| TOTAL REVENUES                                     | 15,971,108.91       | 9,000,137.43  | 9,534,574.63  | (533,602.63)    |
|  |                     |               |               |                 |
| EXPENDITURES:                                      | 16,660,880.41       | 9,426,066.10  | 8,956,958.15  | 469,107.95      |
| Francis (Deficience) of management                 |                     |               |               |                 |
| Excess(Deficiency)of revenues over<br>expenditures |                     | (425,928.67)  | 577,616.48    | (1,003,545.15)  |
| experiultures                                      |                     | (423,928.07)  | 377,010.40    | (1,003,343.13)  |
| FUND BALANCE PER GENERAL LEDGER                    |                     | 2,024,889.16  | 1,385,988.73  | 638,900.43      |
|  |                     |               |               |                 |
| Fund Balance Adjusted To Reflect                   |                     | 1,598,960.49  | 1,963,605.21  | (364,644.72)    |
| Income Statement @1/31/12                          |                     |               |               |                 |

### County of Frederick Fund 12 Landfill January 31, 2012

|                                  | FY2012               | FY2011                   | Increase                     |
|----------------------------------|----------------------|--------------------------|------------------------------|
| ASSETS                           | <u>1/31/12</u>       | <u>1/31/11</u>           | (Decrease)                   |
|                                  |                      |                          |                              |
| Cash                             | 29,258,633.56        | 30,279,318.88            | (1,020,685.32) <b>*1</b>     |
| Receivables:                     |                      |                          |                              |
| Accounts Receivable              |                      |                          |                              |
| Fees                             | 488,054.49           | 475,086.81               | 12,967.68 <b>*2</b>          |
| Accounts Receivable Other        | 72.00                | 223.00                   | (151.00)                     |
| Allow.Uncollectible Fees         | (84,000.00)          | (84,000.00)              | 0.00                         |
| Fixed Assets                     | 39,719,334.39        | 36,573,330.32            | 3,146,004.07                 |
| Accumulated Depreciation         | (19,781,833.70)      | (18,308,937.55)          | (1,472,896.15) * <b>3</b>    |
| GL controls(est.rev/est.exp)     | (4,172,499.15)       | (2,062,957.04)           | (2,109,542.11)               |
| TOTAL ASSETS                     | <u>45,427,761.59</u> | 46,872,064.42            | (1,444,302.83)               |
| TOTAL AGGETG                     | 45,427,701.55        | <del>40,012,004.42</del> | (1,444,502.05)               |
| LIABILITIES                      |                      |                          |                              |
| Accounts Payable                 | _                    | _                        |                              |
| Accrued VAC.Pay and Comp TimePay | 122,588.76           | 105,998.08               | 16,590.68                    |
| Accrued Remediation Costs        | 11,545,003.93        | 11,447,155.59            | 97,848.34 * <b>4</b>         |
| Retainage Payable                | 359,969.95           | 176,295.67               | 183,674.28                   |
| Deferred Revenue Misc.Charges    | 72.00                | 223.00                   | (151.00)                     |
| Dolottou Novonuo Milos. Offargoo | 12.00                |                          | <u>(101100)</u>              |
| TOTAL LIABILITIES                | 12,027,634.64        | 11,729,672.34            | 297,962.30                   |
| EQUITY                           |                      |                          |                              |
| Fund Balance                     |                      |                          |                              |
| Reserved:                        |                      |                          |                              |
| Encumbrances                     | 687,970.85           | 2,962,657.99             | (2,274,687.14) *5            |
| Post Closure Care                | 0.00                 | 0.00                     | 0.00                         |
| Land Acquisition                 | 1,048,000.00         | 1,048,000.00             | 0.00                         |
| New Development Costs            | 3,812,000.00         | 3,812,000.00             | 0.00                         |
| Environmental Project Costs      | 1,948,442.00         | 1,948,442.00             | 0.00                         |
| Equipment                        | 3,050,000.00         | 3,050,000.00             | 0.00                         |
| Undesignated                     |                      |                          |                              |
| Fund Balance                     | 22,853,714.10        | 22,321,292.09            | <u>532,422.01</u> * <b>6</b> |
| TOTAL EQUITY                     | 33,400,126.95        | 35,142,392.08            | (1,742,265.13)               |
| TOTAL LIABILITY AND EQUITY       | 45,427,761.59        | 46,872,064.42            | (1,444,302.83)               |

#### **NOTES:**

<sup>\*1</sup> The cash decreased \$1,020,685.32 as a result of increased expenditures over revenue.

<sup>\*2</sup> The receivables at 1/31/12 increased \$12,967.68 compared to 1/31/11. Landfill charges for 1/12 were \$352,443.18 compared to \$343,020.84 at 1/11, resulting in a FY12 increase of \$9,422.34. The Landfill delinquent fees were \$133,213.04 at 1/12 compared to \$134,263.03 at 1/11 for a decrease of \$1,049.99.

<sup>\*3</sup> The depreciation for FY11 is reflected in the FY12 total and is an audit adjustment from the previous year.

<sup>\*4</sup> The accrued remediation cost has increased \$97,848.34 from FY11 to FY12 and includes \$91,787.00 for post closure costs and \$6,061.34 interest.

<sup>\*5</sup> Encumbrances decreased \$2,274,687.14. The encumbrance balance is \$687,970.85 at 1/31/12 and includes \$458,453.00 for the gas to energy project and \$229,517.85 for the partial capping MSW.

<sup>\*6</sup> Total fund balance at 1/31/12 increased by \$532,422.01. The beginning year fund balance was \$25,768,709.47 that includes audit adjustments; budget controls for FY12(1,988,930.00), (\$380,000.00) carry forward from FY11 and the year to date revenue less expenses of (\$546,065.37).

County of Frederick Comparative Statement of Revenue, Expenditures and Changes in Fund Balance 1/31/12

| FUND 12 LANDFILL                 |                     | FY12          | FY11          | YTD          |
|----------------------------------|---------------------|---------------|---------------|--------------|
| REVENUES                         |                     | 1/31/12       | 1/31/11       | Actual       |
|                                  | <u>Appropriated</u> | <u>Actual</u> | <u>Actual</u> | Variance     |
| Interest Charge                  | 0.00                | 4,210.08      | 3,554.32      | 655.76       |
| Interest on Bank Deposits        | 350,000.00          | 35,080.46     | 32,173.10     | 2,907.36     |
| Salvage and Surplus              | 0.00                | 102,612.80    | 95,145.70     | 7,467.10     |
| Sanitary Landfill Fees           | 5,028,600.00        | 2,495,475.02  | 2,418,831.44  | 76,643.58    |
| Charges to County                | 0.00                | 192,522.35    | 188,636.14    | 3,886.21     |
| Charges to Winchester            | 0.00                | 53,222.24     | 50,522.80     | 2,699.44     |
| Tire Recycling                   | 80,000.00           | 68,303.74     | 150,419.20    | (82,115.46)  |
| Reg.Recycling Electronics        | 50,000.00           | 27,200.00     | 25,017.00     | 2,183.00     |
| Miscellaneous                    | 0.00                | 288.00        | 400.00        | (112.00)     |
| Wheel Recycling                  | 100,000.00          | 100.00        | 1,921.06      | (1,821.06)   |
| Charges for RTOP                 | 80,000.00           | 0.00          | 0.00          | 0.00         |
| Renewable Energy Credits         | 20,000.00           | 0.00          | 0.00          | 0.00         |
| Landfill Gas To Electricity      | 600,000.00          | 324,698.26    | 82,609.12     | 242,089.14   |
| State Damages Reimbursement      | 10,000.00           | 11,408.00     | 22.04         | 11,385.96    |
| TOTAL REVENUES                   | 6,318,600.00        | 3,315,120.95  | 3,049,251.92  | 265,869.03   |
| Operating Expenditures           | 4,950,030.00        | 1,580,789.37  | 1,527,361.82  | 53,427.55    |
| Capital Expenditures             | 6,229,040.00        | 2,280,396.95  | 2,513,584.64  | (233,187.69) |
| TOTAL Expenditures               | 11,179,070.00       | 3,861,186.32  | 4,040,946.46  | (179,760.14) |
| Excess(defiency)of revenue over  |                     |               |               |              |
| expenditures                     |                     | (546,065.37)  | (991,694.54)  | 445,629.17   |
| Fund Balance Per General Ledger  |                     | 23,399,779.47 | 23,312,986.63 | 86,792.84    |
| Fund Balance Adjusted To Reflect |                     | 22,853,714.10 | 22,321,292.09 | 532,422.01   |

Income Statement @1/31/12